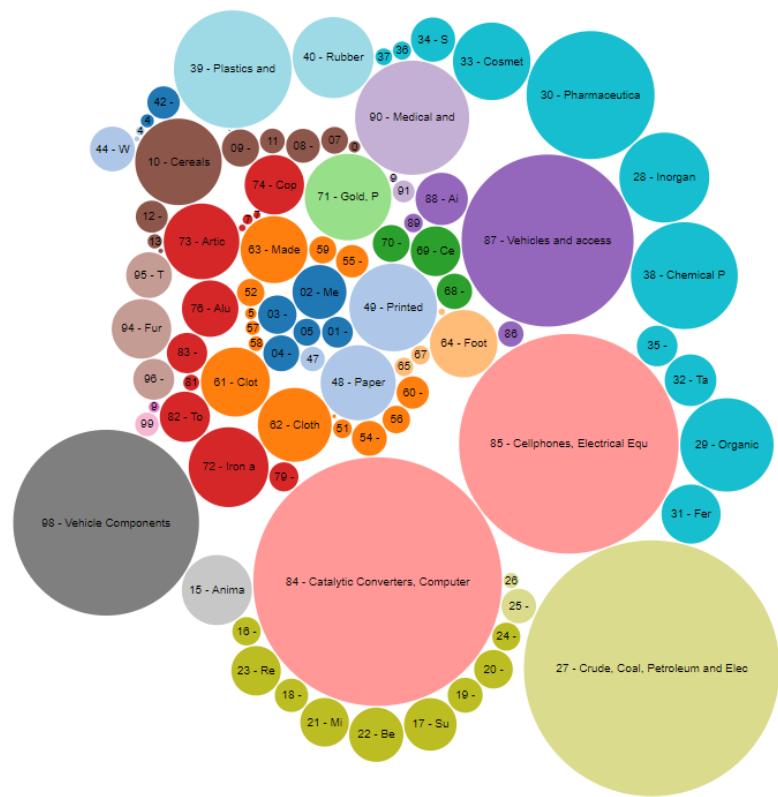


# **LOCALISATION AND EXPORT DEVELOPMENT MATRIX 2016 – 2020**

# **AUTOMOTIVE COMPONENTS – LOCALISATION AND EXPORT DEVELOPMENT OPPORTUNITIES:**



The aim of the localisation and export development matrix 2016 – 2020 is to provide a detailed analysis of the growth in automotive parts and components imports over a five-year period in order to identify potential localisation opportunities which could result in export development opportunities for the domestic automotive industry in future.

AIEC  
P O Box 74166  
Lynnwood Ridge  
0040  
Tel: +27 12 807 0086  
Fax: +27 12 807 0671  
Website: [www.aiec.co.za](http://www.aiec.co.za)

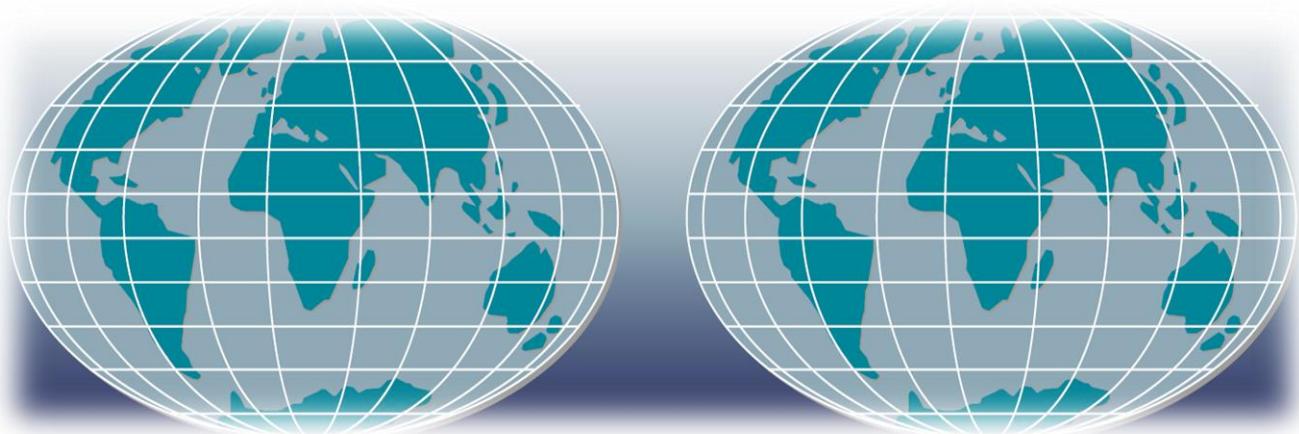


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## LOCALISATION AND EXPORT DEVELOPMENT MATRIX 2016 – 2020

Government has placed localisation as a central cog in the machinery of its policy to best assist South Africa's economic recovery following the severe impact of the Covid-19 pandemic on the country's economy. The South African State President, Mr Cyril Ramaphosa, made an announcement in the State of the Nation address stating that to restructure the South African economy, government will be focusing its efforts on bringing in policies that encourages and promotes the localisation of supply chains. The president also spoke about increasing local production and making South African exports globally competitive. He said that this would lead to increased local production, which would spur the revival of the country's manufacturing industry.

The Covid-19 disruptions to supply chains highlighted South Africa's and various other countries' reliance on imports, with prices and lead times having risen owing to the pandemic. Manufacturing has an important role to play in the South African economy, and when identifying opportunities to manufacture goods that can compete against imports, it is important to determine focus areas and where jobs can sustainably be created. However, for any localisation to be achieved, supplier competitiveness against global peers is key.

Where many automotive suppliers globally have a competitive advantage because of access and proximity to traditional markets, or to economies of scale created by sheer volumes, South African component suppliers have to develop other areas of competitiveness – a key aspect of which is operational efficiency. Investing in research, embracing innovation and technology, and lowering manufacturing costs are imperative to enhancing international competitiveness. In the Covid-19 environment in South Africa, many businesses have streamlined their production lines and processes, focusing on their core functions, working to contain costs, renegotiating leases, rationalising work forces and focusing on being higher-margin businesses. Covid-19 has highlighted that flexible, resilient, dynamic supply chains are critical for companies aiming to succeed in the new business world and to survive future disruptions such as this.

The aim of the localisation and export development matrix 2016 – 2020 is to provide a detailed analysis of the growth in automotive parts and components imports over a five-year period in order to identify potential localisation opportunities which could result in export development opportunities for the domestic automotive industry in future.

## STRUCTURE OF SOUTH AFRICA'S IMPORT

The decline in imports in Rand value terms was pronounced by the Covid-19 pandemic in 2020 which resulted in South Africa securing a trade surplus of R182,2 billion, the largest on record, mainly due to the significant decrease in import levels. Asia remained the country's largest trading bloc accounting for R521,9 billion, or 48,3%, of total South African imports of R1 080,1 billion in 2020 and R433,8 billion, or 34,4%, of total South African exports of R1 262,3 billion in 2020. South Africa retained a trade surplus with the African continent, Europe and America in 2020 while the balance of trade with Asia reflected a huge deficit.

### South Africa's trade balance – 2020 (R billion)

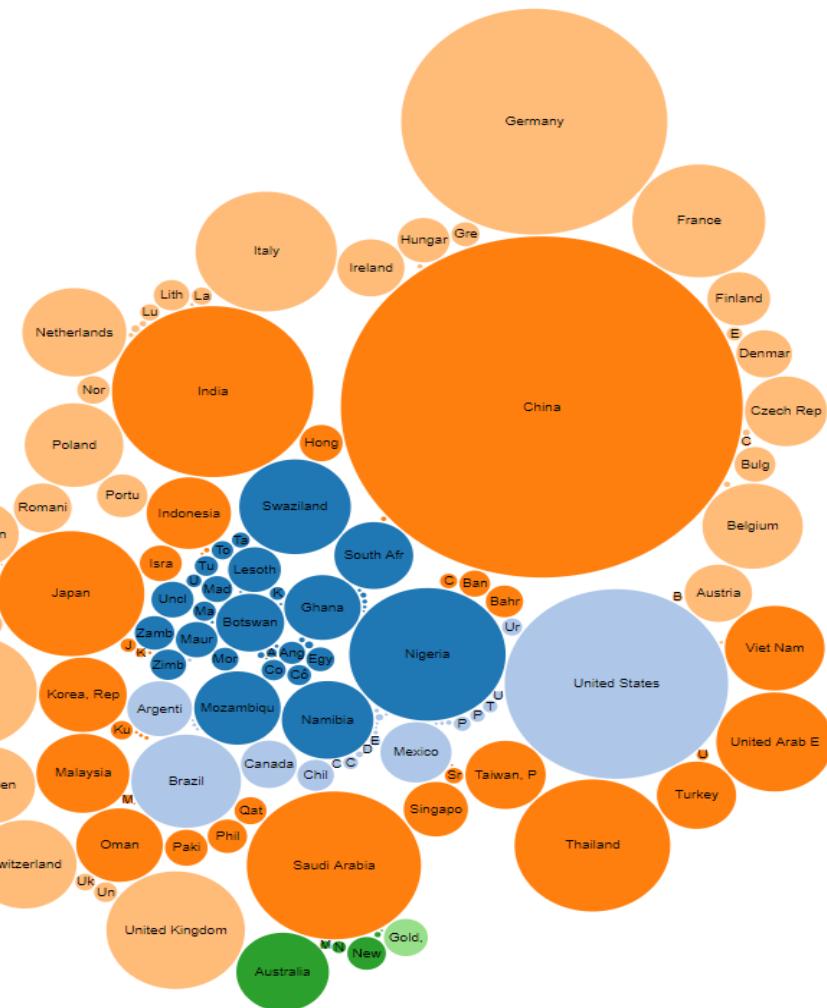
| World Region       | Imports          | Exports          | Trade surplus / (deficit) |
|--------------------|------------------|------------------|---------------------------|
| Asia               | R 521,9          | R 433,8          | (R88,1)                   |
| Europe             | R 348,4          | R 364,6          | R16,2                     |
| America            | R 112,0          | R 136,0          | R24,0                     |
| Africa             | R 80,0           | R 192,0          | R112,0                    |
| Oceania            | R 15,0           | R 13,9           | (1,1)                     |
| Other unclassified | R 2,8            | R 110,8          | R108,0                    |
| Ship/Aircraft      | -                | R 11,2           | R11,2                     |
| <b>Total</b>       | <b>R 1 080,1</b> | <b>R 1 262,3</b> | <b>R182,2</b>             |

Source: SARS

China's dominance as South Africa's main country of origin grew from 19,2% in 2019 to 21,6% in 2020. Imports from China amounted to R233,0 billion, or 21,6% of total imports of R1 080,1 billion, followed by Germany (9,5%), the US (6,7%), India (5,4%), and Saudi Arabia (4,1%). The size of the following circles represents the countries' contribution to total South African imports and the colour of the circles represent the world region groups.



## TOP SOUTH AFRICAN COUNTRIES OF ORIGIN FOR IMPORTS- 2020



Source: SARS

As the leading manufacturing sector in the South African economy, automotive imports of R179,1 billion comprised 16,6% of total South African imports of R1 080,1 billion in 2020. The automotive import value declined by a substantial R54,6 billion, or 23,4%, from R233,7 billion in 2019 to R179,1 billion in 2020, in line with the decline in vehicle imports and original equipment component imports, as Covid-19 country lockdown restrictions severely impacted domestic new vehicle sales, declining year-on-year by 29,2%, vehicle exports by 29,9%, and vehicle production by 29,2%. The following table reveals the automotive industry's imports as a percentage of total imports from the various regions in 2020.

**South Africa's total imports vs automotive imports from various regions – 2020 (R billion)**

| World Region       | Imports          | Automotive imports | Automotive imports as % of region's imports | Top regional automotive country of origin and import value |
|--------------------|------------------|--------------------|---|--|
| Asia               | R 521,9          | R73,0              | 14,0%                                       | Thailand R19,1   |
| Europe             | R 348,4          | R86,9              | 24,9%                                       | Germany R45,3  |
| Americas           | R 112,0          | R16,5              | 14,7%                                       | USA R11,0  |
| Africa             | R 80,0           | R1,6               | 2,0%  | Botswana R1,3  |
| Oceania            | R 15,0           | R0,3               | 2,0%  | Australia R0,2   |
| Other unclassified | R 2,8            | R0,8               | 28,6%                                       | -  |
| <b>Total</b>       | <b>R 1 080,1</b> | <b>R179,1</b>      | <b>16,6%</b>                                |  |

Source: AIEC, SARS

With regards to commodities imported, the following table reveals that South Africa's main imports in 2020 were crude oil and refined petroleum oils; vehicle components; and pharmaceutical products. The bulk of the manufactured goods imported came from China while a large portion of original equipment components for vehicles being manufactured in South Africa was imported from Germany.

**Top South African commodity imports – 2020**

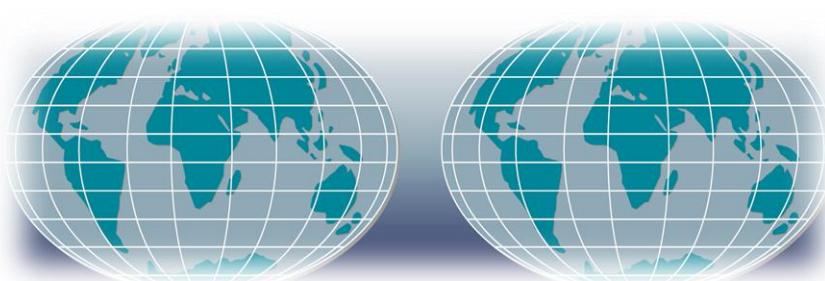
| Tariff code | Commodity   |
|-------------|---|
| 27090000    | Crude, Coal, Petroleum and Electricity - Petroleum Oils and Oils Obtained from Bituminous Minerals, Crude - Petroleum Oils and Oils Obtained from Bituminous Minerals, Crude  |
| 98010030    | Vehicle Components - Original Equipment Components - For Motor Cars (Including Station Wagons) Of Heading 87.03   |
| 27101230    | Crude, Coal, Petroleum and Electricity - Petroleum Oils and Oils Obtained from Bituminous Minerals (Excluding Crude); Preparations Not Elsewhere Specified or Included, Containing by Mass 70 Per Cent or More of Petroleum Oils or Of Oils Obtained from Bituminous Minerals, These Oils Being the Basic Constituents of The Preparations; Waste Oils - Distillate Fuel, As Defined in Additional Note 1(G)  |
| 98010040    | Vehicle Components - Original Equipment Components - For Motor Vehicles for The Transport of Goods of Heading 87.04, Of A Vehicle Mass Not Exceeding 2 000 Kg or Of a G.V.M. Not Exceeding 3 500 Kg, Or of A Mass Not Exceeding 1 600 Kg or Of a G.V.M. Not Exceeding 3 500 Kg Per Chassis Fitted with A Cab (Excluding Dumpers Designed for Off-Highway Use, Shuttle Cars and Low Construction Flame-Proof Vehicles, For Use in Underground Mines and Off-The-Road Logging Trucks) |
| 30049090    | Pharmaceutical products - Medicaments (Excluding Goods of Heading 30.02, 30.05 Or 30.06) Consisting of Mixed or Unmixed Products for Therapeutic or Prophylactic Uses, Put Up in Measured Doses (Including Those in The Form of Transdermal Administration Systems) Or in Forms or Packings for Retail Sale – Other   |

The size of the circles in the following graph represents the Harmonised Customs System chapter contribution while the colour of the circles represents the chapter sub-section groups.

## TOP SOUTH AFRICAN COMMODITY IMPORTS-2020



Source: SARS



## IMPORTS OF VEHICLES

In 2020, the 203 570 new light vehicles (passenger cars and light commercial vehicles) imported into South Africa originated from 24 countries. Imports of light vehicles declined by a substantial 87 084 units, or 30,0%, from the 290 654 units in 2019 to 203 570 units in 2020, in line with the Covid-19 affected decline of 29,2% in aggregate new vehicle sales in the domestic market. Light vehicle imports, as a percentage of total new vehicle sales in South Africa, declined marginally by 0,2% from 57,2% in 2019 to 57,0% in 2020.

In 2020, passenger car imports comprised 75,7%, and light commercial vehicles 15,3% of total light vehicles sold in South Africa. The country's consumers benefit from access to a wide variety of new models and a highly competitive pricing environment as new vehicle demand in the country is met by a range of imported and domestically manufactured vehicles. The growth in variety of vehicles in South Africa is a direct result of government's automotive policy regime whereby manufacturers earn duty credits with which they can cost-effectively import other low volume models not manufactured in the country. The current APDP, as well as the previous MIDP, since 1995, encourages domestic OEMs to manufacture high volumes of selected models linked to export contracts to obtain economies of scale, coupled with low-volume models imported to complement domestic market mixes. In order to offer imported vehicles at favourable prices, OEMs require the most favourable import duties. Vehicles manufactured in South Africa are mainly for the export market in order to obtain higher production volumes but also to generate Production Rebate Credit Certificates (PRCCs) so that the imported vehicles and growing choices demanded by a consumer-driven market can be offered at more favourable prices by rebating the relevant import duties.

The top country of origin, in volume terms, for passenger cars and LCVs imported into South Africa in 2020 was India, with 87 953 vehicles, accounting for 43,2% of the total light vehicles imported. India has been established by several global brands as a production hub for entry-level and small vehicles, and most of the vehicles imported from India fell into these categories. Volkswagen's Polo Vivo was the only vehicle in these segments that was manufactured in South Africa in 2020. The following table reveals that in volume terms, India, followed by Japan, Germany, and South Korea were the top countries of origin for vehicles imported into South Africa in 2020.



**Top countries of origin for light vehicles (passenger cars and light commercial vehicles) imported – 2016 to 2020**

| Country of origin                      | 2016           | 2017           | 2018           | 2019           | 2020           |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Total value (R billion)</b>         | <b>R53,6</b>   | <b>R57,7</b>   | <b>R57,1</b>   | <b>R60,6</b>   | <b>R36,6</b>   |
| <b>India</b>                           | <b>73 003</b>  | <b>89 724</b>  | <b>98 586</b>  | <b>106 199</b> | <b>87 953</b>  |
| <b>Japan</b>                           | <b>36 059</b>  | <b>37 795</b>  | <b>36 386</b>  | <b>34 351</b>  | <b>22 280</b>  |
| <b>Germany</b>                         | <b>56 072</b>  | <b>55 480</b>  | <b>41 791</b>  | <b>36 760</b>  | <b>21 699</b>  |
| <b>South Korea</b>                     | <b>36 649</b>  | <b>32 643</b>  | <b>27 458</b>  | <b>26 828</b>  | <b>14 854</b>  |
| <b>Spain</b>                           | <b>14 544</b>  | <b>10 387</b>  | <b>9 439</b>   | <b>11 946</b>  | <b>10 702</b>  |
| <b>China</b>                           | <b>2 062</b>   | <b>3 145</b>   | <b>3 201</b>   | <b>11 443</b>  | <b>10 427</b>  |
| <b>UK</b>                              | <b>12 260</b>  | <b>10 591</b>  | <b>10 314</b>  | <b>8 125</b>   | <b>4 776</b>   |
| <b>Thailand</b>                        | <b>7 849</b>   | <b>6 620</b>   | <b>15 711</b>  | <b>10 748</b>  | <b>4 561</b>   |
| <b>Indonesia</b>                       | <b>5 793</b>   | <b>5 476</b>   | <b>7 928</b>   | <b>7 882</b>   | <b>3 697</b>   |
| <b>USA</b>                             | <b>8 330</b>   | <b>6 690</b>   | <b>4 523</b>   | <b>4 191</b>   | <b>3 514</b>   |
| <b>Romania</b>                         | <b>6 295</b>   | <b>5 052</b>   | <b>5 773</b>   | <b>6 077</b>   | <b>3 117</b>   |
| <b>Poland</b>                          | <b>3 861</b>   | <b>4 000</b>   | <b>1 007</b>   | <b>3 042</b>   | <b>2 058</b>   |
| <b>France</b>                          | <b>8 348</b>   | <b>6 255</b>   | <b>6 670</b>   | <b>5 344</b>   | <b>2 014</b>   |
| <b>Turkey</b>                          | <b>389</b>     | <b>2 849</b>   | <b>2 928</b>   | <b>2 680</b>   | <b>1 898</b>   |
| <b>Slovakia</b>                        | <b>3 498</b>   | <b>3 301</b>   | <b>2 249</b>   | <b>1 923</b>   | <b>1 581</b>   |
| <b>Argentina</b>                       | <b>3 593</b>   | <b>2 946</b>   | <b>2 972</b>   | <b>2 667</b>   | <b>1 541</b>   |
| <b>Mexico</b>                          | <b>2 784</b>   | <b>1 920</b>   | <b>3 394</b>   | <b>2 400</b>   | <b>1 458</b>   |
| <b>Hungary</b>                         | <b>2 982</b>   | <b>2 242</b>   | <b>2 150</b>   | <b>2 094</b>   | <b>1 263</b>   |
| <b>Sweden</b>                          | <b>508</b>     | <b>464</b>     | <b>1 060</b>   | <b>1 230</b>   | <b>807</b>     |
| <b>Czech Republic</b>                  | <b>2 356</b>   | <b>1 402</b>   | <b>1 103</b>   | <b>931</b>     | <b>789</b>     |
| <b>Belgium</b>                         | <b>2 938</b>   | <b>2 744</b>   | <b>2 718</b>   | <b>1 169</b>   | <b>772</b>     |
| <b>Austria</b>                         | <b>446</b>     | <b>789</b>     | <b>1 400</b>   | <b>1 422</b>   | <b>736</b>     |
| <b>Italy</b>                           | <b>1 847</b>   | <b>1 426</b>   | <b>781</b>     | <b>964</b>     | <b>544</b>     |
| <b>Other</b>                           | <b>754</b>     | <b>676</b>     | <b>2 655</b>   | <b>238</b>     | <b>529</b>     |
| <b>Number of light vehicle imports</b> | <b>293 220</b> | <b>293 265</b> | <b>292 197</b> | <b>290 654</b> | <b>203 570</b> |
| <b>Total light vehicle market</b>      | <b>520 581</b> | <b>531 431</b> | <b>524 772</b> | <b>508 600</b> | <b>357 453</b> |
| <b>% New vehicle market of imports</b> | <b>56,0%</b>   | <b>55,2%</b>   | <b>55,7%</b>   | <b>57,2%</b>   | <b>57,0%</b>   |

Source: naamsa/Lightstone Auto, SARS



The following table reveals the vehicle parc over a 10-year period for the top 30 imported passenger car and light commercial vehicle models by country of origin. The bulk of the replacement parts to service the vehicles are imported at present as highlighted by the detailed analysis of the vehicles and components imported by country of origin in this report. Potential business opportunities exist to localise these imported replacement parts in those instances where the volumes make the projects viable. More details on the complete South African vehicle parc are available from the **naamsa** Autolytics Bank and Lightstone Auto.

**Ten-year vehicle parc of the top 30 imported passenger cars and light commercial vehicles by country of origin – 2011 to 2020**

| Vehicle brand | Imported model        | Country of origin            | Total vehicle parc |
|---------------|-----------------------|------------------------------|--------------------|
| TOYOTA        | TOYOTA Etios          | India                        | 125 490            |
| FORD          | FORD Figo             | India                        | 91 087             |
| HYUNDAI       | HYUNDAI i20           | India                        | 86 715             |
| FORD          | FORD Fiesta           | Germany                      | 69 638             |
| FORD          | FORD EcoSport         | India                        | 68 340             |
| KIA           | KIA Picanto           | South Korea                  | 62 618             |
| HYUNDAI       | HYUNDAI Grand i10     | India                        | 52 631             |
| KIA           | KIA Rio               | South Korea                  | 52 130             |
| HYUNDAI       | HYUNDAI i10           | India                        | 47 753             |
| TOYOTA        | TOYOTA Avanza         | Indonesia                    | 46 145             |
| TOYOTA        | TOYOTA RAV            | Japan                        | 45 736             |
| VOLKSWAGEN    | VW Golf 7             | Germany                      | 41 944             |
| TOYOTA        | TOYOTA Yaris          | France                       | 41 177             |
| RENAULT       | RENAULT Kwid          | India                        | 39 438             |
| VOLKSWAGEN    | VW Tiguan             | Germany / Mexico             | 38 186             |
| RENAULT       | RENAULT Sandero II    | Romania                      | 37 823             |
| VOLKSWAGEN    | VW Amarok             | Argentina                    | 36 357             |
| HYUNDAI       | HYUNDAI Accent        | South Korea                  | 34 279             |
| RENAULT       | RENAULT Clio IV       | France                       | 34 107             |
| HYUNDAI       | HYUNDAI H100 Bakkie   | South Korea                  | 33 641             |
| SUZUKI        | SUZUKI Swift          | India / Japan                | 33 328             |
| DATSUN        | DATSUN GO             | India                        | 30 858             |
| AUDI          | AUDI A4               | Germany                      | 30 248             |
| BMW           | BMW 1-Series          | Germany                      | 29 734             |
| TOYOTA        | TOYOTA Landcruiser PU | Japan                        | 29 531             |
| NISSAN        | NISSAN Qashqai        | UK                           | 28 208             |
| FORD          | FORD Focus            | Germany                      | 27 171             |
| HYUNDAI       | HYUNDAI iX35          | Czech Republic / South Korea | 25 038             |
| NISSAN        | NISSAN X-Trail        | Japan                        | 24 381             |
| MAZDA         | Mazda CX-5            | Japan                        | 24 118             |

Source: **naamsa**/Lightstone Auto

## AUTOMOTIVE COMPONENT LOCALISATION DEVELOPMENTS AND INITIATIVES

The automotive component sector in South Africa consists of a diverse group of various tier-level automotive suppliers. There are 187 first-tier suppliers, of which about 75% are foreign multinational companies. South African-owned companies are more represented within the second- and third-tier supplier bases that supply the sub-parts built into completed components.

A distinct diverse range of original equipment components and aftermarket parts are manufactured in South Africa. Domestic component suppliers' turnover sales in 2020 amounted to R78 billion, of which 43,1% went to exports, 39,2% to the OEMs, 14,8% to the aftermarket and 2,9% to other component sales. Key pillars of the SAAM 2021-2035 in the achievement of its objectives relating to supplier development include localisation, industry transformation and the development of industry required technologies and skills. Well trained and skilled employees are critical for the long-term success of a business. Human resources development remains vital to picking up any economy's manufacturing capability and competitiveness, and the domestic automotive industry should enhance the development of the critical technical skills required in the manufacturing sector.

Although global economic integration comes with clear benefits through access to the technologies and innovations from across the world, these benefits of highly integrated supply-chains come with enormous vulnerabilities when disrupted. Policies in the global automotive environment related to reacting to crises are focused on the need of shortening global supply chains to succeed, and in managing supplies with more reliability. Diversification of supply chains is likely to be the "new normal" going forward. Companies will be wary of dependence on a single source, and it is expected that products will be sourced from numerous suppliers, as opposed to one or two, which is currently the norm. Visibility and a greater level of transparency across the supply chain will allow both clients and supply-chain service providers to optimise efficiencies and increase agility to withstand the highs and lows of a volatile trading environment or the impact of crises.

The pandemic has highlighted a number of lessons for the domestic automotive industry, one being a lack of supplier development in South Africa. Very often OEMs focus their efforts on first-tier suppliers, with a lesser focus on lower-tier suppliers. To mitigate the risk of supply chain disruptions, the strategies of businesses must include the development of alternative suppliers and batch sizes. In this regard, the shallow lower-tier base in the country, in particular, is a focus area for intervention and transformation, as this space is expected to deliver many opportunities for the big drive in terms of developing transformed value chains and introducing new Black-owned entrants into the sector.

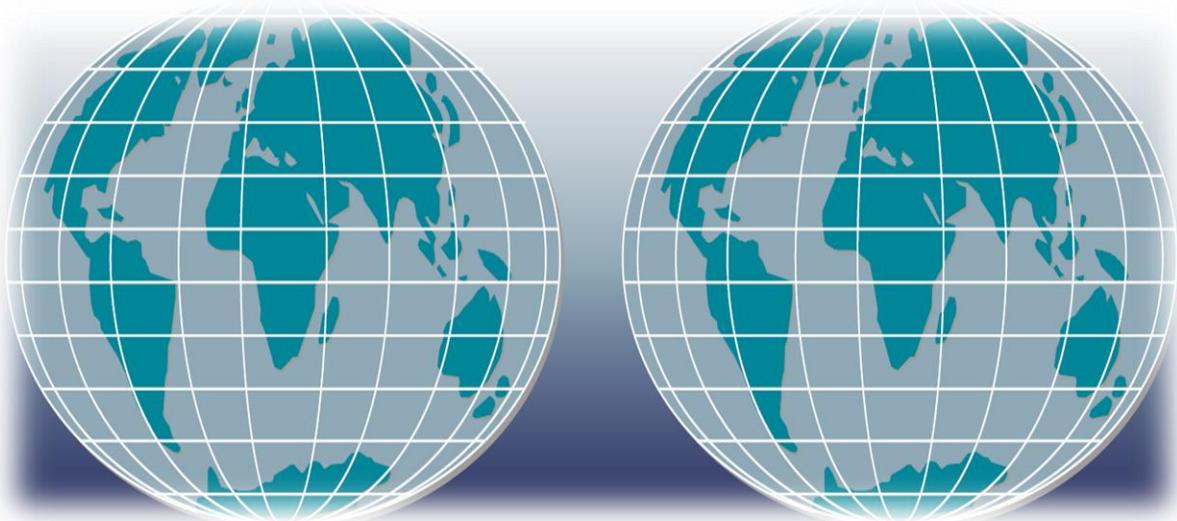
Transformation goes hand in hand with localisation. In this regard, the launch of a R6-billion Automotive Industry Transformation Fund (AITF) to support Black participation in the automotive industry supply chain will be imperative. The AITF marks the start of a sector-wide initiative to transform the automotive industry by broadening and deepening the participation of black and historically disadvantaged entrepreneurs in the sustainable growth and development of the industry. The Fund means that South Africa's big OEMs – BMW, Ford, Isuzu, Mercedes-Benz, Nissan, Toyota, and Volkswagen – will, for the first time, meaningfully participate and comply with all five elements of the generic broad-based black economic empowerment (BBBEE) scorecard, including the ownership element. In essence, the initiative represents an equity equivalent project, in lieu of the BBBEE scorecard ownership points.

The AITF's mission will be to accelerate the empowerment of Black South Africans within the automotive sector; the upskilling of Black employees and aspirant automotive entrepreneurs; the expansion of Black owned dealerships, authorised repair facilities and workshops; a substantial increase in the contribution of Black-owned automotive component manufacturers within the automotive supply chain; and creating sustainable employment opportunities for young and female Black South Africans. The AITF will play a key role in the implementation of the South African Automotive Masterplan, especially in terms of localisation and industry transformation. The SAAM 2021-2035 target is in the order of 500 Tier 2 and 3 suppliers, of which 25%, or 130, of these suppliers, need to be Black owned by 2035, off a very low base currently.

In addition to the APDP, national support like the Automotive Supply Chain Competitiveness Initiative (ASCCI), also plays an important role in addressing common industry challenges in the context of the national economy. ASCCI, a national coordinating body was established in December 2013, with the mandate of coordinating supply chain development activities within the South African automotive industry. ASCCI is a jointly funded, collaborative initiative between the suppliers, OEMs, government and labour, with the objectives of increasing supplier manufacturing value-add, enabling local supply chain capabilities, increasing local content, growing employment, and advancing transformation. Against the backdrop of the current low levels of local content and the ambitious targets outlined in the SAAM 2021-2035, a key priority for ASCCI is to deepen local manufacturing value-addition through localisation by developing opportunities for the local sourcing of components at Tier 1 and 2 level. In this regard, the development of a Black Supplier Database, as part of the Supplier Capability

programme, provides a single go-to listing of Black-owned manufacturers that supply or have the potential to supply components to the automotive sector.

In supporting sub-tier suppliers to unlock competitiveness gains, ASCCI implemented a World Class Manufacturing (WCM) programme, with the focus on lean principles and production optimisation methodologies. The subsidised programme has supported nearly 100 component suppliers since its inception, and will, in future, incorporate Industry 4.0 approaches to further bolster competitiveness and value-addition in the supply base. The increase of local value-addition is key, not only to the sustainability of the South African automotive industry, but also to allow the multitude of benefits that the sector delivers being felt more widely across the economy. ASCCI highlights not only the need for focused interventions, but also the value of cooperation among industry stakeholders in making these initiatives a success.



## AUTOMOTIVE PARTS AND COMPONENTS – IMPORTS

Changes in technology are at the core of the transition to the vehicle of the future, which is primarily linked to electrics and electronics, connectivity, safety, environment and fuel efficiency. Successes have been influenced by different factors, including commitment to innovation, R&D capabilities, large and extensive supply chains, and large and global production capabilities. The Covid-19 pandemic, as well as the presence of industry disrupters have accelerated the OEMs' focus and adoption of new technologies. Domestic automotive component suppliers also need to meet the increasing environmental pressures when selling their products into national and international OEM supply chains.

A key consideration for automotive component manufacturers at present is that they need to meet customer requirements in an uncertain environment with low demand that is impacting on short- to medium-term capacity management decisions. Concerns relating to the impact of the global pandemic on component suppliers are focused on the recovery of vehicle demand and production, depending on the duration of Covid-19, and if consumption and new vehicle purchases will recover. Besides the declining new vehicle market, component suppliers also must deal with fluctuations and market uncertainty around short-term volumes, resulting in planning constraints and supplier plants operating at an imbalance.

### **Original equipment components**

Global sourcing principles apply in the vehicle manufacturing industry, and in those instances where the original equipment (OE) component is not manufactured in South Africa, the components need to be imported. Imports of OE components by the seven OEMs in South Africa declined by a substantial R24,5 billion, or 22,9%, to R82,3 billion in 2020 from the R106,8 billion in 2018, in line with the 29,2% Covid-19 affected decline in year-on-year vehicle production in the country. OE components are components or systems supplied directly to national or international OEMs and have global recognisable brands. High-value, capital-intensive componentry, such as the powertrain and telematics, which collectively account for about 50% to 60% of the value in a modern vehicle, are mainly imported into South Africa, and the remainder sourced in the domestic market.

The introduction of a new model generally starts off with lower local content levels that increases as large multinational automotive component suppliers follow the investments by the OEMs to supply systems in a just-in-time fashion to the manufacturing plants. The SAAM 2021-2035 objectives of expanding vehicle production volumes to 1,4 million vehicles per annum by 2035, with the

accompanying much higher levels of localisation of automotive components in the country, would improve the viability of further foreign direct investment and export contracts in the future. The widening and deepening of the country's component-supplier base under the SAAM is an important focal point, as it will reduce the risks associated with exchange rate fluctuations and logistics costs.

The Executive Oversight Committee [EOC] for Localisation is one of the six workstreams that support the main EOC that is chaired by the Minister of Trade, Industry and Competition and comprise of senior leadership of the South African automotive industry, inclusive of **naamsa** CEOs and NAACAM CEOs, NUMSA's most senior leaders, and selected representatives from the broader value chain, particularly where these representatives have a key role in implementing the pillars of the SAAM.

The local content value of light vehicles produced by South Africa's seven light vehicle OEMs is in the order of 40% under the APDP. The major driver of the growth of local content value and the decline of local content levels is the shift towards increased high value passenger vehicle production, which typically has higher production sales values, but lower local content levels than LCV production. The issue of local content has been central in government policy concerns and has also been a key focus for the industry. But as clearly indicated, the objective of higher local content per vehicle produced in South Africa has not been attained. While subject to short term fluctuations that are primarily underpinned by South Africa's highly volatile currency, the level of local content per vehicle produced domestically has not increased in tandem with the increase in vehicle production and this probably constitutes the most glaring weakness of South Africa's automotive development since the advent of the MIDP.

The EOC Localisation workstream should play the key role of coordinating, monitoring, and evaluating the progress of the industry localisation projects that support SAAM 2035. The ultimate objective is to support the SAAM 2035 localisation goal to increase local content in South African manufactured vehicles to up to 60% and to ensure the transformation of the supply chain. The workstream has the following objectives:

- Wider localisation (OEM collaboration of existing supplier and new global and local suppliers that brings new technology and components to the industry).
- Deeper localisation (local production of previously imported components by local producing Tier 1 suppliers who in turn develop sub-tier suppliers to supply sub-components and materials further up into the supply chain).
- Study and initiate projects for the localisation of new energy vehicles (NEVs) production and

future technologies that will continue to evolve and develop regardless of powertrain type.

- Materials localisation activities and projects. The priority materials identified for localisation activities are:
  - Steel – Skin Panel Improved Surface Finish [ISF] and High Tensile [HT] structural
  - Resins – HDPE [High Density Polypropylene] and Polypropylene
  - Aluminium – Cast alloys and Skin Panel
  - Copper

The following table reveals that imports of original equipment components originated mainly from major vehicle production countries such as Germany, Thailand, Japan, the US, and China.

#### **Top 10 countries of origin for original equipment components imported (Chapter 98) – 2016 to 2020**

| Country                  | 2016        | 2017        | 2018        | 2019         | 2020        |
|--------------------------|-------------|-------------|-------------|--------------|-------------|
| <b>Total (R billion)</b> | <b>88,0</b> | <b>89,6</b> | <b>97,8</b> | <b>106,8</b> | <b>82,3</b> |
| <b>Germany</b>           | 46%         | 46%         | 38%         | 34%          | 34%         |
| <b>Thailand</b>          | 16%         | 16%         | 17%         | 16%          | 19%         |
| <b>Japan</b>             | 11%         | 11%         | 11%         | 10%          | 10%         |
| <b>USA</b>               | 2%          | 3%          | 5%          | 5%           | 6%          |
| <b>China</b>             | 4%          | 4%          | 4%          | 4%           | 4%          |
| <b>Czech Republic</b>    | 1%          | 2%          | 4%          | 4%           | 3%          |
| <b>Spain</b>             | 2%          | 2%          | 2%          | 3%           | 3%          |
| <b>Sweden</b>            | 2%          | 2%          | 3%          | 4%           | 3%          |
| <b>Brazil</b>            | 4%          | 3%          | 4%          | 3%           | 2%          |
| <b>UK</b>                | 2%          | 2%          | 2%          | 2%           | 2%          |
| <b>Other</b>             | 10%         | 9%          | 10%         | 15%          | 14%         |

Source: AIEC, SARS

#### **Aftermarket parts**

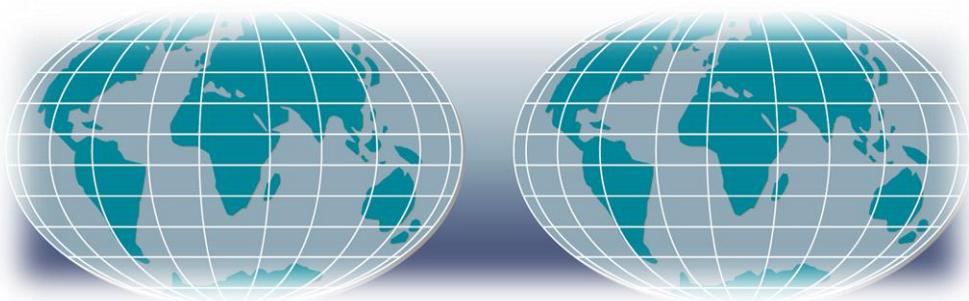
The independent aftermarket is responsible for the manufacturing and sales of automotive replacement parts and accessories through independent retailers and repair shops directly to the consumer, rather than to the OEMs themselves. The aftermarket also re-manufactures, distributes, retails and installs motor vehicle parts and products, other than the original equipment components. The aftermarket has been more resilient and has not been as adversely affected as the new vehicles and original equipment component market. In 2020, the import of replacement parts declined by R5,32 billion, or 8,5%, to R57,6 billion, down from the R62,9 billion in 2019. The reduction in demand

differs between the various types of servicing parts supplied, in line with the Covid-19 disruptions in the domestic automotive sector.

Covid-19 has had a much greater impact on new vehicle sales volume than on the used vehicle market in South Africa. At twice the size of the new vehicle market, used vehicles present an untapped opportunity for automotive aftermarket parts suppliers. Keeping older vehicles in good repair would help to keep them on the road longer, which increases aftermarket product volume, since older vehicles use more aftermarket products per kilometre driven than newer vehicles. Considering that consumers keep their cars for longer, the growing variety of models in the market, as well as the ever more complex technologies in vehicles, has led to an increasing demand in the number of aftermarket parts in the market over recent years. Many vehicle owners in South Africa have also opted for extended warranties and must comply with the compulsory service intervals outlined in their policy guidelines at an accredited workshop.

Considering that the South African car parc is an aging one with 80% of cars out of warranty, servicing of these older vehicles becomes critical (aging car parc with 92% of all vehicles over the age of five years old). In addition, an ever-growing complexity is being added daily with the numbers of vehicle models from OEMs growing to satisfy sophisticated customer demands. The growth of cheaper parts from China, to service the increasing imported share of the vehicle parc of 12,70 million vehicles in 2020, for which most parts have to be imported, has exacerbated this trend.

The following table reveals the replacement parts imported to complement the parts not manufactured in the domestic market for 2016 to 2020.

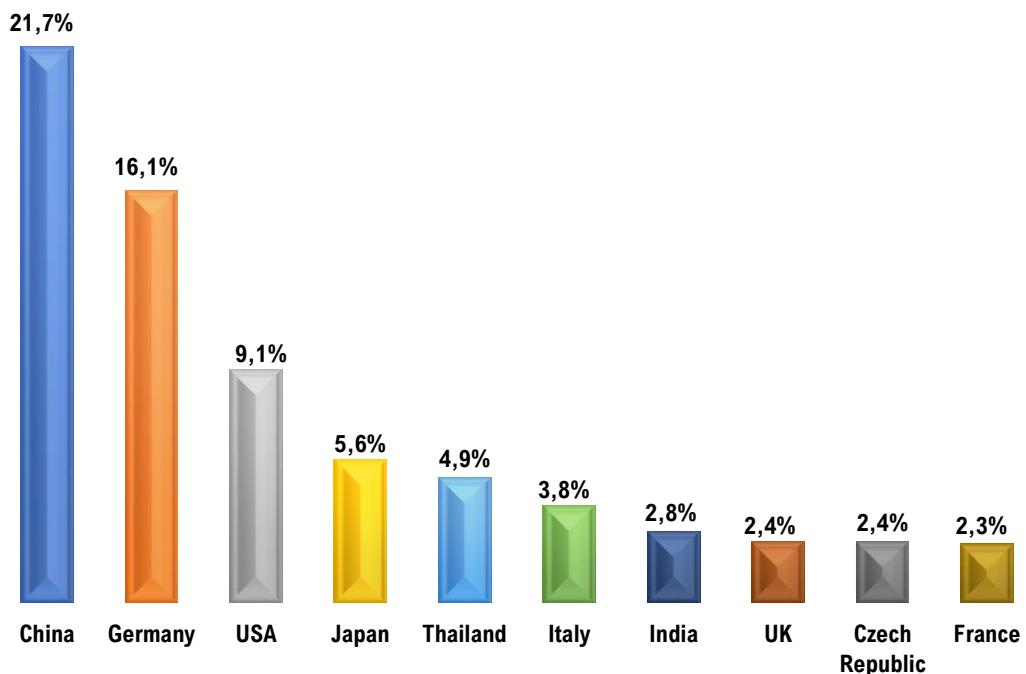


**Top replacement parts imported (R million) – 2016 to 2020**

| World: Automotive Goods                   | 2016            | 2017            | 2018            | 2019            | 2020            | Ranking   | % of total export value |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------|-------------------------|
| <b>Total (R million)</b>                  | <b>59 746.9</b> | <b>59 029.1</b> | <b>61 324.3</b> | <b>62 930.5</b> | <b>57 615.8</b> |           | <b>100.0%</b>           |
| <b>Automotive tooling</b>                 | 3 748.4         | 5 188.3         | 4 307.0         | 3 742.1         | 6 074.4         | <b>1</b>  | <b>10.5%</b>            |
| <b>Tyres</b>                              | 6 067.0         | 5 818.7         | 6 400.7         | 6 149.6         | 4 766.3         | <b>2</b>  | <b>8.3%</b>             |
| <b>Engine parts</b>                       | 4 411.5         | 4 199.9         | 4 247.4         | 4 364.3         | 4 238.5         | <b>3</b>  | <b>7.4%</b>             |
| <b>Transmission shafts / cranks</b>       | 1 941.8         | 2 103.5         | 2 123.2         | 2 163.4         | 2 090.8         | <b>4</b>  | <b>3.6%</b>             |
| <b>Gauges / instruments / parts</b>       | 2 105.6         | 2 021.2         | 2 303.0         | 2 197.0         | 2 065.4         | <b>5</b>  | <b>3.6%</b>             |
| <b>Engines</b>                            | 2 297.5         | 2 059.4         | 1 691.7         | 2 126.0         | 1 921.0         | <b>6</b>  | <b>3.3%</b>             |
| <b>Stitched leather seats / parts</b>     | 2 460.6         | 2 439.9         | 2 323.8         | 2 425.8         | 1 788.3         | <b>7</b>  | <b>3.1%</b>             |
| <b>Wiring harnesses</b>                   | 2 254.2         | 2 062.7         | 2 150.5         | 2 255.0         | 1 660.8         | <b>8</b>  | <b>2.9%</b>             |
| <b>Filters</b>                            | 1 210.0         | 1 384.6         | 1 499.2         | 1 489.4         | 1 455.0         | <b>9</b>  | <b>2.5%</b>             |
| <b>Batteries</b>                          | 452.5           | 610.7           | 988.1           | 1 109.8         | 1 390.4         | <b>10</b> | <b>2.4%</b>             |
| <b>Brake parts</b>                        | 1 228.5         | 1 141.4         | 1 302.0         | 1 677.5         | 1 341.6         | <b>11</b> | <b>2.3%</b>             |
| <b>Lighting equipment / parts</b>         | 1 185.9         | 1 198.6         | 1 279.8         | 1 281.8         | 1 041.3         | <b>12</b> | <b>1.8%</b>             |
| <b>Steering wheels / columns / boxes</b>  | 810.6           | 781.7           | 738.3           | 1 242.5         | 977.8           | <b>13</b> | <b>1.7%</b>             |
| <b>Ignition / starting equipment</b>      | 871.1           | 900.9           | 956.9           | 948.7           | 887.4           | <b>14</b> | <b>1.6%</b>             |
| <b>Axles</b>                              | 917.1           | 583.5           | 705.9           | 915.0           | 814.7           | <b>15</b> | <b>1.4%</b>             |
| <b>Clutches / shaft couplings</b>         | 765.9           | 769.8           | 879.7           | 913.9           | 797.6           | <b>16</b> | <b>1.4%</b>             |
| <b>Shock absorbers / suspension parts</b> | 455.5           | 511.5           | 835.8           | 891.8           | 762.4           | <b>17</b> | <b>1.3%</b>             |
| <b>Catalytic converters</b>               | 1 211.8         | 1 261.0         | 819.8           | 603.7           | 752.3           | <b>18</b> | <b>1.3%</b>             |
| <b>Body parts / panels</b>                | 912.9           | 905.3           | 951.3           | 896.5           | 650.2           | <b>19</b> | <b>1.1%</b>             |
| <b>Radiators / parts</b>                  | 731.6           | 633.5           | 673.5           | 706.0           | 636.0           | <b>20</b> | <b>1.1%</b>             |
| <b>Gaskets</b>                            | 491.0           | 490.7           | 559.6           | 522.3           | 527.5           | <b>21</b> | <b>0.9%</b>             |
| <b>Road wheels / parts</b>                | 507.6           | 468.1           | 474.0           | 570.6           | 414.8           | <b>22</b> | <b>0.7%</b>             |
| <b>Automotive glass</b>                   | 454.3           | 440.2           | 453.1           | 451.6           | 411.4           | <b>23</b> | <b>0.7%</b>             |
| <b>Silencers / exhausts</b>               | 252.8           | 239.1           | 347.8           | 373.4           | 371.8           | <b>24</b> | <b>0.7%</b>             |
| <b>Gear boxes</b>                         | 296.3           | 300.2           | 399.3           | 408.4           | 366.4           | <b>25</b> | <b>0.6%</b>             |
| <b>Alarm systems</b>                      | 504.6           | 500.6           | 482.8           | 478.4           | 346.9           | <b>26</b> | <b>0.6%</b>             |
| <b>Air conditioners</b>                   | 239.5           | 219.2           | 190.2           | 204.1           | 267.3           | <b>27</b> | <b>0.5%</b>             |
| <b>Springs</b>                            | 214.4           | 217.3           | 261.5           | 265.5           | 234.5           | <b>28</b> | <b>0.4%</b>             |
| <b>Car radios</b>                         | 269.2           | 260.6           | 413.8           | 298.3           | 216.7           | <b>29</b> | <b>0.4%</b>             |
| <b>Jacks</b>                              | 76.8            | 79.9            | 97.7            | 87.2            | 83.7            | <b>30</b> | <b>0.2%</b>             |
| <b>Seatbelts</b>                          | 91.7            | 93.1            | 106.9           | 114.4           | 76.2            | <b>31</b> | <b>0.1%</b>             |
| <b>Seats</b>                              | 29.8            | 51.7            | 69.9            | 87.2            | 70.5            | <b>32</b> | <b>0.1%</b>             |
| <b>Other components</b>                   | 20 278.6        | 19 092.1        | 20 290.1        | 20 969.5        | 18 115.9        | <b>33</b> | <b>31.5%</b>            |

Source: AIEC, SARS

The countries of origin for the aftermarket parts imported, apart from China, were aligned with the main countries of origin for passenger cars and commercial vehicles. Imports from the traditional markets such as Germany, the US, and the UK have declined over recent years, while imports from China have increased, indicating the country's dominant influence and cost competitiveness in the global automotive environment.

**Top countries of origin for imported replacement parts – 2020**

Source: AIEC, SARS

The following table reveals the top 10 countries of origin for imported replacement parts from 2016 to 2020.

**Top 10 countries of origin for imported replacement parts – 2016 to 2020**

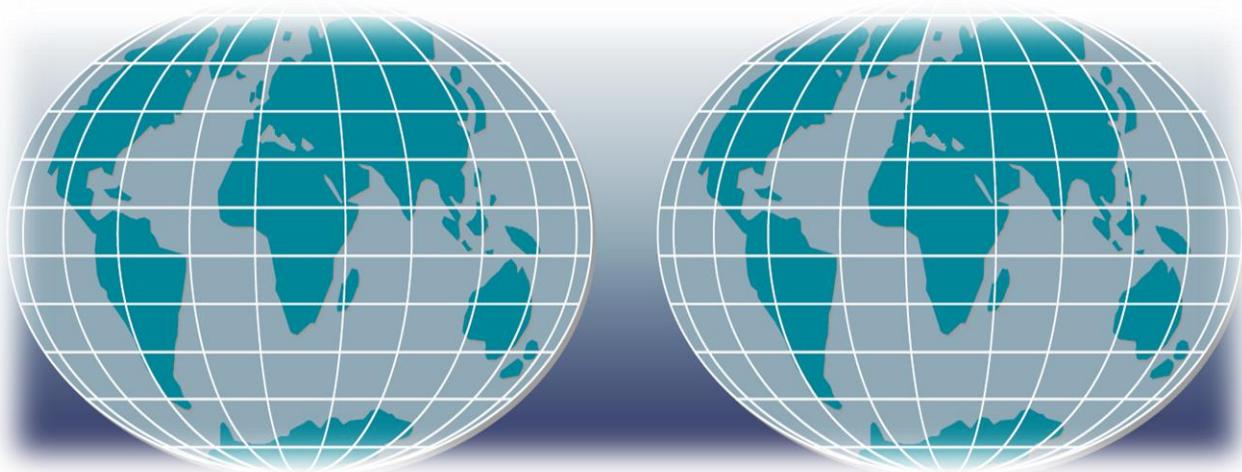
| Country of origin | 2016  | 2017  | 2018  | 2019  | 2020  |
|-------------------|-------|-------|-------|-------|-------|
| China             | 16,8% | 18,2% | 19,6% | 19,7% | 21,7% |
| Germany           | 20,0% | 19,5% | 16,8% | 16,7% | 16,1% |
| USA               | 9,5%  | 9,2%  | 10,8% | 9,8%  | 9,1%  |
| Japan             | 5,9%  | 5,6%  | 5,9%  | 5,4%  | 5,6%  |
| Thailand          | 4,8%  | 4,2%  | 4,3%  | 4,5%  | 4,9%  |
| Italy             | 3,2%  | 3,4%  | 3,6%  | 3,4%  | 3,8%  |
| India             | 2,2%  | 3,3%  | 2,7%  | 3,1%  | 2,8%  |
| UK                | 3,1%  | 3,2%  | 2,8%  | 2,8%  | 2,4%  |
| Czech Republic    | 2,6%  | 2,6%  | 2,5%  | 2,7%  | 2,4%  |
| France            | 2,0%  | 1,9%  | 1,8%  | 2,4%  | 2,3%  |
| Other             | 29,9% | 28,9% | 29,2% | 29,5% | 28,9% |

Source: AIEC, SARS

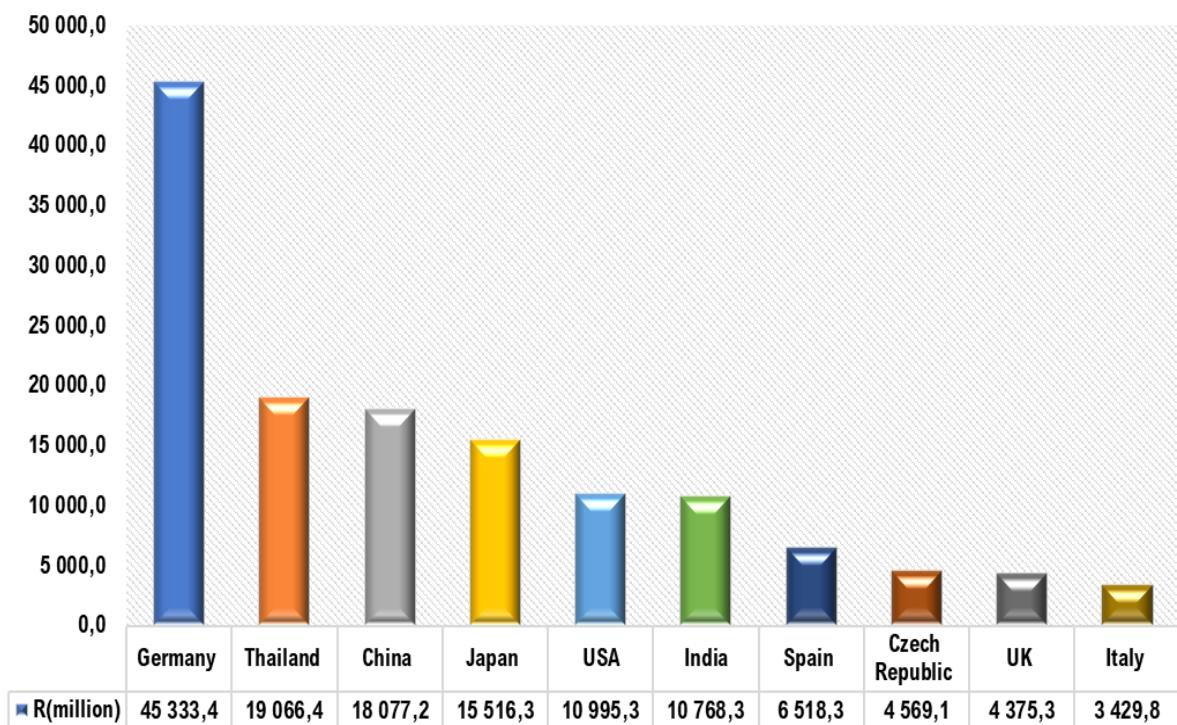
## IMPORTS BY COUNTRY OF ORIGIN

Imports of automotive products into South Africa remain a function of the success of the APDP, domestic market demand, and currency movements. Under the APDP, the level of imports remains a function of the success of the programme, as the benefits can only be used to rebate the import duties on vehicles and eligible automotive components that are imported. Imports of vehicles, to complement the domestic market mix, imports of original equipment components not sourced in South Africa, as well as replacement parts for a vehicle parc of 12,70 million vehicles at the end of 2020, remained high.

For the domestic automotive industry, the Rand exchange rate is particularly important with regard to the exchange rates of the source countries for South African imports. At an individual company level, depending on the particular firm's balance of trade, the impact of exchange rate fluctuations may vary. Against the US dollar, the Rand depreciated by 13,9% on an annual average basis in 2020, against the Euro by 16,1%, against the Pound by 14,4%, against the Chinese Yuan by 14,0%, and against the Yen by 16,3%.



### South Africa's top automotive countries of origin – 2020



Source: AIEC, SARS

The countries of origin for vehicles and automotive components imported into South Africa generally reflect the global linkages with the head offices of parent companies. The notable exceptions amongst the top countries of origin in 2020 were Thailand, where over 80% of imports comprised original equipment components for light commercial vehicles, and China, where over 70% of the imports comprised aftermarket parts. The following table reveals the import values and rankings for the countries of origin for vehicles and automotive component imports into South Africa, above the R10 million threshold.



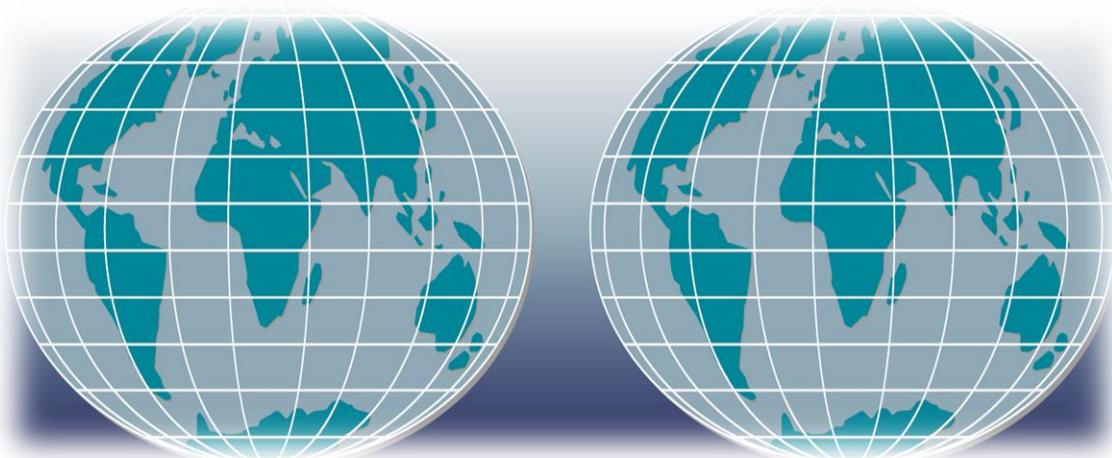
## Import value and ranking by country of origin – 2016 to 2020

| All automotive products         | 2016             | 2017             | 2018             | 2019             | 2020             |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>World (R million)</b>        | <b>203 989.9</b> | <b>208 423.2</b> | <b>219 081.4</b> | <b>233 752.3</b> | <b>179 052.7</b> |
| <b>1. Germany</b>               | 69 684.5         | 69 333.0         | 61 387.8         | 63 146.2         | 45 333.4         |
| <b>2. Thailand</b>              | 18 572.7         | 18 711.0         | 22 927.2         | 22 497.3         | 19 066.4         |
| <b>3. China</b>                 | 13 868.2         | 15 007.1         | 17 693.4         | 18 623.4         | 18 077.2         |
| <b>4. Japan</b>                 | 20 101.0         | 20 142.0         | 20 907.5         | 22 110.0         | 16 516.3         |
| <b>5. United States (USA)</b>   | 11 472.2         | 10 951.0         | 12 795.2         | 13 258.4         | 10 995.8         |
| <b>6. India</b>                 | 9 603.7          | 11 482.5         | 11 466.7         | 14 408.4         | 10 768.3         |
| <b>7. Spain</b>                 | 5 676.6          | 6 381.9          | 6 708.5          | 7 993.1          | 6 518.3          |
| <b>8. Czech Republic</b>        | 3 260.5          | 3 661.5          | 5 295.0          | 7 369.1          | 4 569.1          |
| <b>9. United Kingdom (UK)</b>   | 6 567.3          | 7 241.5          | 7 191.3          | 6 679.5          | 4 375.3          |
| <b>10. Italy</b>                | 3 511.8          | 3 897.7          | 3 535.7          | 3 680.5          | 3 429.8          |
| <b>11. Sweden</b>               | 2 474.9          | 3 044.1          | 3 706.2          | 4 885.3          | 3 241.9          |
| <b>12. Poland</b>               | 2 421.4          | 2 736.0          | 3 062.7          | 3 115.7          | 2 922.8          |
| <b>13. Romania</b>              | 2 325.9          | 2 165.7          | 3 489.3          | 4 632.9          | 2 909.0          |
| <b>14. Korea Republic South</b> | 5 742.6          | 4 633.1          | 5 213.6          | 3 927.8          | 2 499.0          |
| <b>15. Brazil</b>               | 4 680.9          | 3 712.8          | 4 286.9          | 3 450.7          | 2 379.5          |
| <b>16. Slovak Republic</b>      | 1 521.4          | 2 018.1          | 2 444.3          | 2 690.4          | 2 356.0          |
| <b>17. France</b>               | 2 466.2          | 2 538.5          | 3 215.7          | 3 774.8          | 2 337.3          |
| <b>18. Hungary</b>              | 1 681.2          | 1 600.2          | 1 874.5          | 2 559.7          | 1 933.6          |
| <b>19. Mexico</b>               | 1 081.8          | 1 571.7          | 2 791.7          | 2 433.0          | 1 875.1          |
| <b>20. Belgium</b>              | 991.1            | 1 086.9          | 1 423.1          | 1 709.1          | 1 716.8          |
| <b>21. Turkey</b>               | 1 394.6          | 2 095.2          | 1 949.6          | 2 297.1          | 1 594.5          |
| <b>22. Portugal</b>             | 1 092.3          | 1 139.4          | 1 259.1          | 1 779.1          | 1 566.2          |
| <b>23. Botswana</b>             | 1 635.9          | 1 598.9          | 1 727.5          | 1 790.6          | 1 303.6          |
| <b>24. Taiwan</b>               | 1 293.1          | 1 289.3          | 1 408.1          | 1 335.8          | 1 211.0          |
| <b>25. Indonesia</b>            | 1 208.6          | 1 247.6          | 1 875.8          | 1 595.3          | 1 046.6          |
| <b>26. Austria</b>              | 1 157.3          | 890.7            | 865.0            | 2 536.6          | 882.9            |
| <b>27. Argentina</b>            | 986.3            | 1 069.8          | 1 565.7          | 1 685.9          | 838.9            |
| <b>28. Philippines</b>          | 1 019.6          | 854.3            | 859.6            | 923.6            | 767.6            |
| <b>29. Netherlands</b>          | 1 213.7          | 1 503.9          | 977.6            | 1 081.9          | 717.0            |
| <b>30. Malaysia</b>             | 608.6            | 602.5            | 705.8            | 608.7            | 627.8            |
| <b>31. Denmark</b>              | 215.1            | 306.2            | 434.9            | 511.5            | 473.6            |
| <b>32. Switzerland</b>          | 480.1            | 370.6            | 321.5            | 328.1            | 349.9            |
| <b>33. Slovenia</b>             | 166.0            | 161.6            | 271.6            | 359.6            | 341.9            |
| <b>34. Canada</b>               | 433.5            | 555.4            | 500.9            | 389.5            | 305.1            |
| <b>35. Vietnam Republic</b>     | 103.6            | 112.4            | 132.9            | 207.9            | 254.5            |
| <b>36. Australia</b>            | 320.2            | 300.8            | 332.8            | 309.3            | 246.5            |
| <b>37. Finland</b>              | 159.6            | 210.9            | 225.9            | 180.6            | 241.6            |
| <b>38. Bulgaria</b>             | 51.3             | 82.2             | 159.5            | 230.5            | 221.3            |
| <b>39. United Arab Emirates</b> | 124.2            | 107.3            | 181.8            | 210.4            | 202.7            |
| <b>40. Israel</b>               | 152.7            | 150.7            | 134.1            | 131.6            | 144.8            |
| <b>41. Singapore</b>            | 87.1             | 63.8             | 72.6             | 88.4             | 118.3            |
| <b>42. Morocco</b>              | 45.6             | 71.1             | 87.7             | 128.5            | 108.9            |
| <b>43. Luxembourg</b>           | 227.2            | 140.4            | 126.4            | 136.7            | 107.1            |

|                          |       |       |      |      |      |
|--------------------------|-------|-------|------|------|------|
| 44. Hong Kong, China     | 182.4 | 41.3  | 57.1 | 41.6 | 74.0 |
| 45. Norway               | 39.2  | 26.9  | 23.5 | 34.4 | 60.6 |
| 46. Lesotho              | 547.5 | 277.9 | 23.5 | 33.3 | 43.6 |
| 47. Russia               | 39.5  | 48.4  | 76.0 | 89.2 | 38.7 |
| 48. Bosnia & Hercegovina | 23.0  | 21.8  | 16.3 | 24.3 | 28.6 |
| 49. Ireland              | 43.0  | 55.7  | 40.3 | 51.0 | 28.4 |
| 50. Puerto Rico          | 2.0   | 1.7   | 1.2  | 2.2  | 28.0 |
| 51. Tunisia              | 73.5  | 69.0  | 35.2 | 29.9 | 26.8 |
| 52. Ukraine              | 11.0  | 21.2  | 21.3 | 24.9 | 26.7 |
| 53. eSwatini (Swaziland) | 20.5  | 14.3  | 39.1 | 40.4 | 26.3 |
| 54. Moldova              | 0.3   | 3.6   | 16.9 | 19.9 | 24.1 |
| 55. Malta                | 20.4  | 28.8  | 32.6 | 23.3 | 22.1 |
| 56. Egypt                | 12.2  | 15.8  | 27.1 | 21.6 | 21.4 |
| 57. Croatia              | 17.8  | 18.6  | 26.9 | 31.2 | 20.3 |
| 58. Belarus              | 12.4  | 3.3   | 5.3  | 6.0  | 20.1 |
| 59. Lithuania            | 21.7  | 16.7  | 16.8 | 20.5 | 19.2 |
| 60. Namibia              | 89.7  | 102.5 | 71.7 | 76.0 | 17.6 |
| 61. Zambia               | 40.5  | 37.2  | 39.1 | 41.0 | 15.9 |
| 62. Estonia              | 13.8  | 10.1  | 14.1 | 15.7 | 15.6 |
| 63. Chile                | 2.3   | 3.4   | 5.0  | 11.3 | 13.3 |
| 64. New Zealand          | 23.9  | 31.3  | 18.2 | 20.4 | 13.3 |
| 65. Latvia               | 54.3  | 44.5  | 9.6  | 31.9 | 11.7 |

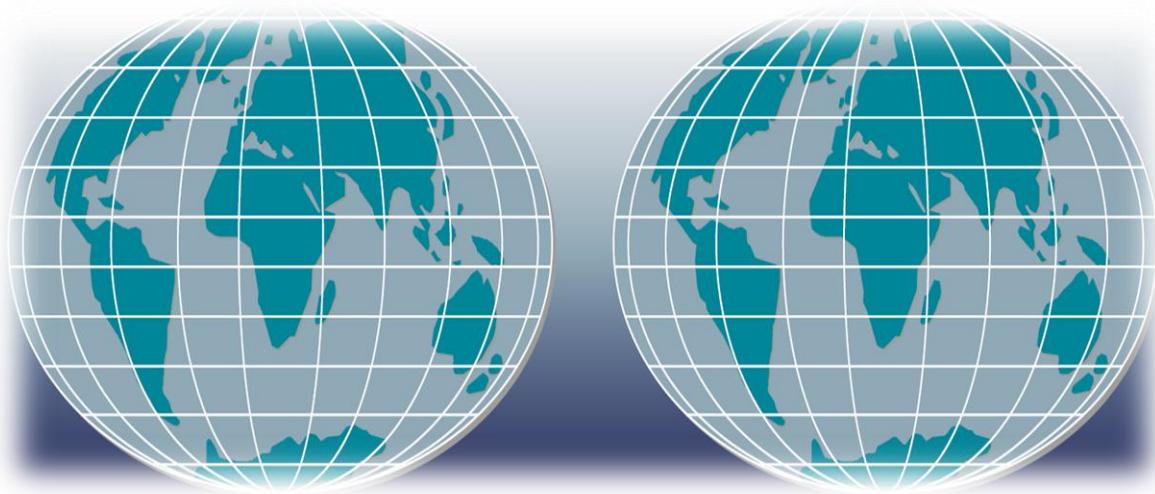
Source: AIEC, SARS

Countries for which the import values more than doubled from 2016 to 2020



**ALL AUTOMOTIVE PRODUCTS – IMPORTS BY COUNTRY**

The following tables reveal total automotive product import details for the 65 countries of origin recording an import value above R10 million of the total automotive import value of R179,1 billion in 2020. Please note that “other parts” refer to various miscellaneous parts and sub-components eligible in terms of the APDP but not classifiable under one of the main automotive component categories. The import Rand values of the latest year (2020) are used to rank the countries in order of priority, from the most to the least important country of origin and also for the automotive component categories, from the highest to the lowest import Rand value for each country of origin. Relative high-volume light and heavy commercial vehicle imports of vehicles have been included in order to identify potential localisation opportunities for replacement parts imports from the respective countries. Countries and products for which the import values more than doubled from 2016 to 2020 have been highlighted in yellow in the following tables.

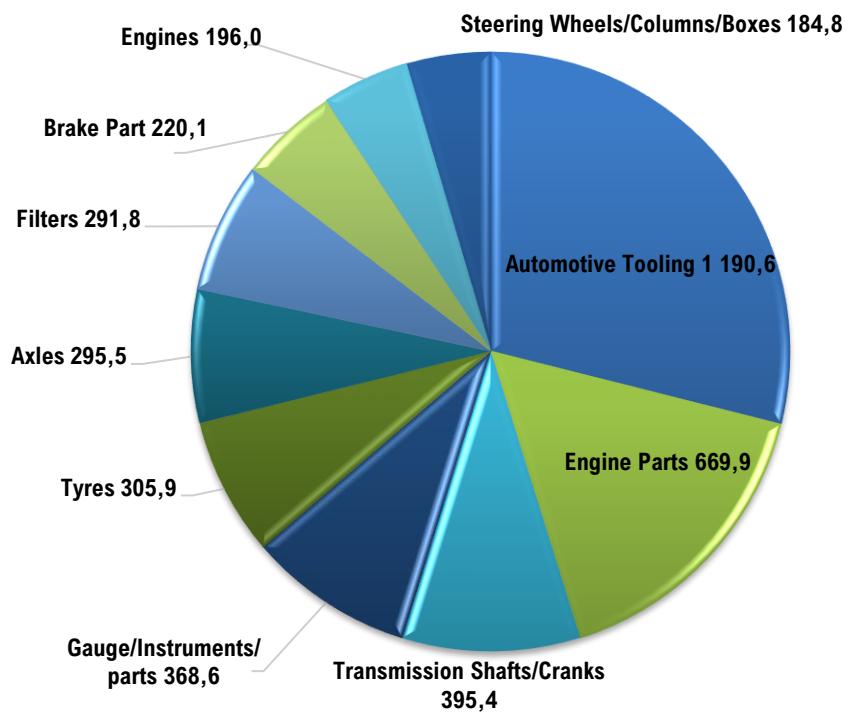


## 1. GERMANY (Left-hand drive)

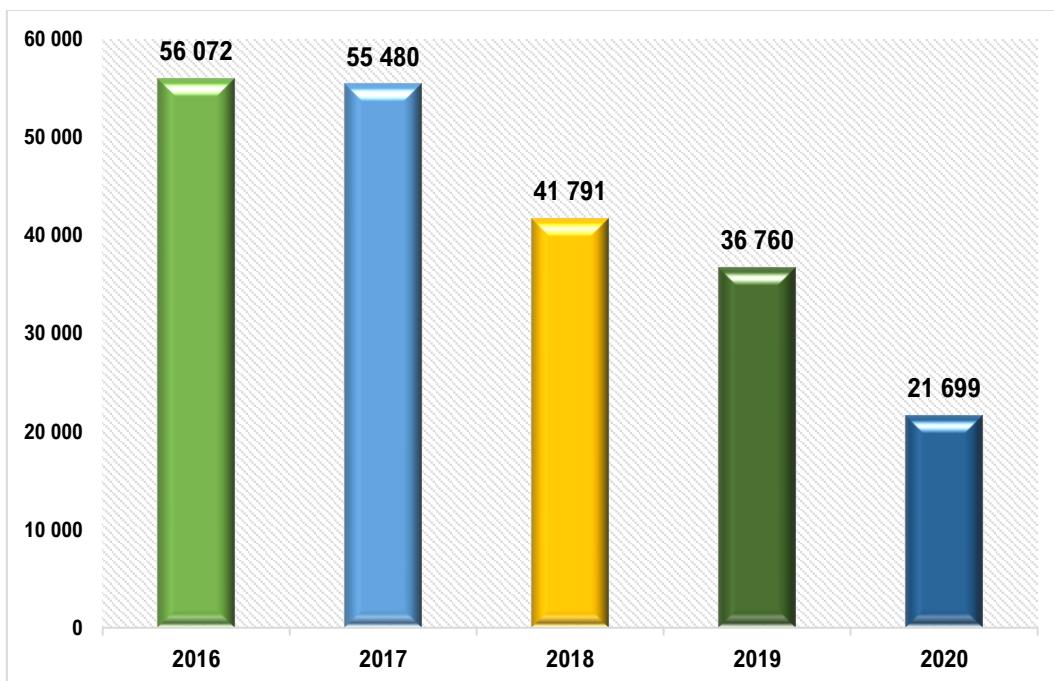
(Vehicle production 2020 – 3 742 454 units) (Vehicle sales 2020 – 3 268 222 units)

| Germany   | 2016                        | 2017   | 2018            | 2019            | 2020            |  |
|---|-----------------------------|--|-----------------|-----------------|-----------------|--|
| <b>Total (R million)</b>  | <b>69 684.5</b>             | <b>69 333.0</b>  | <b>61 387.8</b> | <b>63 146.2</b> | <b>45 333.4</b> |  |
| <b>Light vehicles</b>   | 16 007.4                    | 16 255.0   | 12 837.0        | 16 008.5        | 7 296.0         |  |
| <b>2016 – 2020 main volume light vehicle imports from Germany</b> |                             | Audi A3, A4, A5, Q2, Q5<br>BMW 1, 2, 3, 4, and 5-series, X1<br>Ford Fiesta, Focus<br>Mercedes-Benz AMG C, C-Class, E-Class, GLA, GLC<br>Opel Adam<br>Porsche 911, Cayenne, Macan<br>VW Caravelle, Golf 7, Kombi, Tiguan, Transporter |                 |                 |                 |  |
| <b>Medium / Heavy vehicles</b>                                    | 1 040.0                     | 651.1  | 978.2           | 859.2           | 522.9           |  |
| <b>2016 – 2020 main volume heavy vehicle imports from Germany</b> | Iveco Stralis<br>VW Crafter |  |                 |                 |                 |  |
| <b>Original equipment components</b>                              | 40 706.8                    | 40 929.9   | 37 297.2        | 35 785.9        | 28 251.6        |  |
| <b>Other components</b>   | 4 990.3                     | 4 596.2  | 4 231.6         | 4 330.3         | 3 674.5         |  |
| <b>Automotive tooling</b>   | 779.4                       | 1 064.7  | 588.3           | 678.2           | 1 190.6         |  |
| <b>Engine parts</b>   | 725.8                       | 701.0  | 717.2           | 716.9           | 669.9           |  |
| <b>Transmission shafts / cranks</b>                               | 401.5                       | 461.8  | 460.6           | 434.4           | 395.4           |  |
| <b>Gauges / instruments / parts</b>                               | 363.7                       | 385.2  | 408.8           | 377.7           | 368.6           |  |
| <b>Tyres</b>  | 608.9                       | 505.4  | 524.9           | 556.2           | 305.9           |  |
| <b>Axles</b>  | 58.0                        | 87.8   | 191.7           | 437.3           | 295.5           |  |
| <b>Filters</b>  | 248.3                       | 283.6  | 275.5           | 288.2           | 291.8           |  |
| <b>Brake parts</b>  | 170.9                       | 171.3  | 216.5           | 336.9           | 220.1           |  |
| <b>Engines</b>  | 634.6                       | 389.6  | 223.2           | 248.7           | 196.0           |  |
| <b>Steering wheels / columns / boxes</b>                          | 599.3                       | 552.0  | 284.0           | 240.0           | 184.8           |  |
| <b>Body parts / panels</b>  | 271.1                       | 306.6  | 276.8           | 249.5           | 174.6           |  |
| <b>Stitched leather seats / parts</b>                             | 354.8                       | 280.4  | 252.4           | 279.0           | 170.3           |  |
| <b>Batteries</b>  | 93.9                        | 137.3  | 239.5           | 144.3           | 138.6           |  |
| <b>Gaskets</b>  | 143.4                       | 134.7  | 158.0           | 130.8           | 124.5           |  |
| <b>Catalytic converters</b>                                       | 623.3                       | 537.0  | 239.5           | 128.3           | 124.3           |  |
| <b>Clutches / shaft couplings</b>                                 | 123.1                       | 134.5  | 147.6           | 146.0           | 115.6           |  |
| <b>Shock absorbers / suspension parts</b>                         | 54.2                        | 68.7   | 119.1           | 134.8           | 92.8            |  |
| <b>Gear boxes</b>   | 107.7                       | 117.2  | 116.5           | 83.9            | 70.1            |  |
| <b>Ignition / starting equipment</b>                              | 69.3                        | 71.9   | 77.2            | 93.7            | 69.6            |  |
| <b>Silencers / exhausts</b>                                       | 121.2                       | 96.4   | 93.6            | 80.4            | 68.5            |  |
| <b>Lighting equipment / parts</b>                                 | 96.7                        | 95.3   | 113.8           | 93.3            | 68.3            |  |
| <b>Radiators / parts</b>  | 75.1                        | 74.1   | 63.2            | 68.1            | 52.7            |  |
| <b>Springs</b>  | 53.8                        | 56.5   | 72.4            | 52.7            | 50.5            |  |
| <b>Road wheels / parts</b>  | 39.4                        | 38.7   | 39.9            | 44.6            | 41.4            |  |
| <b>Seats</b>  | 3.9                         | 21.8   | 24.8            | 31.1            | 26.5            |  |
| <b>Automotive glass</b>   | 39.7                        | 41.2   | 39.8            | 29.4            | 22.1            |  |
| <b>Jacks</b>  | 13.6                        | 5.4  | 10.2            | 9.0             | 15.5            |  |
| <b>Alarm systems</b>  | 31.6                        | 34.0   | 33.9            | 23.6            | 15.4            |  |
| <b>Wiring harnesses</b>   | 16.9                        | 21.7   | 17.3            | 16.0            | 14.5            |  |
| <b>Air conditioners</b>   | 11.6                        | 19.4   | 13.4            | 7.5             | 11.4            |  |
| <b>Seatbelts</b>  | 2.4                         | 4.0  | 3.0             | 1.5             | 2.0             |  |
| <b>Car radios</b>   | 2.8                         | 1.7  | 1.5             | 0.5             | 0.6             |  |

**GERMANY TOP 10 COMPONENT IMPORTS (R million)**



**GERMANY VEHICLE IMPORTS (2016 - 2020)**

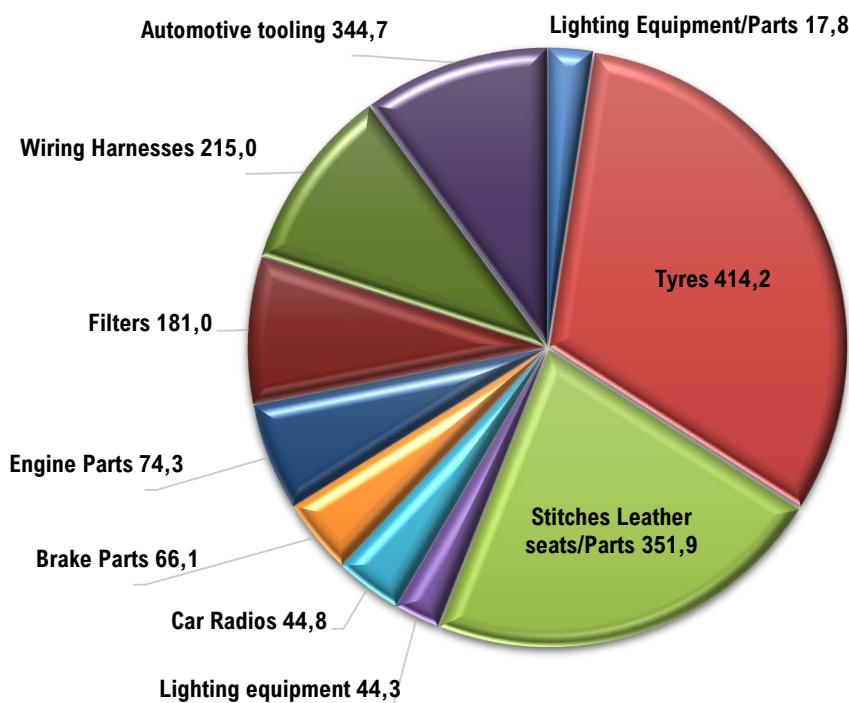


## 2. THAILAND (Right-hand drive)

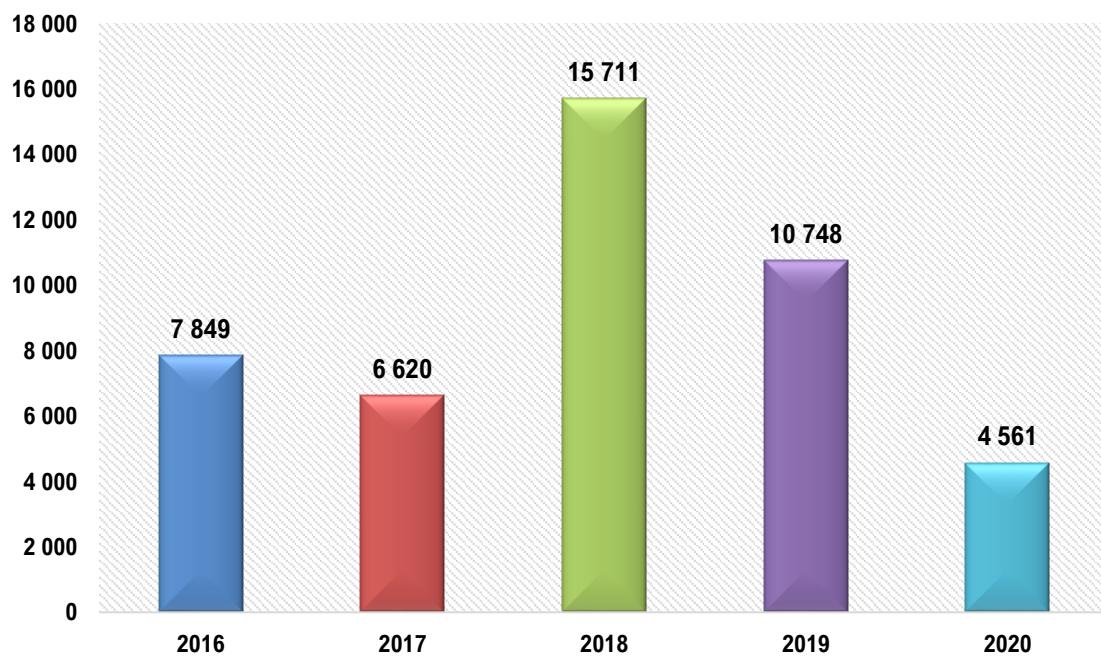
(Vehicle production 2020 – 1 427 074 units) (Vehicle sales 2020 – 792 146 units)

| Thailand   | 2016  | 2017            | 2018            | 2019            | 2020            |
|--|---|-----------------|-----------------|-----------------|-----------------|
| <b>Total (R million)</b>   | <b>18 572.7</b>   | <b>18 711.0</b> | <b>22 927.2</b> | <b>22 497.3</b> | <b>19 066.4</b> |
| <b>Light vehicles</b>  | 1 354.1   | 2 235.0         | 3 443.4         | 2 119.0         | 822.9           |
| <b>2016 – 2020 main volume light vehicle imports from Thailand</b> | Chev Trailblazer<br>Fiat Fullback<br>Ford Everest<br>Honda Ballade<br>Isuzu MU-X<br>Mazda 3<br>Mitsubishi Pajero, Triton<br>Nissan Navara<br>Toyota Yaris |                 |                 |                 |                 |
| <b>Medium / Heavy vehicles</b>                                     | 2.1   | 79.9            | 13.0            | 7.3             | 1.1             |
| <b>Original equipment components</b>                               | 14 347.8  | 13 887.5        | 16 857.2        | 17 511.8        | 15 410.5        |
| <b>Other components</b>  | 1 064.4   | 802.4           | 870.0           | 1 007.0         | 866.4           |
| <b>Tyres</b>   | 417.3   | 362.5           | 314.9           | 444.1           | 414.2           |
| <b>Stitched leather seats / parts</b>                              | 310.9   | 336.0           | 445.6           | 363.1           | 351.9           |
| <b>Automotive tooling</b>  | 20.4  | 15.8            | 10.1            | 11.8            | 344.7           |
| <b>Wiring harnesses</b>  | 260.4   | 185.2           | 214.2           | 227.6           | 215.0           |
| <b>Filters</b>   | 149.2   | 170.6           | 208.8           | 225.6           | 181.0           |
| <b>Engine parts</b>  | 105.8   | 72.3            | 85.6            | 80.3            | 74.3            |
| <b>Brake parts</b>   | 60.4  | 71.4            | 60.8            | 75.0            | 66.1            |
| <b>Car radios</b>  | 93.5  | 103.2           | 82.1            | 71.1            | 44.8            |
| <b>Lighting equipment / parts</b>                                  | 44.1  | 43.1            | 49.1            | 49.5            | 44.3            |
| <b>Body parts / panels</b>   | 38.0  | 38.0            | 49.0            | 42.2            | 38.4            |
| <b>Clutches / shaft couplings</b>                                  | 18.1  | 31.4            | 35.0            | 39.2            | 36.4            |
| <b>Radiators / parts</b>   | 67.0  | 25.4            | 29.8            | 40.3            | 32.4            |
| <b>Ignition / starting equipment</b>                               | 17.9  | 13.8            | 18.2            | 34.5            | 23.1            |
| <b>Transmission shafts / cranks</b>                                | 38.0  | 37.4            | 36.7            | 36.1            | 22.4            |
| <b>Steering wheels / columns / boxes</b>                           | 19.2  | 15.0            | 17.8            | 18.0            | 16.8            |
| <b>Shock absorbers / suspension parts</b>                          | 6.4   | 12.0            | 14.4            | 16.0            | 16.3            |
| <b>Road wheels / parts</b>   | 8.4   | 17.1            | 9.9             | 17.2            | 8.2             |
| <b>Springs</b>   | 8.2   | 7.0             | 5.7             | 7.4             | 5.8             |
| <b>Gaskets</b>   | 5.8   | 5.4             | 6.5             | 5.3             | 5.0             |
| <b>Automotive glass</b>  | 4.9   | 6.0             | 6.0             | 6.2             | 4.8             |
| <b>Gauges / instruments / parts</b>                                | 12.7  | 15.6            | 17.9            | 17.8            | 4.5             |
| <b>Axles</b>   | 71.9  | 110.9           | 5.9             | 3.6             | 2.9             |
| <b>Gear boxes</b>  | 2.5   | 2.8             | 3.4             | 3.3             | 2.7             |
| <b>Silencers / exhausts</b>  | 0.9   | 1.1             | 1.1             | 1.2             | 2.0             |
| <b>Seatbelts</b>   | 3.1   | 2.8             | 3.8             | 2.6             | 1.9             |
| <b>Air conditioners</b>  | 8.8   | 0.5             | 2.9             | 2.2             | 1.6             |
| <b>Catalytic converters</b>  | 1.2   | 0.3             | 3.1             | 7.5             | 1.3             |
| <b>Alarm systems</b>   | 1.1   | 0.8             | 0.7             | 1.2             | 1.2             |
| <b>Jacks</b>   | 0.4   | 0.4             | 0.6             | 0.6             | 0.8             |
| <b>Engines</b>   | 7.5   | 2.1             | 3.1             | 1.0             | 0.5             |
| <b>Batteries</b>   | 0.2   | 0.2             | 0.3             | 0.3             | 0.3             |
| <b>Seats</b>   | 0.4   | 0.4             | 0.5             | 0.4             | 0.2             |

THAILAND TOP 10 COMPONENT IMPORTS (R million)

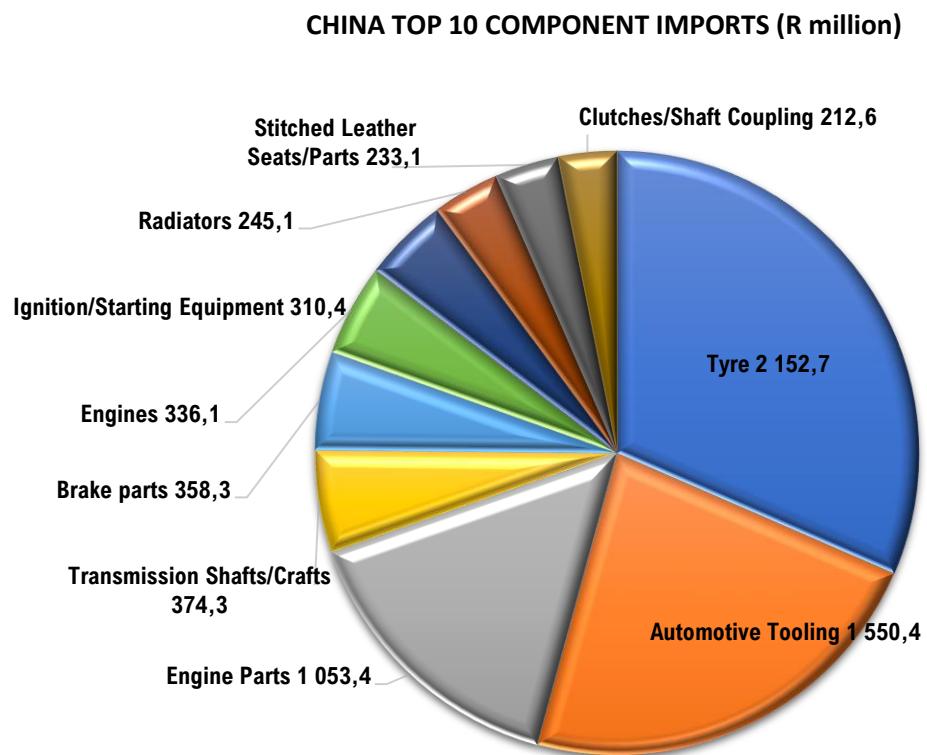


THAILAND VEHICLE IMPORTS (2016 - 2020)

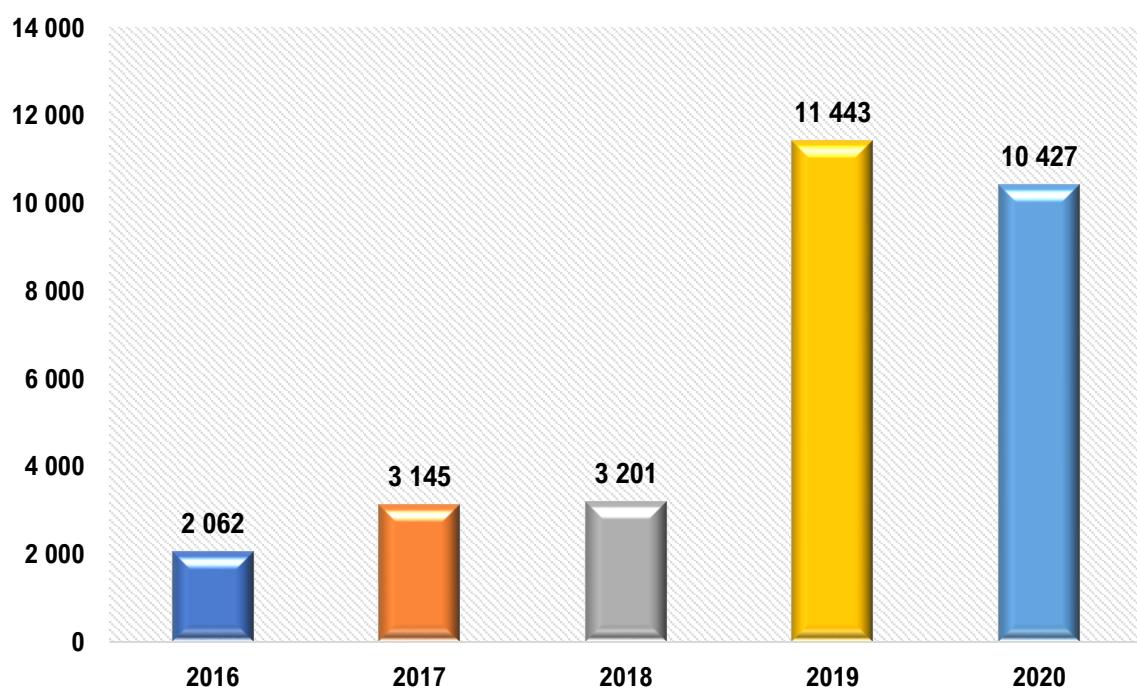


**3. CHINA (Left-hand drive)**  
**(Vehicle production 2020 – 25 225 242 units) (Vehicle sales 2020 – 25 311 069 units)**

| China   | 2016  | 2017            | 2018            | 2019            | 2020            |
|---|---|-----------------|-----------------|-----------------|-----------------|
| <b>Total (R million)</b>  | <b>13 868.2</b>   | <b>15 007.1</b> | <b>17 693.4</b> | <b>18 623.4</b> | <b>18 077.2</b> |
| <b>Light vehicles</b>   | 100.0   | 519.1           | 1 363.7         | 1 529.0         | 1 709.1         |
| <b>2016 – 2020 main volume light vehicle imports from India</b> | GWM M4, Steed<br>Haval H1, H2, H6C                            |                 |                 |                 |                 |
| <b>Medium / Heavy vehicles</b>                                  | 17.6  | 98.0            | 150.9           | 118.9           | 186.9           |
| <b>2016 – 2020 main volume heavy vehicle imports from China</b> | Iveco 682<br>JMC Carrying, Carrying Plus<br>Powerland Shacman |                 |                 |                 |                 |
| <b>Original equipment components</b>                            | 3 791.2   | 3 620.6         | 4 172.5         | 4 579.8         | 3 663.9         |
| <b>Other components</b>   | 3 060.9   | 3 255.4         | 3 954.3         | 4 131.5         | 3 703.9         |
| <b>Tyres</b>  | 1 926.5   | 2 142.8         | 2 415.5         | 2 324.7         | 2 152.7         |
| <b>Automotive tooling</b>                                       | 761.7   | 1 147.4         | 903.4           | 848.8           | 1 550.4         |
| <b>Engine parts</b>   | 714.3   | 715.7           | 835.3           | 891.7           | 1 053.4         |
| <b>Transmission shafts / cranks</b>                             | 275.4   | 300.3           | 319.4           | 368.3           | 374.3           |
| <b>Brake parts</b>  | 253.6   | 257.5           | 311.0           | 350.9           | 358.3           |
| <b>Engines</b>  | 124.8   | 124.6           | 196.5           | 299.7           | 336.1           |
| <b>Ignition / starting equipment</b>                            | 209.7   | 235.4           | 278.2           | 285.5           | 310.4           |
| <b>Radiators</b>  | 244.3   | 216.7           | 231.4           | 247.6           | 245.1           |
| <b>Stitched leather seats / parts</b>                           | 443.6   | 448.1           | 390.3           | 377.4           | 233.1           |
| <b>Clutches / shaft couplings</b>                               | 190.8   | 178.5           | 214.8           | 203.2           | 212.6           |
| <b>Automotive glass</b>   | 178.7   | 188.9           | 197.9           | 211.9           | 212.0           |
| <b>Road wheels / parts</b>                                      | 291.4   | 255.5           | 282.3           | 286.3           | 208.8           |
| <b>Filters</b>  | 146.1   | 166.2           | 184.4           | 184.5           | 207.1           |
| <b>Shock absorbers / suspension parts</b>                       | 146.3   | 174.1           | 194.1           | 200.0           | 188.4           |
| <b>Lighting equipment / parts</b>                               | 154.7   | 150.9           | 185.3           | 202.9           | 169.8           |
| <b>Gauges / instruments / parts</b>                             | 99.8  | 114.1           | 152.5           | 165.9           | 167.4           |
| <b>Catalytic converters</b>                                     | 41.2  | 76.8            | 71.0            | 68.9            | 124.3           |
| <b>Batteries</b>  | 44.7  | 44.4            | 45.3            | 66.3            | 95.7            |
| <b>Gaskets</b>  | 52.3  | 60.7            | 83.8            | 68.3            | 74.6            |
| <b>Air conditioners</b>   | 110.8   | 66.4            | 53.0            | 88.2            | 70.2            |
| <b>Alarm systems</b>  | 105.9   | 84.4            | 74.3            | 90.2            | 63.7            |
| <b>Silencers / exhausts</b>                                     | 21.3  | 28.9            | 42.6            | 44.6            | 55.4            |
| <b>Car radios</b>   | 61.8  | 55.5            | 60.1            | 59.2            | 55.0            |
| <b>Steering wheels / columns / boxes</b>                        | 30.7  | 45.1            | 52.6            | 56.7            | 53.9            |
| <b>Jacks</b>  | 51.6  | 47.6            | 62.0            | 60.6            | 53.1            |
| <b>Wiring harnesses</b>   | 49.9  | 39.6            | 50.3            | 48.0            | 46.4            |
| <b>Body parts / panels</b>                                      | 70.1  | 60.3            | 55.3            | 46.5            | 43.8            |
| <b>Springs</b>  | 42.5  | 35.9            | 41.8            | 46.4            | 43.1            |
| <b>Gear boxes</b>   | 27.7  | 28.4            | 32.1            | 33.8            | 20.5            |
| <b>Axles</b>  | 15.2  | 11.5            | 14.1            | 13.5            | 18.0            |
| <b>Seats</b>  | 4.3   | 6.7             | 15.5            | 14.8            | 12.5            |
| <b>Seatbelts</b>  | 6.9   | 5.2             | 6.3             | 9.0             | 3.2             |



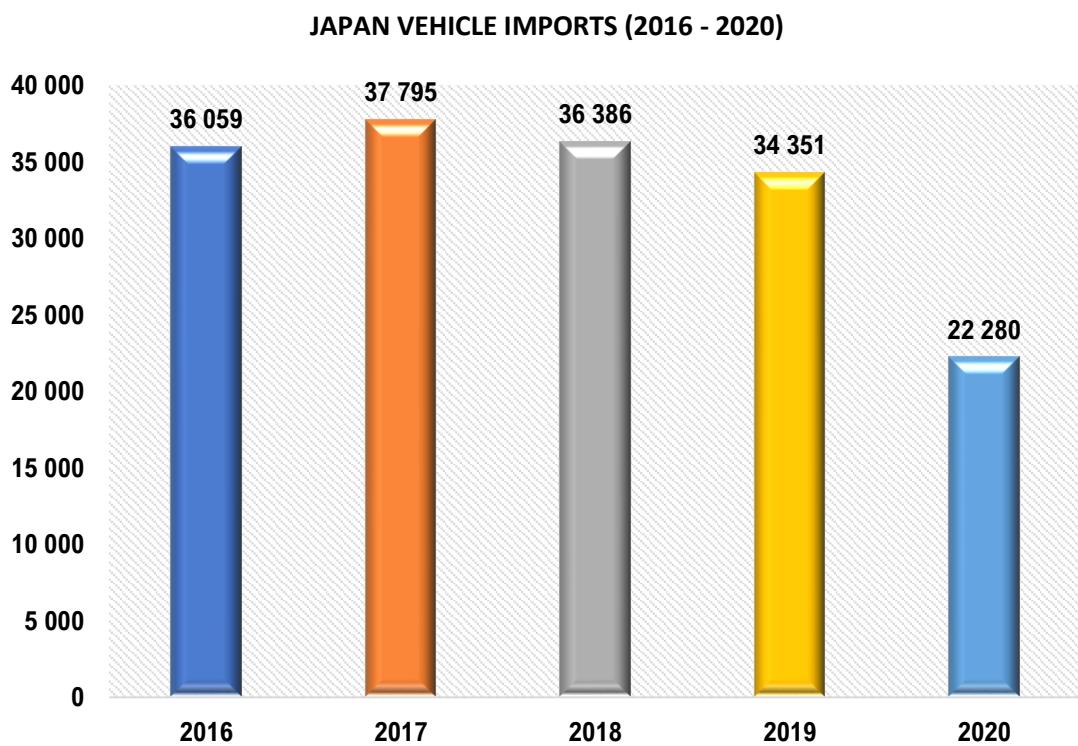
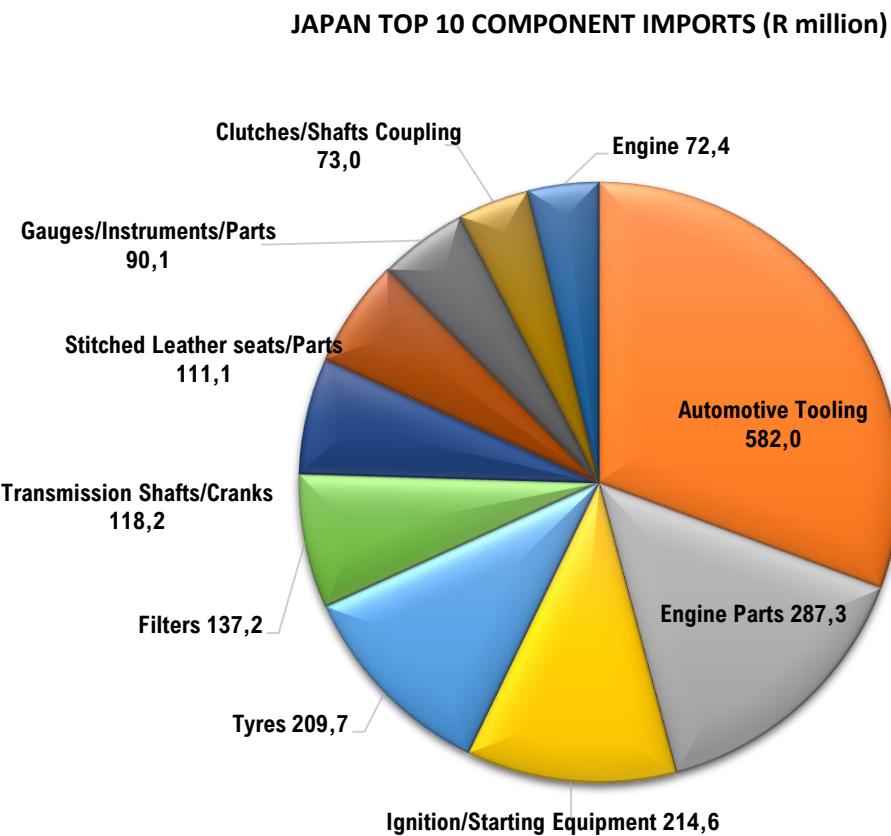
**CHINA VEHICLE IMPORTS (2016 - 2020)**



## 4. JAPAN (Right-hand drive)

(Vehicle production 2020 – 8 067 557 units) (Vehicle sales 2020 – 4 598 611 units)

| Japan  | 2016  | 2017     | 2018     | 2019     | 2020     |
|--|---|----------|----------|----------|----------|
| Total (R million)  | 20 101.0  | 20 142.0 | 20 907.5 | 22 110.0 | 16 516.3 |
| Light vehicles   | 6 615.6   | 7 327.4  | 6 775.1  | 7 609.2  | 4 951.2  |
| 2016 – 2020 main volume light vehicle imports from Japan | Honda Civic, HR-V<br>Lexus NX, RX, UX<br>Mazda 2, CX-3, CX-5<br>Mitsubishi ASX, Pajero<br>Nissan NV 350 Taxi, X-Trail<br>Subaru Forester, XV<br>Suzuki Ignis, Jimny<br>Toyota Landcruiser 200/PU, Prado, Quantum, Rav |          |          |          |          |
| Medium / Heavy vehicles                                  | 118.6   | 78.7     | 90.2     | 423.6    | 314.0    |
| 2016 – 2020 main volume heavy vehicle imports from Japan | UD Trucks Kuzer, Quester  |          |          |          |          |
| Original equipment components                            | 9 847.7   | 9 456.9  | 10 427.1 | 10 656.8 | 8 017.1  |
| Other components   | 926.8   | 861.8    | 904.6    | 968.4    | 800.7    |
| Automotive tooling                                       | 206.5   | 222.3    | 444.6    | 212.8    | 582.0    |
| Engine parts   | 312.4   | 293.4    | 299.9    | 304.8    | 287.3    |
| Ignition / starting equipment                            | 179.2   | 200.2    | 222.9    | 211.3    | 214.6    |
| Tyres  | 564.4   | 483.2    | 374.7    | 349.1    | 209.7    |
| Filters  | 109.7   | 157.7    | 184.0    | 165.1    | 137.2    |
| Transmission shafts / cranks                             | 136.0   | 142.7    | 172.9    | 147.5    | 118.2    |
| Stitched leather seats / parts                           | 108.9   | 107.7    | 107.5    | 123.7    | 111.1    |
| Gauges / instruments / parts                             | 91.6  | 81.9     | 83.5     | 97.2     | 90.1     |
| Clutches / shaft couplings                               | 81.5  | 68.4     | 98.8     | 98.3     | 73.0     |
| Engines  | 91.8  | 96.5     | 86.9     | 96.8     | 72.4     |
| Brake parts  | 120.4   | 84.4     | 83.3     | 78.3     | 66.9     |
| Shock absorbers / suspension parts                       | 34.6  | 50.6     | 51.9     | 50.0     | 56.2     |
| Axles  | 122.2   | 21.8     | 39.1     | 38.5     | 51.1     |
| Gear boxes   | 48.7  | 41.2     | 55.3     | 57.9     | 46.8     |
| Lighting equipment / parts                               | 56.1  | 55.9     | 57.8     | 60.0     | 43.7     |
| Body parts / panels                                      | 53.1  | 41.6     | 44.4     | 47.7     | 43.5     |
| Radiators  | 65.2  | 41.8     | 62.0     | 47.1     | 37.0     |
| Automotive glass   | 33.9  | 33.4     | 31.6     | 35.4     | 29.6     |
| Steering wheels / columns / boxes                        | 19.7  | 27.9     | 32.5     | 36.0     | 29.0     |
| Alarm systems  | 18.6  | 42.8     | 43.9     | 63.7     | 27.8     |
| Gaskets  | 34.3  | 28.2     | 28.9     | 29.7     | 26.5     |
| Seatbelts  | 17.3  | 20.0     | 17.7     | 21.5     | 17.8     |
| Wiring harnesses   | 18.6  | 17.0     | 17.8     | 15.2     | 15.4     |
| Air conditioners   | 4.4   | 9.5      | 14.8     | 15.3     | 12.6     |
| Springs  | 8.2   | 9.4      | 10.2     | 10.1     | 9.6      |
| Road wheels / parts                                      | 12.3  | 16.3     | 12.7     | 17.3     | 9.2      |
| Catalytic converters                                     | 8.9   | 9.0      | 8.0      | 8.1      | 7.0      |
| Silencers / exhausts                                     | 3.9   | 6.7      | 5.7      | 4.8      | 3.6      |
| Car radios   | 22.1  | 2.7      | 14.9     | 6.1      | 2.5      |
| Batteries  | 5.6   | 1.7      | 1.2      | 1.6      | 1.3      |
| Jacks  | 0.6   | 0.5      | 0.5      | 0.6      | 0.4      |
| Seats  | 1.5   | 0.8      | 0.7      | 0.5      | 0.3      |

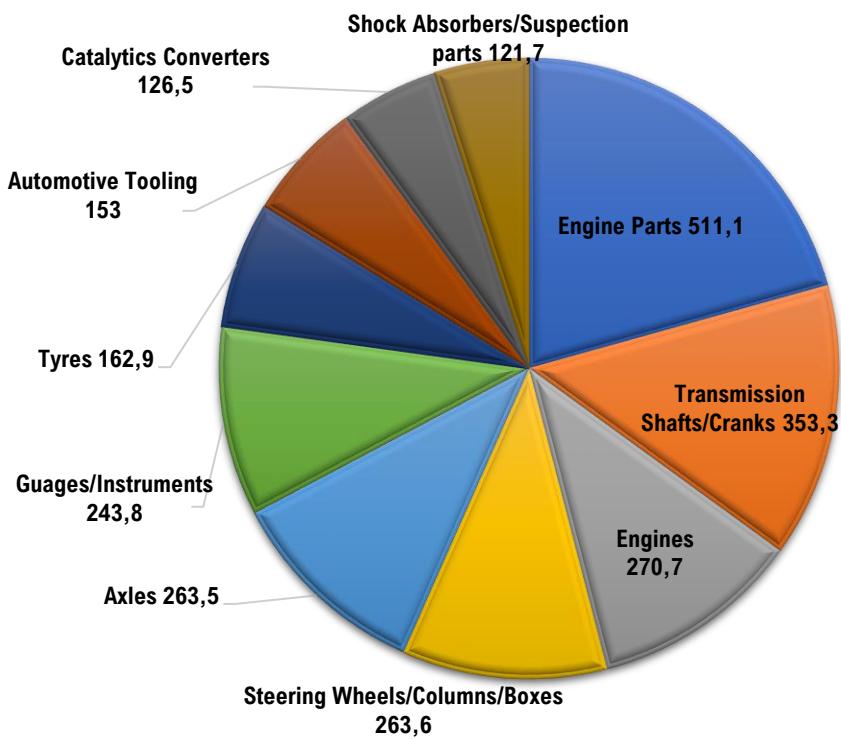


## 5. USA (Left-hand drive)

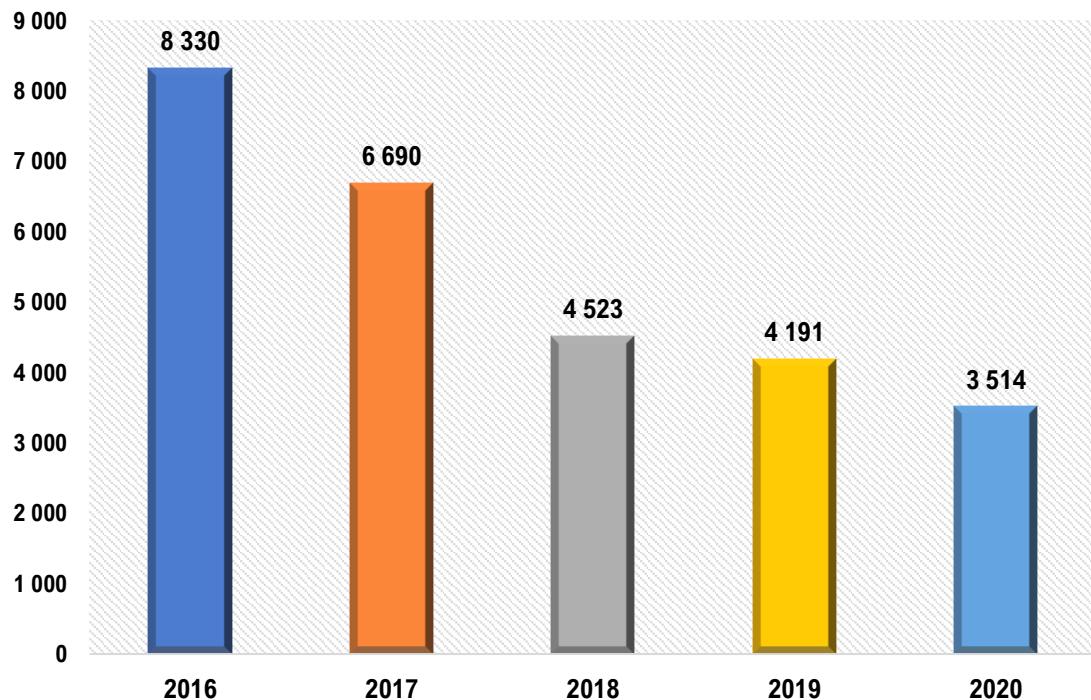
(Vehicle production 2020 – 8 822 399 units) (Vehicle sales 2020 – 14 452 892 units)

| USA   | 2016   | 2017            | 2018            | 2019            | 2020            |
|---|--|-----------------|-----------------|-----------------|-----------------|
| <b>Total (R million)</b>  | <b>11 472.2</b>  | <b>10 951.0</b> | <b>12 795.2</b> | <b>13 258.4</b> | <b>10 995.8</b> |
| <b>Light vehicles</b>   | 3 915.4  | 2 977.9         | 1 612.4         | 1 275.2         | 901.8           |
| <b>2016 – 2020 main volume light vehicle imports from the USA</b> | BMW X3, X4, X5, X6<br>Ford Mustang<br>Jeep Grand Cherokee, Wrangler<br>Mercedes-Benz GLE |                 |                 |                 |                 |
| <b>Medium / Heavy vehicles</b>                                    | 14.1   | 11.7            | 7.3             | 4.2             | 13.3            |
| <b>2016 – 2020 main volume heavy vehicle imports from the USA</b> | Freightliner F-L Argosy  |                 |                 |                 |                 |
| <b>Original equipment components</b>                              | 1 848.6  | 2 520.4         | 4 576.5         | 5 813.0         | 4 867.4         |
| <b>Other components</b>   | 2 160.5  | 2 110.0         | 2 409.2         | 2 400.2         | 1 891.3         |
| <b>Engine parts</b>   | 679.1  | 631.3           | 568.4           | 579.5           | 511.1           |
| <b>Transmission shafts / cranks</b>                               | 336.0  | 364.2           | 369.4           | 367.0           | 353.3           |
| <b>Engines</b>  | 542.3  | 595.7           | 321.2           | 250.1           | 270.7           |
| <b>Steering wheels / columns / boxes</b>                          | 15.4   | 13.1            | 215.3           | 312.3           | 263.6           |
| <b>Axles</b>  | 346.9  | 255.9           | 258.3           | 285.7           | 263.5           |
| <b>Gauges / instruments / parts</b>                               | 296.0  | 278.9           | 276.5           | 267.2           | 243.8           |
| <b>Tyres</b>  | 345.4  | 247.0           | 363.4           | 287.7           | 162.9           |
| <b>Automotive tooling</b>   | 237.9  | 214.8           | 682.3           | 208.5           | 153.0           |
| <b>Catalytic converters</b>                                       | 85.6   | 89.0            | 96.9            | 101.0           | 126.5           |
| <b>Shock absorbers / suspension parts</b>                         | 39.6   | 25.0            | 208.4           | 201.7           | 121.7           |
| <b>Gear boxes</b>   | 17.1   | 19.5            | 88.7            | 112.0           | 118.0           |
| <b>Gaskets</b>  | 82.0   | 80.5            | 89.8            | 93.8            | 99.2            |
| <b>Brake parts</b>  | 81.6   | 74.5            | 122.0           | 97.7            | 98.7            |
| <b>Silencers / exhausts</b>                                       | 17.5   | 9.7             | 67.3            | 111.5           | 95.2            |
| <b>Filters</b>  | 73.0   | 81.5            | 74.7            | 81.0            | 82.4            |
| <b>Batteries</b>  | 13.6   | 45.6            | 50.2            | 52.3            | 65.2            |
| <b>Clutches / shaft couplings</b>                                 | 30.6   | 29.0            | 48.7            | 47.2            | 40.3            |
| <b>Ignition / starting equipment</b>                              | 43.8   | 33.3            | 44.2            | 45.6            | 35.0            |
| <b>Wiring harnesses</b>   | 48.7   | 48.3            | 30.6            | 23.9            | 33.4            |
| <b>Body parts / panels</b>  | 40.9   | 38.0            | 34.2            | 41.0            | 30.4            |
| <b>Radiators</b>  | 24.0   | 15.1            | 24.9            | 42.1            | 30.3            |
| <b>Alarm systems</b>  | 20.7   | 19.4            | 27.0            | 29.5            | 23.7            |
| <b>Lighting equipment / parts</b>                                 | 29.0   | 37.7            | 27.8            | 30.6            | 19.8            |
| <b>Automotive glass</b>   | 32.3   | 29.9            | 27.2            | 23.5            | 17.4            |
| <b>Air conditioners</b>   | 3.3  | 5.1             | 5.7             | 6.7             | 13.5            |
| <b>Springs</b>  | 7.7  | 9.3             | 13.0            | 15.3            | 13.3            |
| <b>Road wheels / parts</b>  | 18.5   | 12.7            | 13.6            | 15.3            | 12.5            |
| <b>Stitched leather seats / parts</b>                             | 12.2   | 13.8            | 23.9            | 20.5            | 11.1            |
| <b>Seats</b>  | 6.7  | 8.2             | 9.3             | 10.4            | 9.2             |
| <b>Jacks</b>  | 2.2  | 1.8             | 3.6             | 2.7             | 1.8             |
| <b>Seatbelts</b>  | 1.0  | 1.2             | 2.5             | 1.4             | 0.9             |
| <b>Car radios</b>   | 3.3  | 2.1             | 1.3             | 1.0             | 0.4             |

**USA TOP 10 COMPONENT IMPORTS (R million)**



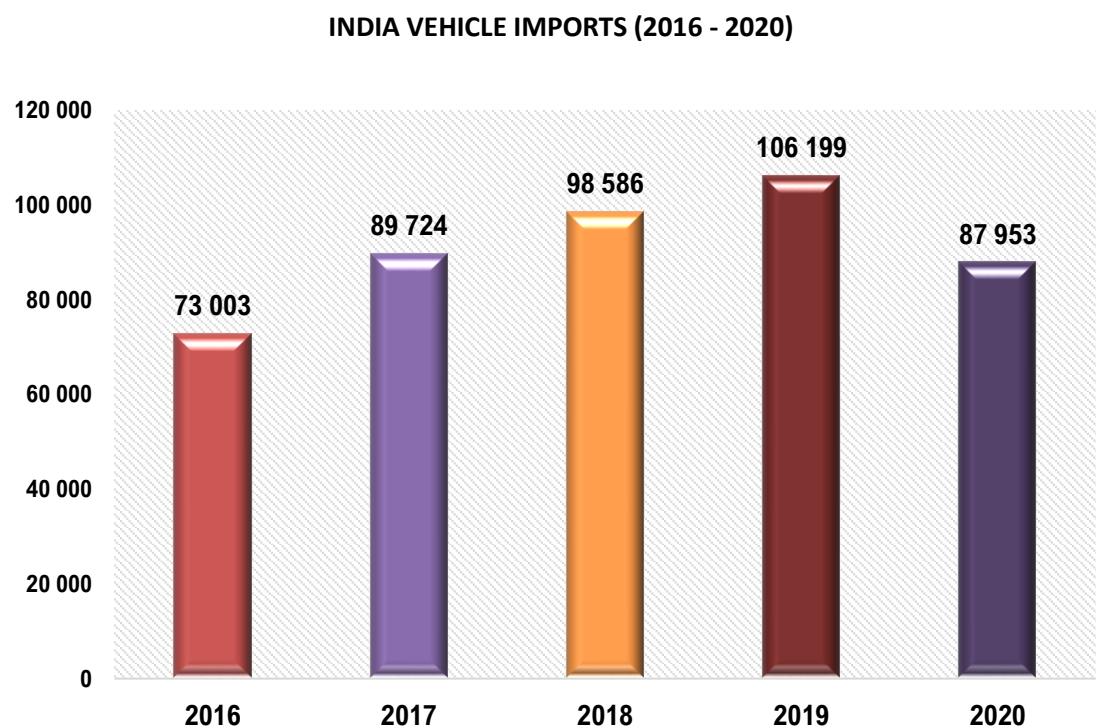
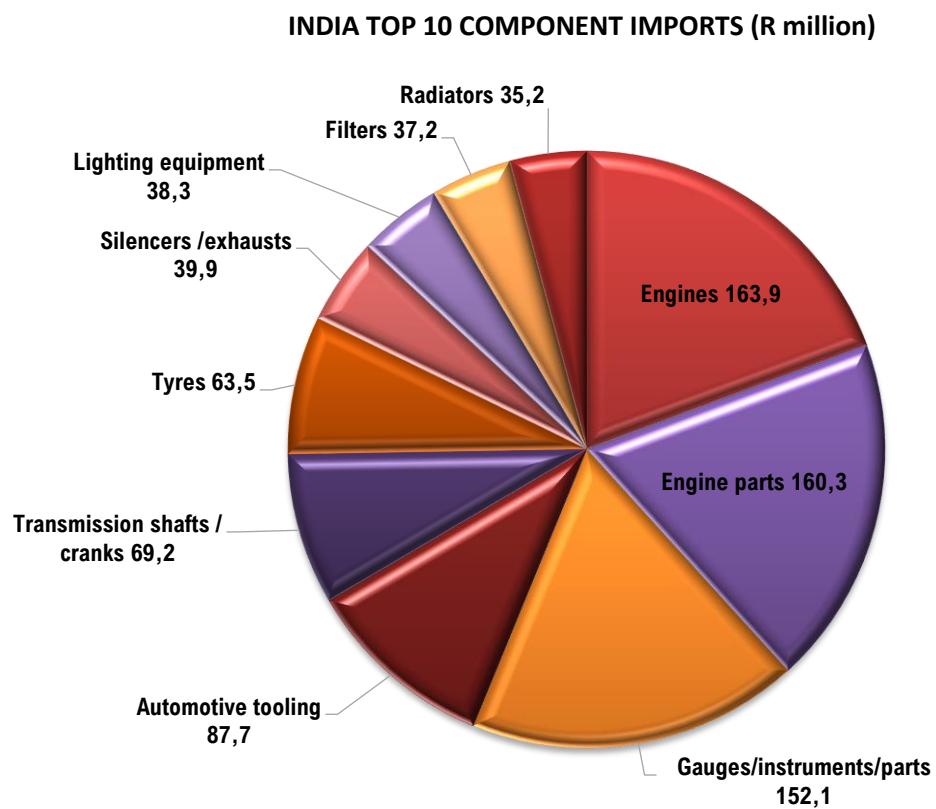
**USA VEHICLE IMPORTS (2016 - 2020)**



## 6. INDIA (Right-hand drive)

(Vehicle production 2020 – 3 394 446 units) (Vehicle sales 2020 – 2 938 653 units)

| India   | 2016   | 2017            | 2018            | 2019            | 2020            |
|---|--|-----------------|-----------------|-----------------|-----------------|
| <b>Total (R million)</b>  | <b>9 603.7</b>   | <b>11 482.5</b> | <b>11 466.7</b> | <b>14 408.4</b> | <b>10 768.3</b> |
| <b>Light vehicles</b>   | 7 272.5  | 9 271.6         | 8 749.6         | 10 982.3        | 8 092.0         |
| <b>2016 – 2020 main volume light vehicle imports from India</b> | Datsun Go, Go+; Ford EcoSport, Figo; Honda Amaze, Ballade, Brio, BR-V, Jazz; Hyundai Atos, Creta, Grand i10, i10, i20, Venue; Kia Seltos; Mahindra Bolero, KUV, Scorpio, Scorpio Pik-Up, TUV, XUV300, XUV500, Xylo; Nissan Almera, Micra, Micra 5; Renault Duster, Kwid, Triber; Suzuki Baleno, Celerio, Ciaz, Dzire, Ertiga, Super Carry, S-Presso, Swift; Tata Bolt, Super Ace; Toyota Etios, Starlet; VW Polo Sedan |                 |                 |                 |                 |
| <b>Medium / Heavy vehicles</b>                                  | 227.0  | 32.1            | 75.4            | 127.8           | 117.5           |
| <b>2016 – 2020 main volume heavy vehicle imports from India</b> | Eicher Pro 3008, Pro 6016<br>Tata LPT  |                 |                 |                 |                 |
| <b>Original equipment components</b>                            | 775.5  | 857.9           | 1 016.4         | 1 367.1         | 960.1           |
| <b>Other components</b>   | 401.0  | 368.3           | 505.3           | 670.0           | 500.5           |
| <b>Engines</b>  | 82.8   | 71.3            | 92.8            | 179.7           | 163.9           |
| <b>Engine parts</b>   | 107.0  | 118.2           | 135.6           | 169.9           | 160.3           |
| <b>Gauges / instruments / parts</b>                             | 141.0  | 130.1           | 162.5           | 149.2           | 152.1           |
| <b>Automotive tooling</b>                                       | 88.7   | 106.5           | 110.7           | 132.5           | 87.7            |
| <b>Transmission shafts / cranks</b>                             | 57.4   | 61.1            | 69.3            | 68.8            | 69.2            |
| <b>Tyres</b>  | 79.9   | 73.4            | 82.4            | 84.3            | 63.5            |
| <b>Silencers / exhausts</b>                                     | 9.1  | 15.7            | 38.9            | 39.5            | 39.9            |
| <b>Lighting equipment / parts</b>                               | 35.4   | 42.7            | 46.2            | 39.7            | 38.3            |
| <b>Filters</b>  | 27.9   | 26.0            | 31.9            | 34.6            | 37.2            |
| <b>Radiators</b>  | 18.3   | 17.1            | 20.6            | 21.1            | 35.2            |
| <b>Brake parts</b>  | 38.5   | 37.5            | 39.4            | 46.9            | 35.1            |
| <b>Ignition / starting equipment</b>                            | 40.2   | 40.8            | 39.1            | 35.9            | 30.4            |
| <b>Body parts / panels</b>                                      | 20.1   | 22.9            | 25.2            | 28.8            | 25.7            |
| <b>Catalytic converters</b>                                     | 16.5   | 6.9             | 21.2            | 19.9            | 19.7            |
| <b>Gaskets</b>  | 16.0   | 23.4            | 27.0            | 24.0            | 14.9            |
| <b>Axles</b>  | 9.7  | 8.8             | 18.1            | 18.3            | 14.3            |
| <b>Shock absorbers / suspension parts</b>                       | 12.7   | 11.2            | 21.0            | 15.0            | 13.3            |
| <b>Clutches / shaft couplings</b>                               | 15.3   | 13.1            | 15.0            | 16.8            | 13.0            |
| <b>Springs</b>  | 6.2  | 7.2             | 13.9            | 19.7            | 12.6            |
| <b>Wiring harnesses</b>   | 11.1   | 16.0            | 22.1            | 21.2            | 12.1            |
| <b>Alarm systems</b>  | 14.9   | 31.6            | 10.7            | 17.4            | 11.9            |
| <b>Stitched leather seats / parts</b>                           | 17.9   | 18.6            | 23.6            | 24.1            | 11.6            |
| <b>Gear boxes</b>   | 8.0  | 7.1             | 8.5             | 8.8             | 7.3             |
| <b>Automotive glass</b>   | 10.5   | 7.0             | 9.4             | 7.7             | 7.3             |
| <b>Road wheels / parts</b>                                      | 4.6  | 4.6             | 8.0             | 6.5             | 5.7             |
| <b>Seats</b>  | 0.7  | 1.0             | 3.3             | 7.3             | 4.6             |
| <b>Air conditioners</b>   | 11.1   | 3.7             | 10.2            | 11.4            | 4.0             |
| <b>Steering wheels / columns / boxes</b>                        | 23.0   | 24.7            | 11.3            | 8.6             | 3.9             |
| <b>Car radios</b>   | 1.7  | 3.4             | 1.2             | 2.5             | 1.8             |
| <b>Seatbelts</b>  | 0.4  | 0.3             | 0.4             | 0.5             | 1.1             |
| <b>Jacks</b>  | 1.1  | 0.3             | 0.2             | 0.4             | 0.3             |
| <b>Batteries</b>  | 0.1  | 0.1             | 0.2             | 0.0             | 0.2             |

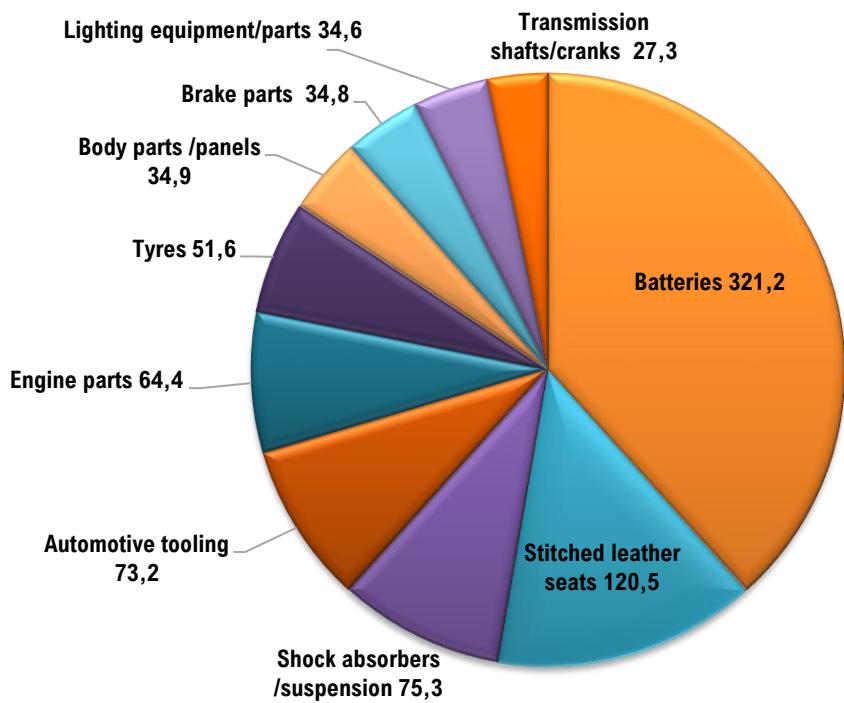


## 7. SPAIN (Left-hand drive)

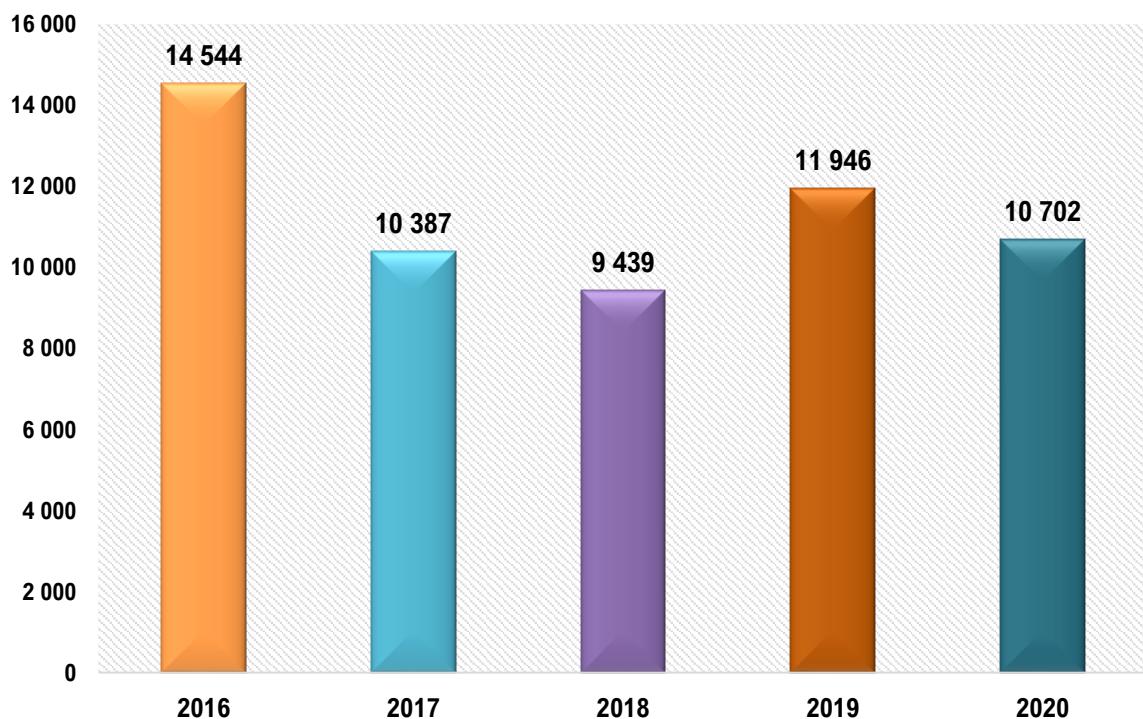
(Vehicle production 2020 – 2 268 185 units) (Vehicle sales 2020 – 1 030 470 units)

| Spain   | 2016   | 2017           | 2018           | 2019           | 2020           |
|---|--|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>  | <b>5 676.6</b>   | <b>6 381.9</b> | <b>6 708.5</b> | <b>7 993.1</b> | <b>6 518.3</b> |
| <b>Light vehicles</b>   | 2 536.4  | 2 797.9        | 2 753.9        | 3 238.6        | 2 639.2        |
| <b>2016 – 2020 main volume light vehicle imports from Spain</b> | Audi Q3<br>Ford Kuga, Tourneo Custom, Transit Custom<br>Mercedes-Benz V-Class, X-Class<br>Nissan NV200<br>Peugeot Partner<br>Renault Capture, Kadjar<br>VW T-Cross |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                  | 181.1  | 166.7          | 113.2          | 157.1          | 62.3           |
| <b>2016 – 2020 main volume heavy vehicle imports from Spain</b> | Iveco Trakker  |                |                |                |                |
| <b>Original equipment components</b>                            | 1 640.6  | 1 759.3        | 2 360.9        | 3 069.1        | 2 330.6        |
| <b>Other components</b>   | 475.2  | 462.9          | 547.5          | 628.7          | 554.3          |
| <b>Batteries</b>  | 22.8   | 51.0           | 134.2          | 167.6          | 321.2          |
| <b>Stitched leather seats / parts</b>                           | 27.8   | 72.2           | 154.3          | 161.6          | 120.5          |
| <b>Shock absorbers / suspension parts</b>                       | 20.2   | 20.0           | 44.0           | 59.6           | 75.3           |
| <b>Automotive tooling</b>                                       | 125.4  | 462.9          | 67.9           | 59.4           | 73.2           |
| <b>Engine parts</b>   | 51.9   | 55.9           | 53.9           | 72.2           | 64.4           |
| <b>Tyres</b>  | 288.8  | 277.5          | 210.3          | 118.4          | 51.6           |
| <b>Body parts / panels</b>                                      | 24.0   | 26.8           | 34.2           | 52.0           | 34.9           |
| <b>Brake parts</b>  | 48.4   | 54.2           | 43.2           | 26.4           | 34.8           |
| <b>Lighting equipment / parts</b>                               | 50.9   | 41.1           | 42.1           | 39.8           | 34.6           |
| <b>Transmission shafts / cranks</b>                             | 28.5   | 26.2           | 25.0           | 30.0           | 27.3           |
| <b>Silencers / exhausts</b>                                     | 4.6  | 5.7            | 13.5           | 15.6           | 22.3           |
| <b>Ignition / starting equipment</b>                            | 13.5   | 15.0           | 15.6           | 16.3           | 13.2           |
| <b>Gauges / instruments / parts</b>                             | 13.0   | 7.1            | 9.3            | 8.7            | 8.1            |
| <b>Radiators</b>  | 5.8  | 7.3            | 10.8           | 9.4            | 6.7            |
| <b>Automotive glass</b>   | 7.1  | 5.3            | 5.8            | 5.8            | 6.5            |
| <b>Gaskets</b>  | 8.6  | 8.1            | 7.0            | 6.0            | 5.6            |
| <b>Filters</b>  | 5.6  | 10.5           | 20.1           | 18.6           | 5.0            |
| <b>Catalytic converters</b>                                     | 4.4  | 3.1            | 1.6            | 1.9            | 4.3            |
| <b>Alarm systems</b>  | 4.4  | 1.9            | 2.4            | 2.8            | 4.1            |
| <b>Clutches / shaft couplings</b>                               | 5.0  | 6.8            | 6.7            | 5.4            | 3.3            |
| <b>Axles</b>  | 56.0   | 6.2            | 11.5           | 3.7            | 3.0            |
| <b>Springs</b>  | 4.5  | 4.3            | 4.6            | 3.3            | 2.4            |
| <b>Road wheels / parts</b>                                      | 5.4  | 4.2            | 4.2            | 2.6            | 2.2            |
| <b>Steering wheels / columns / boxes</b>                        | 2.2  | 1.5            | 2.2            | 1.4            | 2.1            |
| <b>Gear boxes</b>   | 2.1  | 1.8            | 1.6            | 2.6            | 1.8            |
| <b>Seats</b>  | 0.4  | 0.8            | 2.2            | 2.6            | 1.8            |
| <b>Engines</b>  | 9.4  | 4.1            | 2.9            | 2.2            | 0.7            |
| <b>Wiring harnesses</b>   | 0.6  | 0.7            | 0.6            | 0.6            | 0.5            |
| <b>Jacks</b>  | 0.2  | 0.2            | 0.2            | 0.3            | 0.2            |
| <b>Car radios</b>   | 0.1  | 0.1            | 0.0            | 0.0            | 0.1            |
| <b>Seatbelts</b>  | 0.4  | 0.2            | 0.1            | 0.1            | 0.1            |
| <b>Air conditioners</b>   | 1.2  | 12.1           | 0.9            | 2.8            | 0.0            |

**SPAIN TOP 10 COMPONENT IMPORTS (R million)**



**SPAIN VEHICLE IMPORTS (2016 - 2020)**

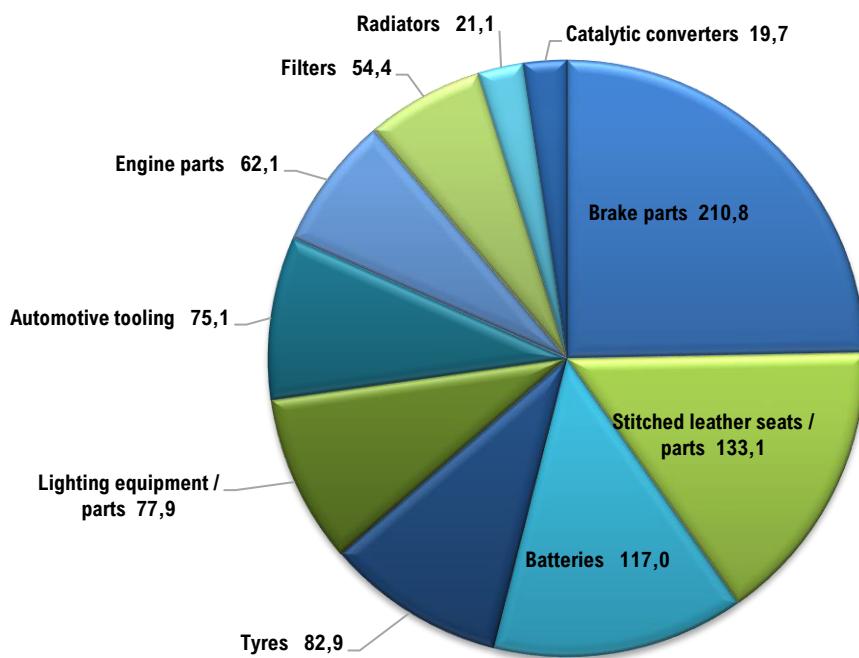


## 8. CZECH REPUBLIC (Left-hand drive)

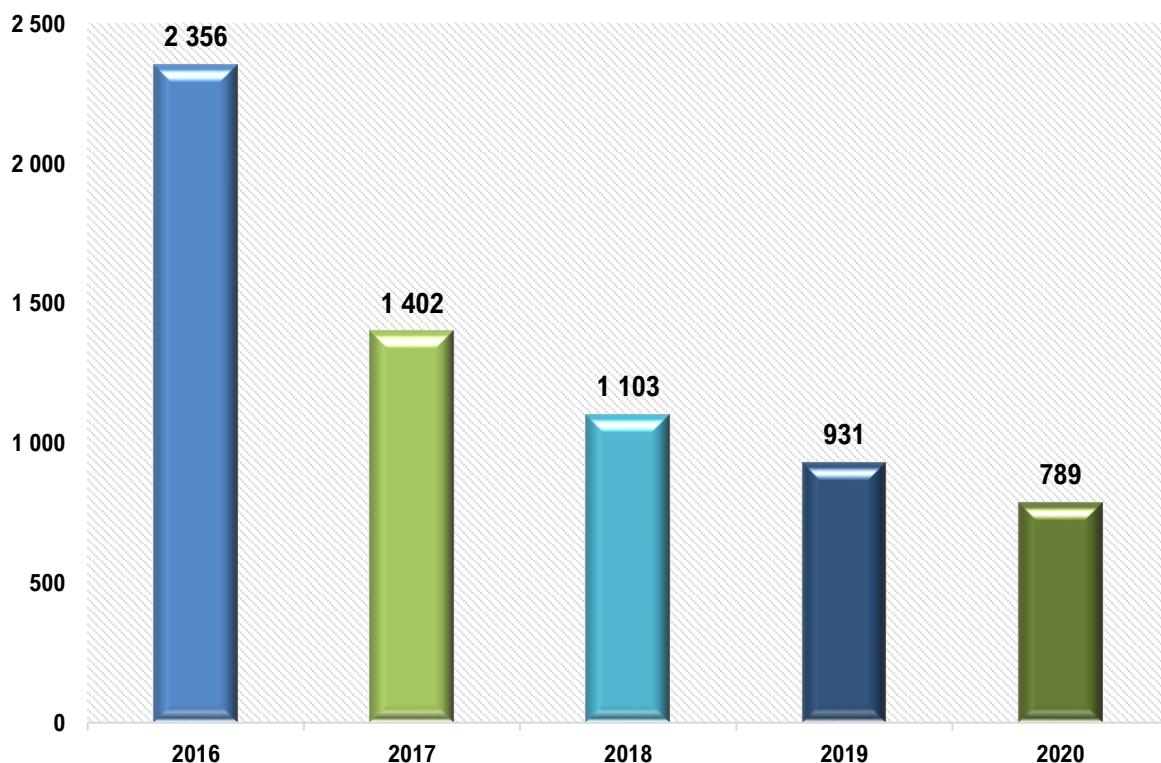
(Vehicle production 2020 – 1 159 151 units) (Vehicle sales 2020 – 228 834 units)

| Czech Republic   | 2016           | 2017           | 2018           | 2019           | 2020           |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>3 260.5</b> | <b>3 661.5</b> | <b>5 295.0</b> | <b>7 369.1</b> | <b>4 569.1</b> |
| <b>Light vehicles</b>  | 678.6          | 249.1          | 123.9          | 1 121.6        | 319.0          |
| <b>2016 – 2020 main volume light vehicle imports from Czech Republic</b> | Toyota Aygo    |                |                |                |                |
| <b>Original equipment components</b>                                     | 1 002.0        | 1 892.8        | 3 639.4        | 4 542.1        | 2 864.6        |
| <b>Other components</b>  | 608.2          | 555.7          | 601.3          | 589.1          | 437.5          |
| <b>Brake parts</b>   | 31.1           | 26.8           | 149.2          | 286.2          | 210.8          |
| <b>Stitched leather seats / parts</b>                                    | 193.0          | 193.9          | 133.1          | 154.8          | 133.1          |
| <b>Batteries</b>   | 26.2           | 35.2           | 71.2           | 85.4           | 117.0          |
| <b>Tyres</b>   | 243.5          | 142.8          | 164.1          | 150.5          | 82.9           |
| <b>Lighting equipment / parts</b>  | 182.6          | 178.4          | 111.5          | 103.0          | 77.9           |
| <b>Automotive tooling</b>  | 68.5           | 136.6          | 36.2           | 67.2           | 75.1           |
| <b>Engine parts</b>  | 47.4           | 77.2           | 66.2           | 70.9           | 62.1           |
| <b>Filters</b>   | 30.2           | 37.0           | 57.2           | 48.4           | 54.4           |
| <b>Radiators</b>   | 28.6           | 32.0           | 33.7           | 30.0           | 21.1           |
| <b>Catalytic converters</b>  | 6.0            | 8.5            | 15.7           | 19.0           | 19.7           |
| <b>Automotive glass</b>  | 9.8            | 11.5           | 13.5           | 13.3           | 12.9           |
| <b>Gauges / instruments / parts</b>                                      | 4.6            | 7.4            | 7.9            | 12.0           | 11.2           |
| <b>Clutches / shaft couplings</b>  | 10.7           | 14.2           | 15.8           | 12.6           | 10.9           |
| <b>Transmission shafts / cranks</b>                                      | 8.4            | 8.2            | 6.7            | 7.3            | 9.1            |
| <b>Air conditioners</b>  | 3.1            | 0.2            | 0.9            | 0.3            | 8.3            |
| <b>Body parts / panels</b>   | 8.2            | 8.5            | 8.5            | 9.5            | 6.7            |
| <b>Alarm systems</b>   | 6.8            | 4.4            | 5.5            | 6.7            | 5.9            |
| <b>Shock absorbers / suspension parts</b>                                | 1.1            | 1.5            | 2.5            | 3.8            | 5.3            |
| <b>Wiring harnesses</b>  | 29.6           | 7.4            | 5.9            | 7.4            | 4.2            |
| <b>Road wheels / parts</b>   | 5.8            | 6.0            | 4.6            | 5.1            | 3.7            |
| <b>Gaskets</b>   | 4.1            | 2.3            | 3.3            | 6.7            | 2.8            |
| <b>Springs</b>   | 0.8            | 1.1            | 1.4            | 1.7            | 2.8            |
| <b>Seatbelts</b>   | 2.9            | 3.2            | 3.4            | 3.4            | 2.5            |
| <b>Silencers / exhausts</b>  | 7.1            | 8.4            | 2.4            | 1.9            | 2.2            |
| <b>Steering wheels / columns / boxes</b>                                 | 2.2            | 2.3            | 2.4            | 2.5            | 1.7            |
| <b>Axles</b>   | 0.6            | 0.7            | 0.6            | 0.7            | 1.1            |
| <b>Gear boxes</b>  | 1.6            | 1.5            | 1.4            | 1.0            | 0.9            |
| <b>Car radios</b>  | 5.0            | 5.1            | 3.7            | 2.7            | 0.8            |
| <b>Ignition / starting equipment</b>                                     | 1.7            | 1.2            | 1.0            | 1.6            | 0.8            |
| <b>Jacks</b>   | 0.4            | 0.3            | 0.7            | 0.4            | 0.3            |
| <b>Seats</b>   | 0.1            | 0.0            | 0.1            | 0.0            | 0.0            |
| <b>Engines</b>   | 0.1            | 0.1            | 0.1            | 0.3            | 0.0            |

CZECH REPUBLIC TOP 10 COMPONENT IMPORTS (R million)

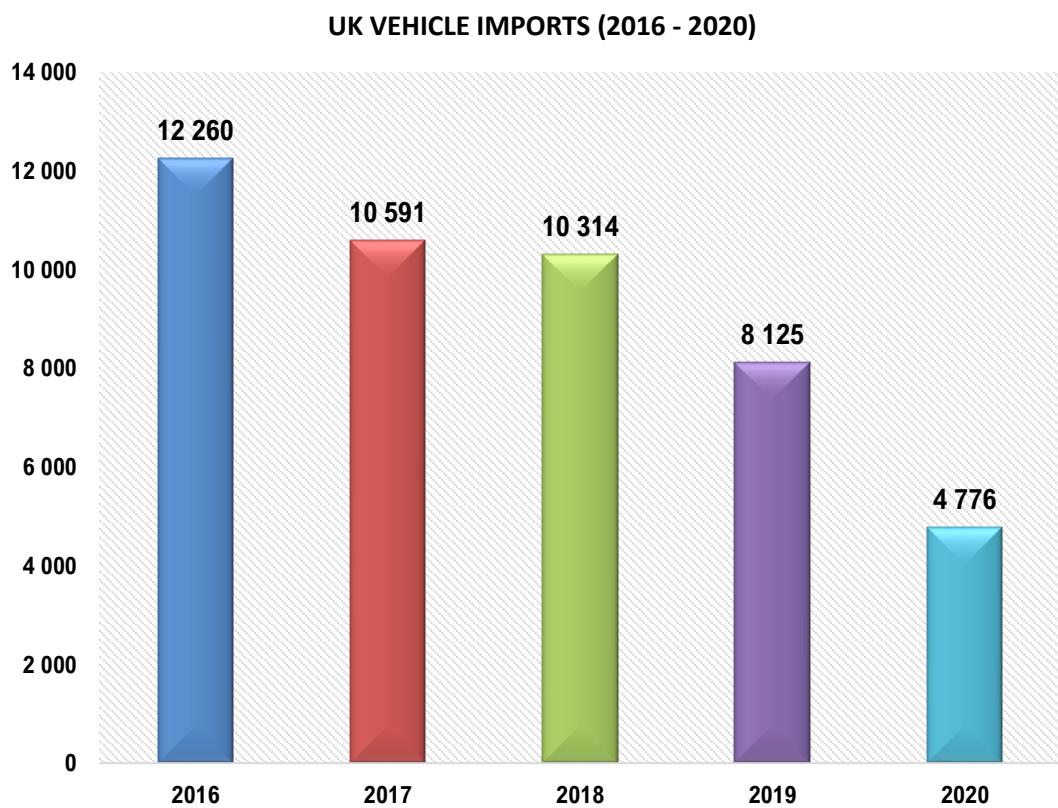
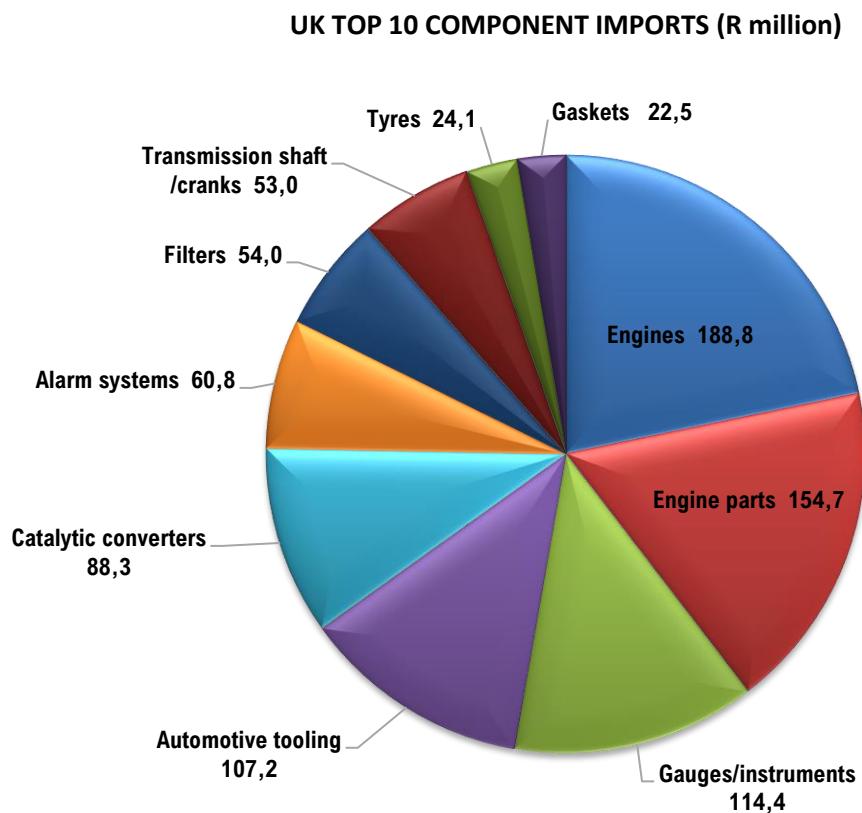


CZECH REPUBLIC VEHICLE IMPORTS (2016 - 2020)



**9. UNITED KINGDOM (UK) (Right-hand drive)**  
**(Vehicle production 2020 – 987 044 units) (Vehicle sales 2020 – 1 964 772 units)**

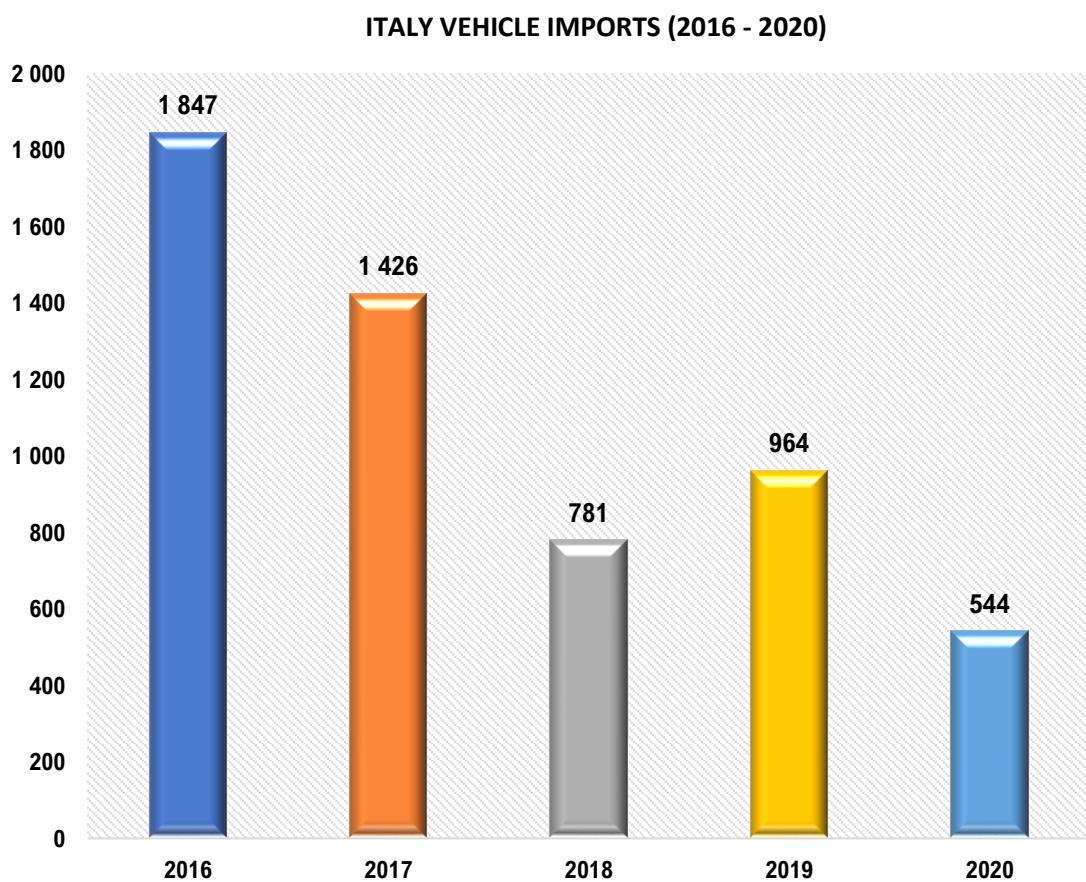
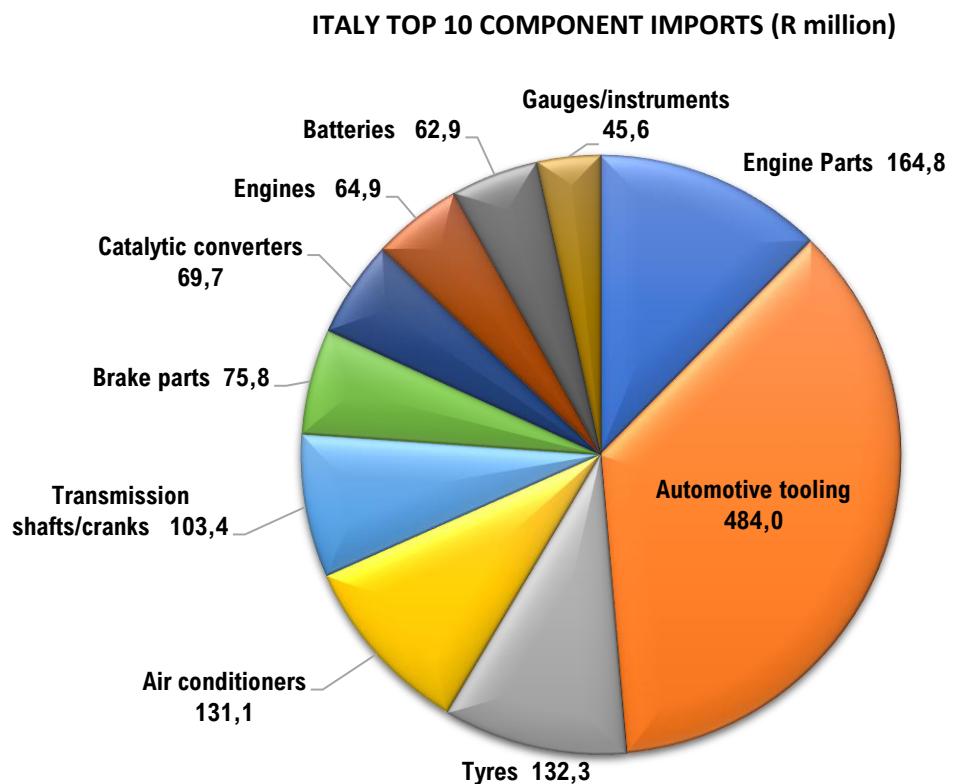
| UK   | 2016   | 2017           | 2018           | 2019           | 2020           |
|--|--|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>6 567.3</b>   | <b>7 241.5</b> | <b>7 191.3</b> | <b>6 679.5</b> | <b>4 375.3</b> |
| <b>Light vehicles</b>  | 3 132.9  | 3 479.2        | 3 739.4        | 2 707.4        | 1 480.0        |
| <b>2016 – 2020 main volume light vehicle imports from the UK</b> | Honda CR-V<br>Jaguar F-Pace<br>Land Rover Discovery/Sport, Range Rover Evoque/Sport/Velar<br>Mini Clubman, Hatch<br>Nissan Juke, Qashqai<br>Toyota Auris |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                   | 0.3  | 0.1            | 0.2            | 1.0            | 0.0            |
| <b>Original equipment components</b>                             | 1 558.9  | 1 898.8        | 1 751.4        | 2 240.4        | 1 492.0        |
| <b>Other components</b>  | 543.9  | 534.7          | 557.0          | 531.5          | 413.0          |
| <b>Engines</b>   | 277.3  | 293.0          | 208.5          | 221.8          | 188.8          |
| <b>Engine parts</b>  | 185.2  | 181.8          | 168.3          | 163.3          | 154.7          |
| <b>Gauges / instruments / parts</b>                              | 171.9  | 138.0          | 139.0          | 146.1          | 114.4          |
| <b>Automotive tooling</b>  | 89.2   | 95.3           | 89.5           | 196.6          | 107.2          |
| <b>Catalytic converters</b>                                      | 123.7  | 158.7          | 91.1           | 53.3           | 88.3           |
| <b>Alarm systems</b>   | 93.2   | 81.1           | 92.8           | 88.7           | 60.8           |
| <b>Filters</b>   | 38.6   | 43.0           | 50.3           | 42.6           | 54.0           |
| <b>Transmission shafts / cranks</b>                              | 72.4   | 60.5           | 70.0           | 52.1           | 53.0           |
| <b>Tyres</b>   | 42.4   | 56.2           | 46.0           | 35.7           | 24.1           |
| <b>Gaskets</b>   | 20.7   | 22.6           | 19.2           | 24.8           | 22.5           |
| <b>Gear boxes</b>  | 3.9  | 5.7            | 7.7            | 15.1           | 15.6           |
| <b>Brake parts</b>   | 38.5   | 30.4           | 26.0           | 19.2           | 15.2           |
| <b>Body parts / panels</b>                                       | 23.7   | 21.3           | 20.6           | 19.4           | 14.6           |
| <b>Shock absorbers / suspension parts</b>                        | 17.0   | 18.8           | 11.6           | 11.5           | 9.1            |
| <b>Lighting equipment / parts</b>                                | 17.1   | 14.3           | 13.9           | 11.4           | 8.5            |
| <b>Clutches / shaft couplings</b>                                | 19.5   | 23.4           | 13.4           | 30.5           | 8.0            |
| <b>Axles</b>   | 6.5  | 5.6            | 7.7            | 7.9            | 6.4            |
| <b>Silencers / exhausts</b>                                      | 4.5  | 4.9            | 3.4            | 4.7            | 6.1            |
| <b>Stitched leather seats / parts</b>                            | 11.5   | 8.8            | 10.7           | 7.7            | 6.0            |
| <b>Radiators</b>   | 19.4   | 20.9           | 4.9            | 6.5            | 5.8            |
| <b>Automotive glass</b>  | 21.3   | 13.1           | 13.4           | 10.1           | 4.7            |
| <b>Wiring harnesses</b>  | 4.7  | 3.2            | 3.2            | 8.3            | 3.9            |
| <b>Road wheels / parts</b>                                       | 5.1  | 4.9            | 7.2            | 5.1            | 3.8            |
| <b>Seats</b>   | 3.7  | 2.0            | 3.2            | 3.3            | 3.3            |
| <b>Springs</b>   | 4.4  | 3.5            | 4.0            | 2.0            | 3.1            |
| <b>Ignition / starting equipment</b>                             | 9.7  | 13.0           | 11.5           | 5.7            | 3.1            |
| <b>Steering wheels / columns / boxes</b>                         | 2.6  | 1.8            | 2.5            | 2.7            | 1.8            |
| <b>Seatbelts</b>   | 1.1  | 0.7            | 0.7            | 1.0            | 1.3            |
| <b>Air conditioners</b>  | 0.4  | 0.2            | 0.9            | 0.6            | 1.0            |
| <b>Batteries</b>   | 0.6  | 0.4            | 1.1            | 0.5            | 0.4            |
| <b>Jacks</b>   | 0.4  | 1.0            | 0.6            | 0.6            | 0.3            |
| <b>Car radios</b>  | 1.0  | 0.3            | 0.3            | 0.3            | 0.2            |



## 10. ITALY (Left-hand drive)

(Vehicle production 2020 – 777 165 units) (Vehicle sales 2020 – 1 564 670 units)

| Italy   | 2016  | 2017           | 2018           | 2019           | 2020           |
|---|---|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>  | <b>3 511.8</b>                                  | <b>3 897.7</b> | <b>3 535.7</b> | <b>3 680.5</b> | <b>3 429.8</b> |
| <b>Light vehicles</b>   | 725.7   | 798.0          | 587.4          | 505.7          | 445.0          |
| <b>2016 – 2020 main volume light vehicle imports from Italy</b> | Jeep Renegade                                   |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                  | 283.0   | 219.2          | 232.1          | 334.8          | 319.8          |
| <b>2016 – 2020 main volume heavy vehicle imports from Italy</b> | Fiat Ducato<br>Iveco Eurocargo<br>Peugeot Boxer |                |                |                |                |
| Engine parts  | 163.4   | 156.8          | 167.2          | 176.1          | 164.8          |
| Original equipment components                                   | 610.6   | 898.6          | 524.7          | 730.3          | 495.3          |
| Other components  | 616.6   | 684.2          | 704.6          | 689.2          | 659.6          |
| Automotive tooling  | 331.6   | 407.4          | 350.0          | 402.8          | 484.0          |
| Tyres   | 114.0   | 98.2           | 346.9          | 218.3          | 132.3          |
| Air conditioners  | 53.0  | 73.8           | 72.2           | 56.7           | 131.1          |
| Transmission shafts / cranks                                    | 97.1  | 99.9           | 102.8          | 97.9           | 103.4          |
| Brake parts   | 96.7  | 82.9           | 77.5           | 92.9           | 75.8           |
| Catalytic converters  | 67.4  | 27.8           | 34.8           | 42.8           | 69.7           |
| Engines   | 27.5  | 30.7           | 36.1           | 52.9           | 64.9           |
| Batteries   | 8.9   | 17.4           | 32.0           | 27.7           | 62.9           |
| Gauges / instruments / parts                                    | 90.0  | 69.5           | 48.1           | 51.7           | 45.6           |
| Stitched leather seats / parts                                  | 48.7  | 53.4           | 43.6           | 44.7           | 32.7           |
| Gaskets   | 21.2  | 22.9           | 22.6           | 21.2           | 23.6           |
| Lighting equipment / parts                                      | 27.9  | 23.8           | 23.8           | 17.2           | 19.0           |
| Filters   | 27.3  | 19.8           | 22.2           | 18.4           | 18.1           |
| Clutches / shaft couplings                                      | 7.8   | 11.4           | 13.3           | 15.4           | 10.1           |
| Axles   | 6.2   | 7.9            | 10.3           | 12.1           | 10.1           |
| Automotive glass  | 8.7   | 8.1            | 9.6            | 8.4            | 7.8            |
| Gear boxes  | 3.3   | 6.3            | 4.5            | 8.7            | 7.2            |
| Road wheels / parts   | 13.6  | 13.1           | 10.9           | 9.2            | 6.5            |
| Silencers / exhausts  | 15.7  | 12.5           | 10.8           | 5.3            | 6.2            |
| Alarm systems   | 6.7   | 6.9            | 7.3            | 6.6            | 5.6            |
| Body parts / panels   | 7.5   | 8.7            | 10.6           | 6.1            | 5.3            |
| Ignition / starting equipment                                   | 7.3   | 9.8            | 6.3            | 3.6            | 4.8            |
| Radiators   | 4.7   | 4.5            | 4.7            | 4.9            | 4.4            |
| Jacks   | 3.2   | 5.6            | 4.1            | 4.3            | 3.7            |
| Springs   | 3.9   | 6.1            | 5.5            | 5.4            | 3.3            |
| Wiring harnesses  | 4.9   | 5.3            | 3.3            | 2.6            | 2.4            |
| Shock absorbers / suspension parts                              | 2.6   | 2.6            | 2.3            | 1.7            | 2.1            |
| Steering wheels / columns / boxes                               | 3.1   | 3.1            | 2.1            | 1.7            | 2.0            |
| Seats   | 1.1   | 0.9            | 1.1            | 3.0            | 0.5            |
| Seatbelts   | 0.6   | 0.4            | 0.3            | 0.2            | 0.2            |
| Car radios  | 0.1   | 0.0            | 0.0            | 0.0            | 0.0            |



**11. SWEDEN (Left-hand drive)**  
**(Vehicle production 2020 – 249 000 units) (Vehicle sales 2020 – 330 215 units)**

| Sweden   | 2016             | 2017           | 2018           | 2019           | 2020           |
|--|------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>2 474.9</b>   | <b>3 044.1</b> | <b>3 706.2</b> | <b>4 885.3</b> | <b>3 241.9</b> |
| <b>Light vehicles</b>  | 158.5            | 145.7          | 212.3          | 154.9          | 62.6           |
| <b>2016 – 2020 main volume light vehicle imports from Sweden</b> | Volvo XC60, XC90 |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                   | 79.5             | 237.2          | 278.6          | 354.3          | 193.4          |
| <b>2016 – 2020 main volume heavy vehicle imports from Sweden</b> | Volvo FH         |                |                |                |                |
| <b>Original equipment components</b>                             | 1 525.7          | 1 879.2        | 2 504.2        | 3 735.6        | 2 278.2        |
| <b>Engines</b>   | 124.1            | 157.3          | 164.1          | 221.4          | 262.9          |
| <b>Other components</b>  | 330.4            | 362.5          | 283.3          | 155.0          | 173.8          |
| <b>Transmission shafts / cranks</b>                              | 55.2             | 80.1           | 61.4           | 67.7           | 70.0           |
| <b>Engine parts</b>  | 44.2             | 53.3           | 51.2           | 53.5           | 54.8           |
| <b>Batteries</b>   | 10.5             | 11.0           | 17.0           | 17.5           | 23.8           |
| <b>Body parts / panels</b>                                       | 12.9             | 16.0           | 13.1           | 16.4           | 16.8           |
| <b>Automotive tooling</b>  | 44.2             | 24.1           | 25.9           | 12.5           | 15.6           |
| <b>Gauges / instruments / parts</b>                              | 19.4             | 12.3           | 21.0           | 27.6           | 15.1           |
| <b>Silencers / exhausts</b>                                      | 3.3              | 3.7            | 5.9            | 8.2            | 10.7           |
| <b>Radiators</b>   | 5.8              | 7.1            | 10.3           | 11.1           | 10.0           |
| <b>Gaskets</b>   | 4.6              | 3.8            | 5.8            | 5.7            | 9.5            |
| <b>Axles</b>   | 2.7              | 3.2            | 5.8            | 4.8            | 7.8            |
| <b>Gear boxes</b>  | 6.1              | 9.2            | 10.8           | 8.4            | 7.6            |
| <b>Brake parts</b>   | 12.2             | 7.9            | 6.5            | 5.5            | 4.8            |
| <b>Catalytic converters</b>                                      | 3.9              | 5.7            | 3.5            | 5.3            | 4.5            |
| <b>Alarm systems</b>   | 11.5             | 6.1            | 9.7            | 5.2            | 3.6            |
| <b>Lighting equipment / parts</b>                                | 2.7              | 3.6            | 1.8            | 2.0            | 2.7            |
| <b>Seats</b>   | 0.2              | 0.5            | 0.8            | 1.3            | 1.9            |
| <b>Automotive glass</b>  | 1.7              | 2.5            | 2.4            | 1.9            | 1.7            |
| <b>Filters</b>   | 2.0              | 1.9            | 3.3            | 0.9            | 1.6            |
| <b>Air conditioners</b>  | 0.0              | 0.0            | 1.1            | 0.9            | 1.3            |
| <b>Wiring harnesses</b>  | 1.7              | 1.7            | 0.9            | 1.0            | 1.2            |
| <b>Road wheels / parts</b>                                       | 0.8              | 0.7            | 0.5            | 1.4            | 1.2            |
| <b>Springs</b>   | 0.6              | 0.5            | 0.8            | 1.0            | 0.9            |
| <b>Stitched leather seats / parts</b>                            | 2.9              | 0.8            | 0.4            | 0.9            | 0.8            |
| <b>Steering wheels / columns / boxes</b>                         | 0.3              | 0.3            | 0.4            | 0.8            | 0.8            |
| <b>Clutches / shaft couplings</b>                                | 2.5              | 0.9            | 0.9            | 1.1            | 0.6            |
| <b>Shock absorbers / suspension parts</b>                        | 0.3              | 1.7            | 0.1            | 0.5            | 0.5            |
| <b>Seatbelts</b>   | 0.3              | 0.3            | 0.2            | 0.2            | 0.3            |
| <b>Ignition / starting equipment</b>                             | 3.6              | 3.3            | 1.9            | 0.4            | 0.3            |
| <b>Jacks</b>   | 0.5              | 0.1            | 0.4            | 0.3            | 0.3            |
| <b>Car radios</b>  | 0.1              | 0.1            | 0.0            | 0.0            | 0.0            |

**12. POLAND (Left-hand drive)**  
**(Vehicle production 2020 – 451 382 units) (Vehicle sales 2020 – 510 153 unit)**

| Poland   | 2016                 | 2017           | 2018           | 2019           | 2020           |
|--|----------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>2 421.4</b>       | <b>2 736.0</b> | <b>3 062.7</b> | <b>3 115.7</b> | <b>2 922.8</b> |
| <b>Light vehicles</b>  | 551.9                | 670.7          | 666.7          | 597.1          | 670.2          |
| <b>2016 – 2020 main volume light vehicle imports from Poland</b> | Fiat 500<br>VW Caddy |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                   | 4.9                  | 0.0            | 181.9          | 173.1          | 192.7          |
| <b>Original equipment components</b>                             | 621.4                | 622.8          | 924.0          | 1 151.1        | 982.5          |
| <b>Tyres</b>   | 92.9                 | 151.0          | 226.6          | 289.9          | 303.3          |
| <b>Other components</b>  | 430.5                | 393.9          | 366.3          | 333.3          | 285.5          |
| <b>Stitched leather seats / parts</b>                            | 178.7                | 187.7          | 136.7          | 156.0          | 107.5          |
| <b>Radiators</b>   | 44.9                 | 54.2           | 36.7           | 45.9           | 42.8           |
| <b>Engine parts</b>  | 81.1                 | 88.3           | 102.8          | 83.3           | 39.8           |
| <b>Batteries</b>   | 16.3                 | 37.8           | 40.1           | 29.7           | 38.8           |
| <b>Automotive tooling</b>  | 12.3                 | 22.8           | 11.4           | 20.2           | 36.5           |
| <b>Automotive glass</b>  | 22.7                 | 29.2           | 27.9           | 30.5           | 30.3           |
| <b>Filters</b>   | 30.9                 | 51.5           | 26.5           | 27.4           | 29.8           |
| <b>Steering wheels / columns / boxes</b>                         | 3.5                  | 2.3            | 7.2            | 16.9           | 18.1           |
| <b>Alarm systems</b>   | 23.9                 | 21.7           | 23.9           | 22.7           | 17.8           |
| <b>Transmission shafts / cranks</b>                              | 8.4                  | 18.4           | 11.1           | 15.0           | 14.7           |
| <b>Shock absorbers / suspension parts</b>                        | 45.9                 | 44.4           | 30.4           | 21.4           | 13.1           |
| <b>Lighting equipment / parts</b>                                | 7.2                  | 8.6            | 12.5           | 12.2           | 12.5           |
| <b>Silencers / exhausts</b>                                      | 0.4                  | 4.2            | 16.7           | 10.6           | 12.3           |
| <b>Catalytic converters</b>                                      | 95.1                 | 162.1          | 115.0          | 9.2            | 12.1           |
| <b>Ignition / starting equipment</b>                             | 16.1                 | 18.2           | 14.1           | 12.0           | 11.0           |
| <b>Gauges / instruments / parts</b>                              | 8.7                  | 8.5            | 9.1            | 10.5           | 9.0            |
| <b>Wiring harnesses</b>  | 7.4                  | 6.5            | 6.9            | 6.8            | 6.4            |
| <b>Road wheels / parts</b>                                       | 7.3                  | 7.2            | 8.4            | 6.8            | 6.2            |
| <b>Brake parts</b>   | 93.3                 | 77.1           | 13.8           | 6.9            | 5.5            |
| <b>Clutches / shaft couplings</b>                                | 0.2                  | 1.8            | 7.5            | 9.0            | 4.8            |
| <b>Body parts / panels</b>                                       | 2.9                  | 2.5            | 3.6            | 4.4            | 4.5            |
| <b>Gaskets</b>   | 1.9                  | 2.5            | 2.2            | 3.5            | 3.4            |
| <b>Gear boxes</b>  | 1.8                  | 2.1            | 3.2            | 1.7            | 3.2            |
| <b>Axles</b>   | 0.9                  | 1.4            | 2.4            | 2.8            | 2.6            |
| <b>Seatbelts</b>   | 5.0                  | 33.9           | 24.9           | 3.3            | 2.4            |
| <b>Car radios</b>  | 1.0                  | 0.2            | 0.3            | 0.7            | 1.4            |
| <b>Jacks</b>   | 0.0                  | 0.1            | 0.0            | 0.2            | 1.3            |
| <b>Springs</b>   | 0.1                  | 0.1            | 0.1            | 0.4            | 0.6            |
| <b>Air conditioners</b>  | 1.5                  | 1.8            | 0.9            | 0.3            | 0.2            |
| <b>Engines</b>   | 0.3                  | 0.5            | 0.7            | 0.9            | 0.1            |
| <b>Seats</b>   | 0.1                  | 0.1            | 0.0            | 0.0            | 0.0            |

## 13. ROMANIA (Left-hand drive)

(Vehicle production 2020 – 438 107 units) (Vehicle sales 2020 – 145 012 units)

| Romania   | 2016               | 2017           | 2018           | 2019           | 2020           |
|---|--------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>  | <b>2 325.9</b>     | <b>2 165.7</b> | <b>3 489.3</b> | <b>4 632.9</b> | <b>2 909.0</b> |
| <b>Light vehicles</b>   | 994.9              | 659.1          | 1 382.0        | 2 232.8        | 1 159.9        |
| <b>2016 – 2020 main volume light vehicle imports from Romania</b> | Renault Sandero II |                |                |                |                |
| <b>Original equipment components</b>                              | 213.7              | 544.0          | 935.5          | 1 277.6        | 830.3          |
| Gauges / instruments / parts                                      | 384.6              | 357.8          | 428.9          | 385.3          | 353.5          |
| Other components  | 320.4              | 286.4          | 338.9          | 275.8          | 203.1          |
| Tyres   | 136.3              | 137.3          | 134.0          | 137.9          | 125.1          |
| Engine parts  | 56.3               | 47.3           | 48.6           | 63.5           | 55.0           |
| Stitched leather seats / parts                                    | 40.0               | 50.9           | 69.9           | 77.3           | 50.1           |
| Seatbelts   | 41.7               | 9.8            | 22.0           | 48.9           | 35.1           |
| Batteries   | 15.3               | 11.3           | 40.7           | 46.4           | 25.4           |
| Lighting equipment / parts  | 17.1               | 20.5           | 19.8           | 24.2           | 15.2           |
| Brake parts   | 7.9                | 12.3           | 11.3           | 10.8           | 10.8           |
| Wiring harnesses  | 69.2               | 6.2            | 16.3           | 18.1           | 9.4            |
| <b>Filters</b>  | 2.9                | 2.7            | 3.1            | 7.2            | 9.1            |
| <b>Transmission shafts / cranks</b>                               | 1.9                | 2.4            | 3.7            | 3.1            | 7.1            |
| Body parts / panels   | 3.2                | 2.3            | 3.7            | 5.7            | 4.6            |
| Steering wheels / columns / boxes                                 | 5.8                | 3.8            | 13.0           | 2.6            | 2.3            |
| Radiators   | 1.4                | 1.8            | 2.0            | 1.6            | 1.6            |
| <b>Catalytic converters</b>                                       | 0.5                | 0.7            | 2.4            | 2.6            | 1.6            |
| <b>Automotive glass</b>   | 0.1                | 0.3            | 0.3            | 1.0            | 1.6            |
| Automotive tooling  | 1.3                | 0.8            | 3.6            | 1.4            | 1.5            |
| <b>Engines</b>  | 0.6                | 1.1            | 1.1            | 0.8            | 1.5            |
| Alarm systems   | 2.8                | 3.9            | 1.4            | 1.4            | 1.4            |
| Shock absorbers / suspension parts                                | 0.8                | 0.7            | 2.4            | 1.5            | 1.3            |
| Silencers / exhausts  | 0.7                | 0.3            | 1.9            | 2.7            | 0.9            |
| Springs   | 1.0                | 0.5            | 0.9            | 0.6            | 0.6            |
| Axles   | 0.4                | 0.4            | 0.7            | 1.4            | 0.4            |
| <b>Gaskets</b>  | 0.1                | 0.2            | 0.1            | 0.2            | 0.2            |
| <b>Road wheels / parts</b>  | 0.1                | 0.1            | 0.3            | 0.3            | 0.2            |
| <b>Jacks</b>  | 0.0                | 0.0            | 0.0            | 0.0            | 0.1            |
| <b>Air conditioners</b>   | 0.0                | 0.0            | 0.0            | 0.0            | 0.1            |
| <b>Gear boxes</b>   | 0.0                | 0.2            | 0.2            | 0.1            | 0.0            |
| <b>Clutches / shaft couplings</b>                                 | 0.4                | 0.3            | 0.6            | 0.1            | 0.0            |
| <b>Ignition / starting equipment</b>                              | 4.3                | 0.2            | 0.0            | 0.0            | 0.0            |



## 14. SOUTH KOREA (Left-hand drive)

Vehicle production 2020 – 3 506 774 units) (Vehicle sales 2020 – 1 905 972 units)

| South Korea  | 2016  | 2017    | 2018    | 2019    | 2020    |
|--|---|---------|---------|---------|---------|
| Total (R million)  | 5 742.6   | 4 633.1 | 5 213.6 | 3 927.8 | 2 499.0 |
| Light vehicles   | 4 132.2   | 3 366.9 | 3 695.3 | 2 424.5 | 1 095.8 |
| 2016 – 2020 main volume light vehicle imports from South Korea | Chev Captiva, Cruz<br>Hyundai Accent, Elantra, H1, H100 Bakkie, Kona, Tucson<br>Kia Grand Sedona, K2500, K2700, Picanto, Rio, Sorento, Sportage |         |         |         |         |
| Medium / Heavy vehicles  | 23.5  | 36.4    | 95.2    | 59.4    | 102.7   |
| 2016 – 2020 main volume heavy vehicle imports from South Korea | Daewoo Commercials<br>Tata LPO, Prima   |         |         |         |         |
| Original equipment components                                  | 361.2   | 138.7   | 278.4   | 312.0   | 325.9   |
| Other components   | 409.3   | 387.1   | 385.2   | 398.4   | 305.0   |
| Automotive tooling   | 83.1  | 73.4    | 59.7    | 68.0    | 136.5   |
| Batteries  | 80.0  | 81.9    | 124.3   | 138.8   | 98.2    |
| Clutches / shaft couplings                                     | 53.0  | 52.9    | 59.1    | 74.6    | 65.1    |
| Filters  | 72.2  | 65.8    | 61.3    | 62.9    | 61.5    |
| Tyres  | 160.0   | 113.0   | 152.2   | 103.5   | 42.9    |
| Engine parts   | 43.2  | 45.6    | 41.5    | 47.4    | 41.2    |
| Car radios   | 7.6   | 2.3     | 0.9     | 0.6     | 22.9    |
| Brake parts  | 38.1  | 32.5    | 26.6    | 27.3    | 20.9    |
| Lighting equipment / parts                                     | 34.9  | 30.1    | 28.3    | 26.8    | 19.6    |
| Transmission shafts / cranks                                   | 19.8  | 25.6    | 18.9    | 25.8    | 19.5    |
| Engines  | 36.2  | 29.1    | 29.2    | 21.6    | 19.0    |
| Body parts / panels  | 31.5  | 25.8    | 27.7    | 23.4    | 16.3    |
| Ignition / starting equipment                                  | 19.9  | 18.0    | 27.3    | 17.3    | 14.9    |
| Shock absorbers / suspension parts                             | 14.4  | 14.2    | 15.9    | 15.9    | 14.0    |
| Silencers / exhausts   | 12.8  | 11.8    | 14.2    | 10.1    | 12.4    |
| Axles  | 12.5  | 12.9    | 12.8    | 14.1    | 10.7    |
| Radiators  | 12.8  | 11.2    | 11.1    | 10.5    | 9.1     |
| Catalytic converters   | 5.1   | 3.5     | 6.0     | 5.2     | 6.4     |
| Alarm systems  | 1.0   | 0.9     | 3.1     | 1.1     | 5.8     |
| Automotive glass   | 12.2  | 10.9    | 10.6    | 7.5     | 5.3     |
| Gauges / instruments / parts                                   | 5.7   | 3.2     | 4.1     | 3.5     | 5.3     |
| Gaskets  | 3.8   | 4.5     | 5.5     | 5.4     | 5.1     |
| Springs  | 4.6   | 4.0     | 4.8     | 5.1     | 4.8     |
| Stitched leather seats / parts                                 | 18.6  | 7.6     | 2.7     | 3.4     | 3.0     |
| Gear boxes   | 6.6   | 3.6     | 3.1     | 5.4     | 3.0     |
| Road wheels / parts  | 13.8  | 9.8     | 3.3     | 3.0     | 2.2     |
| Steering wheels / columns / boxes                              | 3.5   | 2.8     | 2.3     | 2.2     | 1.4     |
| Wiring harnesses   | 7.8   | 5.3     | 1.4     | 1.3     | 1.1     |
| Jacks  | 0.7   | 0.6     | 0.8     | 0.9     | 0.8     |
| Air conditioners   | 0.4   | 0.6     | 0.3     | 0.3     | 0.3     |
| Seatbelts  | 0.5   | 0.5     | 0.4     | 0.3     | 0.2     |
| Seats  | 0.1   | 0.1     | 0.0     | 0.1     | 0.1     |

**15. BRAZIL (Left-hand drive)**  
**(Vehicle production 2020 – 2 014 055 units) (Vehicle sales 2020 – 2 058 437 units)**

| Brazil   | 2016           | 2017           | 2018           | 2019           | 2020           |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>4 680.9</b> | <b>3 712.8</b> | <b>4 286.9</b> | <b>3 450.7</b> | <b>2 379.5</b> |
| <b>Light vehicles</b>  | 0.0            | 0.3            | 0.4            | 0.0            | 1.2            |
| <b>Medium / Heavy vehicles</b>                                   | 2.6            | 5.1            | 16.3           | 5.6            | 10.6           |
| <b>2016 – 2020 main volume heavy vehicle imports from Brazil</b> | Volvo Bus      |                |                |                |                |
| <b>Original equipment components</b>                             | 3 907.4        | 3 121.4        | 3 603.4        | 2 848.0        | 1 921.2        |
| <b>Other components</b>  | 268.6          | 181.3          | 162.6          | 184.4          | 149.2          |
| <b>Engine parts</b>  | 108.7          | 96.4           | 79.5           | 101.0          | 81.9           |
| <b>Batteries</b>   | 39.5           | 32.7           | 31.5           | 34.6           | 39.6           |
| <b>Body parts / panels</b>                                       | 54.7           | 70.5           | 171.0          | 100.7          | 30.0           |
| <b>Transmission shafts / cranks</b>                              | 28.7           | 37.0           | 31.3           | 34.5           | 28.7           |
| <b>Clutches / shaft couplings</b>                                | 22.3           | 19.7           | 22.2           | 19.8           | 19.6           |
| <b>Springs</b>   | 17.2           | 18.6           | 20.9           | 18.7           | 16.6           |
| <b>Tyres</b>   | 13.7           | 24.0           | 28.8           | 24.6           | 13.3           |
| <b>Filters</b>   | 13.2           | 12.1           | 16.0           | 10.9           | 11.3           |
| <b>Automotive tooling</b>  | 34.9           | 20.2           | 44.6           | 14.5           | 11.0           |
| <b>Ignition / starting equipment</b>                             | 8.0            | 5.7            | 6.0            | 5.5            | 8.8            |
| <b>Brake parts</b>   | 12.1           | 6.7            | 6.9            | 8.5            | 7.2            |
| <b>Gauges / instruments / parts</b>                              | 5.4            | 4.9            | 4.4            | 4.3            | 4.9            |
| <b>Axles</b>   | 60.9           | 4.6            | 7.0            | 5.6            | 3.8            |
| <b>Shock absorbers / suspension parts</b>                        | 1.1            | 1.1            | 1.0            | 1.8            | 3.0            |
| <b>Automotive glass</b>  | 4.3            | 4.3            | 5.9            | 4.3            | 2.7            |
| <b>Lighting equipment / parts</b>                                | 14.4           | 9.4            | 7.0            | 6.3            | 2.5            |
| <b>Gaskets</b>   | 3.2            | 3.1            | 2.6            | 3.9            | 2.4            |
| <b>Silencers / exhausts</b>                                      | 7.8            | 3.1            | 1.2            | 1.2            | 1.7            |
| <b>Gear boxes</b>  | 5.3            | 5.0            | 1.6            | 2.1            | 1.5            |
| <b>Wiring harnesses</b>  | 3.8            | 2.1            | 1.3            | 1.0            | 1.3            |
| <b>Engines</b>   | 4.2            | 1.1            | 3.5            | 3.0            | 1.3            |
| <b>Radiators</b>   | 2.9            | 1.6            | 1.6            | 1.4            | 1.2            |
| <b>Steering wheels / columns / boxes</b>                         | 13.7           | 9.4            | 5.7            | 2.4            | 0.7            |
| <b>Alarm systems</b>   | 3.4            | 1.0            | 0.5            | 0.6            | 0.6            |
| <b>Car radios</b>  | 0.2            | 0.1            | 0.2            | 0.1            | 0.5            |
| <b>Road wheels / parts</b>                                       | 0.9            | 0.3            | 0.4            | 0.4            | 0.5            |
| <b>Catalytic converters</b>                                      | 0.8            | 0.7            | 0.2            | 0.4            | 0.4            |
| <b>Stitched leather seats / parts</b>                            | 16.6           | 8.9            | 1.4            | 0.2            | 0.1            |
| <b>Seatbelts</b>   | 0.0            | 0.0            | 0.1            | 0.1            | 0.0            |
| <b>Jacks</b>   | 0.1            | 0.0            | 0.0            | 0.0            | 0.0            |
| <b>Seats</b>   | 0.1            | 0.1            | 0.1            | 0.5            | 0.0            |
| <b>Air conditioners</b>  | 0.2            | 0.1            | 0.1            | 0.0            | 0.0            |

**16. SLOVAK REPUBLIC (Left-hand drive)**  
**(Vehicle production 2020 – 985 000 units) (Vehicle sales 2019 – 84 909 units)**

| Slovak Republic  | 2016             | 2017           | 2018           | 2019           | 2020           |
|--|------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>1 521.4</b>   | <b>2 018.1</b> | <b>2 444.3</b> | <b>2 690.4</b> | <b>2 356.0</b> |
| <b>Light vehicles</b>  | 676.1            | 955.0          | 1 026.6        | 1 285.3        | 1 136.0        |
| <b>2016 – 2020 main volume light vehicle imports from Slovakia</b> | Audi Q7<br>VW Up |                |                |                |                |
| <b>Original equipment components</b>                               | 353.2            | 583.7          | 873.1          | 832.6          | 446.4          |
| <b>Other components</b>  | 113.9            | 103.5          | 100.2          | 163.3          | 436.7          |
| <b>Lighting equipment / parts</b>                                  | 42.2             | 65.4           | 83.9           | 96.5           | 79.9           |
| <b>Tyres</b>   | 109.8            | 69.1           | 58.6           | 48.6           | 18.1           |
| <b>Steering wheels / columns / boxes</b>                           | 19.8             | 21.8           | 32.8           | 45.7           | 28.1           |
| <b>Engine parts</b>  | 22.3             | 47.3           | 90.2           | 42.9           | 32.5           |
| <b>Clutches / shaft couplings</b>                                  | 21.8             | 27.2           | 32.1           | 42.3           | 37.5           |
| <b>Filters</b>   | 56.0             | 62.6           | 65.6           | 41.3           | 44.3           |
| <b>Stitched leather seats / parts</b>                              | 24.4             | 21.9           | 16.8           | 18.6           | 12.8           |
| <b>Gauges / instruments / parts</b>                                | 1.2              | 4.0            | 10.8           | 12.1           | 16.3           |
| <b>Transmission shafts / cranks</b>                                | 12.0             | 13.9           | 13.3           | 11.7           | 14.1           |
| <b>Brake parts</b>   | 0.2              | 0.4            | 7.4            | 11.0           | 6.9            |
| <b>Body parts / panels</b>   | 42.5             | 25.7           | 7.8            | 10.1           | 9.0            |
| <b>Catalytic converters</b>  | 12.7             | 1.9            | 1.7            | 4.7            | 4.4            |
| <b>Radiators</b>   | 3.8              | 4.4            | 3.7            | 4.2            | 2.4            |
| <b>Automotive tooling</b>  | 2.0              | 0.7            | 2.2            | 3.5            | 13.1           |
| <b>Wiring harnesses</b>  | 1.1              | 1.1            | 2.7            | 3.5            | 3.0            |
| <b>Shock absorbers / suspension parts</b>                          | 1.0              | 1.6            | 5.3            | 2.8            | 2.5            |
| <b>Axles</b>   | 1.0              | 1.8            | 2.5            | 1.9            | 1.3            |
| <b>Springs</b>   | 0.1              | 0.7            | 2.2            | 1.7            | 0.7            |
| <b>Gear boxes</b>  | 1.5              | 1.4            | 1.4            | 1.6            | 1.0            |
| <b>Automotive glass</b>  | 1.1              | 0.8            | 0.7            | 1.0            | 0.8            |
| <b>Car radios</b>  | 1.1              | 0.9            | 1.0            | 0.8            | 0.8            |
| <b>Silencers / exhausts</b>  | 0.1              | 0.3            | 0.4            | 0.6            | 0.8            |
| <b>Ignition / starting equipment</b>                               | 0.1              | 0.2            | 0.1            | 0.5            | 0.4            |
| <b>Air conditioners</b>  | 0.1              | 0.5            | 0.2            | 0.5            | 3.6            |
| <b>Alarm systems</b>   | 0.0              | 0.0            | 0.5            | 0.4            | 2.1            |
| <b>Road wheels / parts</b>   | 0.2              | 0.1            | 0.2            | 0.3            | 0.2            |
| <b>Engines</b>   | 0.1              | 0.1            | 0.1            | 0.2            | 0.1            |
| <b>Gaskets</b>   | 0.1              | 0.0            | 0.0            | 0.0            | 0.0            |
| <b>Jacks</b>   | 0.0              | 0.0            | 0.1            | 0.0            | 0.0            |



## 17. FRANCE (Left-hand drive)

(Vehicle production 2020 – 1 316 371 units) (Vehicle sales 2020 – 2 100 058 units)

| France  | 2016   | 2017    | 2018    | 2019    | 2020    |
|---|--|---------|---------|---------|---------|
| Total (R million)   | 2 466.2  | 2 538.5 | 3 215.7 | 3 774.8 | 2 337.3 |
| Light vehicles  | 943.6  | 924.7   | 1 132.6 | 1 076.5 | 343.3   |
| 2016 – 2020 main volume light vehicle imports from France | Peugeot 208, 2008, 3008<br>Renault Clio IV<br>Toyota Yaris |         |         |         |         |
| Medium / Heavy vehicles                                   | 7.8  | 6.8     | 11.8    | 3.5     | 0.8     |
| 2016 – 2020 main volume heavy vehicle imports from France | Renault C  |         |         |         |         |
| Original equipment components                             | 335.4  | 507.3   | 959.8   | 1 184.1 | 660.3   |
| Other components  | 403.0  | 377.5   | 331.9   | 341.8   | 296.2   |
| Steering wheels / columns / boxes                         | 8.8  | 12.0    | 14.9    | 362.6   | 244.4   |
| Tyres   | 171.0  | 138.2   | 166.8   | 151.6   | 107.4   |
| Engines   | 68.1   | 71.4    | 97.1    | 95.0    | 90.1    |
| Transmission shafts / cranks                              | 52.4   | 43.8    | 48.6    | 49.4    | 85.6    |
| Engine parts  | 65.1   | 63.1    | 76.3    | 66.4    | 79.9    |
| Gauges / instruments / parts                              | 62.5   | 65.6    | 76.3    | 72.5    | 76.1    |
| Batteries   | 6.4  | 24.1    | 12.8    | 42.8    | 69.1    |
| Automotive tooling  | 48.9   | 56.1    | 60.0    | 99.6    | 58.6    |
| Filters   | 31.3   | 39.0    | 43.6    | 45.2    | 46.7    |
| Clutches / shaft couplings                                | 36.6   | 32.1    | 25.5    | 24.5    | 27.5    |
| Brake parts   | 33.0   | 25.3    | 31.3    | 30.5    | 23.0    |
| Alarm systems   | 25.8   | 19.4    | 11.5    | 22.3    | 17.3    |
| Ignition / starting equipment                             | 18.3   | 13.6    | 14.3    | 15.4    | 15.7    |
| Gear boxes  | 13.4   | 14.9    | 14.9    | 12.2    | 15.0    |
| Lighting equipment / parts                                | 17.1   | 15.4    | 18.5    | 17.2    | 14.2    |
| Catalytic converters                                      | 8.3  | 7.7     | 8.3     | 8.7     | 12.1    |
| Axles   | 34.2   | 14.2    | 2.6     | 4.6     | 11.6    |
| Gaskets   | 18.9   | 14.0    | 12.3    | 8.1     | 10.4    |
| Silencers / exhausts                                      | 4.3  | 4.0     | 3.4     | 5.1     | 5.8     |
| Radiators   | 6.0  | 6.8     | 7.9     | 5.5     | 4.4     |
| Shock absorbers / suspension parts                        | 2.4  | 3.0     | 2.1     | 3.2     | 3.9     |
| Automotive glass  | 6.8  | 5.1     | 5.1     | 4.0     | 3.9     |
| Body parts / panels                                       | 11.6   | 9.2     | 5.5     | 5.9     | 3.8     |
| Springs   | 1.1  | 1.7     | 1.5     | 2.5     | 2.1     |
| Wiring harnesses  | 4.1  | 3.4     | 3.6     | 3.7     | 2.1     |
| Road wheels / parts                                       | 6.4  | 5.8     | 6.9     | 3.4     | 2.1     |
| Stitched leather seats / parts                            | 4.7  | 5.0     | 1.8     | 1.7     | 1.4     |
| Jacks   | 0.4  | 0.6     | 1.3     | 0.6     | 0.8     |
| Seats   | 0.5  | 0.5     | 0.7     | 1.3     | 0.7     |
| Car radios  | 2.2  | 5.8     | 2.9     | 1.4     | 0.4     |
| Seatbelts   | 0.3  | 0.4     | 0.3     | 0.2     | 0.3     |
| Air conditioners  | 5.3  | 0.9     | 1.1     | 1.5     | 0.3     |

## 18. HUNGARY (Left-hand drive)

(Vehicle production 2020 – 406 497 units) (Vehicle sales 2020 – 153 968 units)

| Hungary  | 2016                                   | 2017    | 2018    | 2019    | 2020    |
|--|--|---------|---------|---------|---------|
| Total (R million)  | 1 681.2                                | 1 600.2 | 1 874.5 | 2 559.7 | 1 933.6 |
| Light vehicles   | 513.3                                  | 428.2   | 500.0   | 460.0   | 429.7   |
| 2016 – 2020 main volume light vehicle imports from Hungary | Mercedes-Benz AMG CLA<br>Suzuki Vitara |         |         |         |         |
| Original equipment components                              | 454.6                                  | 511.9   | 641.2   | 1 286.1 | 929.9   |
| Stitched leather seats / parts                             | 118.9                                  | 114.5   | 209.4   | 233.6   | 143.2   |
| Other components   | 240.4                                  | 228.2   | 217.5   | 180.8   | 137.6   |
| Steering wheels / columns / boxes                          | 4.2                                    | 3.1     | 3.0     | 82.4    | 84.2    |
| Clutches / shaft couplings                                 | 66.2                                   | 77.1    | 69.0    | 64.1    | 53.2    |
| Tyres  | 24.8                                   | 17.0    | 57.9    | 81.9    | 35.6    |
| Transmission shafts / cranks                               | 32.3                                   | 34.8    | 29.7    | 28.8    | 23.5    |
| Engine parts   | 41.6                                   | 27.9    | 28.5    | 35.1    | 20.4    |
| Road wheels / parts  | 24.0                                   | 18.2    | 13.8    | 28.6    | 13.9    |
| Ignition / starting equipment                              | 42.8                                   | 25.3    | 11.4    | 11.4    | 9.5     |
| Body parts / panels  | 2.4                                    | 1.3     | 2.3     | 3.6     | 5.4     |
| Radiators  | 1.8                                    | 2.2     | 3.6     | 5.4     | 5.3     |
| Gauges / instruments / parts                               | 9.8                                    | 5.9     | 5.9     | 5.4     | 4.7     |
| Engines  | 13.5                                   | 9.8     | 10.9    | 7.3     | 4.6     |
| Brake parts  | 10.2                                   | 11.4    | 5.7     | 6.4     | 3.7     |
| Catalytic converters                                       | 6.1                                    | 9.4     | 8.3     | 7.8     | 3.5     |
| Car radios   | 0.9                                    | 1.3     | 1.0     | 2.2     | 3.4     |
| Filters  | 1.0                                    | 2.7     | 5.4     | 2.9     | 2.9     |
| Springs  | 7.1                                    | 5.7     | 2.5     | 1.9     | 2.9     |
| Automotive glass   | 2.2                                    | 2.3     | 2.4     | 2.4     | 2.4     |
| Automotive tooling   | 44.6                                   | 35.3    | 18.5    | 6.0     | 2.3     |
| Gaskets  | 1.6                                    | 1.6     | 1.0     | 1.0     | 1.9     |
| Lighting equipment / parts                                 | 3.8                                    | 3.3     | 3.2     | 2.6     | 1.7     |
| Seatbelts  | 4.8                                    | 7.1     | 10.3    | 3.9     | 1.6     |
| Wiring harnesses   | 3.0                                    | 5.1     | 4.5     | 3.3     | 1.6     |
| Axles  | 2.4                                    | 2.3     | 3.6     | 1.4     | 1.5     |
| Shock absorbers / suspension parts                         | 0.2                                    | 0.2     | 0.2     | 1.6     | 1.5     |
| Alarm systems  | 1.5                                    | 0.9     | 1.6     | 1.1     | 1.0     |
| Gear boxes   | 0.5                                    | 0.6     | 0.7     | 0.4     | 0.7     |
| Air conditioners   | 0.1                                    | 0.2     | 0.4     | 0.0     | 0.2     |
| Silencers / exhausts                                       | 0.3                                    | 0.2     | 0.4     | 0.3     | 0.2     |
| Jacks  | 0.2                                    | 5.1     | 0.8     | 0.0     | 0.1     |



**19. MEXICO (Left-hand drive)**  
**(Vehicle production 2020 – 3 176 600 units) (Vehicle sales 2020 – 976 373 units)**

| Mexico   | 2016  | 2017           | 2018           | 2019           | 2020           |
|--|---|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>1 081.8</b>                              | <b>1 571.7</b> | <b>2 791.7</b> | <b>2 433.0</b> | <b>1 875.1</b> |
| <b>Light vehicles</b>  | 363.6                                       | 811.5          | 1 411.2        | 932.7          | 640.2          |
| <b>2016 – 2020 main volume light vehicle imports from Mexico</b> | Dodge Journey<br>VW Beetle, Jetta 6, Tiguan |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                   | 0.0   | 0.0            | 0.1            | 0.0            | 0.0            |
| <b>Original equipment components</b>                             | 157.7                                       | 136.5          | 366.1          | 397.9          | 395.4          |
| <b>Other components</b>  | 110.6                                       | 132.4          | 309.3          | 419.8          | 303.9          |
| <b>Stitched leather seats / parts</b>                            | 52.6  | 48.5           | 113.4          | 140.5          | 106.4          |
| <b>Engine parts</b>  | 129.7                                       | 173.0          | 128.2          | 116.7          | 104.4          |
| <b>Shock absorbers / suspension parts</b>                        | 4.5   | 7.5            | 46.7           | 69.9           | 74.1           |
| <b>Filters</b>   | 22.6  | 20.4           | 18.8           | 20.4           | 34.0           |
| <b>Gauges / instruments / parts</b>                              | 27.0  | 21.2           | 37.2           | 33.9           | 33.2           |
| <b>Ignition / starting equipment</b>                             | 39.4  | 52.5           | 47.4           | 40.4           | 31.5           |
| <b>Radiators</b>   | 1.3   | 2.1            | 22.1           | 24.1           | 26.5           |
| <b>Wiring harnesses</b>  | 18.5  | 23.1           | 21.6           | 23.5           | 19.1           |
| <b>Tyres</b>   | 7.4   | 34.3           | 76.7           | 40.2           | 18.9           |
| <b>Lighting equipment / parts</b>                                | 16.2  | 17.6           | 19.7           | 20.3           | 17.8           |
| <b>Clutches / shaft couplings</b>                                | 24.8  | 19.5           | 23.0           | 19.9           | 15.4           |
| <b>Catalytic converters</b>                                      | 2.5   | 2.6            | 12.9           | 17.1           | 10.4           |
| <b>Transmission shafts / cranks</b>                              | 8.3   | 8.5            | 7.2            | 9.0            | 6.5            |
| <b>Engines</b>   | 19.4  | 11.4           | 5.6            | 4.3            | 5.0            |
| <b>Road wheels / parts</b>                                       | 1.6   | 2.0            | 2.2            | 1.7            | 4.3            |
| <b>Body parts / panels</b>                                       | 2.7   | 3.0            | 5.2            | 17.1           | 3.7            |
| <b>Brake parts</b>   | 2.3   | 2.2            | 3.3            | 4.0            | 3.0            |
| <b>Batteries</b>   | 6.1   | 2.9            | 3.0            | 4.6            | 2.8            |
| <b>Seatbelts</b>   | 0.6   | 0.8            | 8.7            | 12.2           | 2.7            |
| <b>Automotive tooling</b>  | 1.1   | 17.8           | 3.4            | 17.8           | 2.5            |
| <b>Springs</b>   | 2.6   | 3.3            | 4.4            | 3.6            | 2.4            |
| <b>Gaskets</b>   | 0.8   | 1.0            | 1.3            | 1.7            | 2.1            |
| <b>Axles</b>   | 45.0  | 3.5            | 81.7           | 30.0           | 2.1            |
| <b>Silencers / exhausts</b>                                      | 0.2   | 0.3            | 0.4            | 0.5            | 1.7            |
| <b>Automotive glass</b>  | 1.9   | 1.1            | 2.1            | 1.6            | 1.7            |
| <b>Gear boxes</b>  | 2.7   | 4.2            | 4.1            | 1.5            | 1.1            |
| <b>Alarm systems</b>   | 0.6   | 1.3            | 1.2            | 0.9            | 0.8            |
| <b>Steering wheels / columns / boxes</b>                         | 6.6   | 3.8            | 3.2            | 4.2            | 0.7            |
| <b>Car radios</b>  | 0.7   | 1.4            | 0.3            | 0.6            | 0.3            |
| <b>Air conditioners</b>  | 0.1   | 0.1            | 0.0            | 0.5            | 0.2            |
| <b>Seats</b>   | 0.2   | 0.1            | 0.1            | 0.0            | 0.2            |
| <b>Jacks</b>   | 0.1   | 0.1            | 0.1            | 0.1            | 0.1            |

**20. BELGIUM (Left-hand drive)**  
**(Vehicle production 2020 – 267 460 units) (Vehicle sales 2020 – 504 110 units)**

| Belgium   | 2016                                 | 2017           | 2018           | 2019           | 2020           |
|---|--------------------------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>  | <b>991.1</b>                         | <b>1 086.9</b> | <b>1 423.1</b> | <b>1 709.1</b> | <b>1 716.8</b> |
| <b>Light vehicles</b>   | 480.5                                | 702.0          | 746.8          | 375.5          | 304.5          |
| <b>2016 – 2020 main volume light vehicle imports from Belgium</b> | Audi A1 Sportback<br>Volvo V40, XC60 |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                    | 120.8                                | 24.8           | 46.6           | 16.0           | 159.6          |
| <b>Original equipment components</b>                              | 14.5                                 | 23.5           | 207.3          | 852.4          | 877.4          |
| <b>Other components</b>   | 227.7                                | 194.6          | 220.5          | 187.3          | 137.6          |
| <b>Lighting equipment / parts</b>                                 | 12.6                                 | 25.4           | 84.6           | 101.9          | 90.0           |
| <b>Automotive tooling</b>   | 43.6                                 | 10.2           | 19.4           | 65.8           | 51.0           |
| <b>Engine parts</b>   | 18.6                                 | 19.9           | 18.2           | 17.9           | 12.7           |
| <b>Transmission shafts / cranks</b>                               | 15.0                                 | 21.1           | 12.1           | 15.5           | 11.4           |
| <b>Engines</b>  | 0.5                                  | 0.3            | 0.0            | 0.0            | 8.9            |
| <b>Catalytic converters</b>                                       | 3.9                                  | 5.9            | 9.3            | 23.5           | 7.9            |
| <b>Shock absorbers / suspension parts</b>                         | 3.7                                  | 4.5            | 3.9            | 7.0            | 7.5            |
| <b>Stitched leather seats / parts</b>                             | 4.0                                  | 4.8            | 6.9            | 4.9            | 6.8            |
| <b>Axles</b>  | 0.5                                  | 0.8            | 2.7            | 4.2            | 6.1            |
| <b>Gaskets</b>  | 3.9                                  | 3.4            | 5.1            | 4.2            | 5.9            |
| <b>Gauges / instruments / parts</b>                               | 13.6                                 | 8.3            | 7.2            | 8.2            | 5.8            |
| <b>Automotive glass</b>   | 7.5                                  | 7.4            | 7.2            | 5.7            | 3.4            |
| <b>Body parts / panels</b>  | 3.7                                  | 2.3            | 4.6            | 2.3            | 3.0            |
| <b>Springs</b>  | 0.9                                  | 0.6            | 1.1            | 1.9            | 2.3            |
| <b>Gear boxes</b>   | 3.7                                  | 1.5            | 2.7            | 2.8            | 1.9            |
| <b>Clutches / shaft couplings</b>                                 | 1.0                                  | 2.4            | 1.9            | 1.4            | 1.8            |
| <b>Ignition / starting equipment</b>                              | 0.4                                  | 3.3            | 1.6            | 1.4            | 1.7            |
| <b>Brake parts</b>  | 0.9                                  | 0.5            | 0.5            | 0.4            | 1.6            |
| <b>Radiators</b>  | 4.5                                  | 2.9            | 2.9            | 1.9            | 1.5            |
| <b>Road wheels / parts</b>  | 0.2                                  | 0.3            | 0.4            | 0.2            | 1.2            |
| <b>Alarm systems</b>  | 1.0                                  | 0.8            | 4.0            | 0.9            | 1.2            |
| <b>Steering wheels / columns / boxes</b>                          | 0.2                                  | 1.1            | 1.9            | 1.2            | 1.1            |
| <b>Batteries</b>  | 0.0                                  | 0.4            | 0.3            | 0.2            | 1.0            |
| <b>Filters</b>  | 1.9                                  | 11.0           | 1.2            | 0.7            | 0.6            |
| <b>Silencers / exhausts</b>                                       | 0.9                                  | 0.4            | 0.5            | 1.6            | 0.6            |
| <b>Tyres</b>  | 0.0                                  | 1.3            | 1.1            | 1.3            | 0.3            |
| <b>Wiring harnesses</b>   | 0.7                                  | 0.5            | 0.4            | 0.3            | 0.3            |
| <b>Seats</b>  | 0.0                                  | 0.3            | 0.1            | 0.0            | 0.0            |
| <b>Seatbelts</b>  | 0.1                                  | 0.1            | 0.1            | 0.1            | 0.0            |
| <b>Air conditioners</b>   | 0.1                                  | 0.4            | 0.3            | 0.5            | 0.0            |



**21. TURKEY (Left-hand drive)**  
**(Vehicle production 2020 – 1 297 878 units) (Vehicle sales 2020 – 796 200 units)**

| Turkey   | 2016                             | 2017           | 2018           | 2019           | 2020           |
|--|----------------------------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>   | <b>1 394.6</b>                   | <b>2 095.2</b> | <b>1 949.6</b> | <b>2 297.1</b> | <b>1 594.5</b> |
| <b>Light vehicles</b>  | 257.2                            | 669.6          | 604.6          | 680.3          | 329.7          |
| <b>2016 – 2020 main volume light vehicle imports from Turkey</b> | Renault Megane IV<br>Toyota C-HR |                |                |                |                |
| <b>Medium / Heavy vehicles</b>                                   | 85.0                             | 22.6           | 70.1           | 96.8           | 49.6           |
| <b>2016 – 2020 main volume heavy vehicle imports from Turkey</b> | Ford Transit                     |                |                |                |                |
| <b>Original equipment components</b>                             | 275.5                            | 331.2          | 331.6          | 402.8          | 303.5          |
| <b>Tyres</b>   | 315.7                            | 379.0          | 343.3          | 371.7          | 235.9          |
| <b>Other components</b>  | 164.2                            | 161.8          | 201.0          | 205.8          | 218.6          |
| <b>Engine parts</b>  | 76.8                             | 82.1           | 89.8           | 85.0           | 81.8           |
| <b>Road wheels / parts</b>                                       | 5.7                              | 4.8            | 11.1           | 77.2           | 48.4           |
| <b>Batteries</b>   | 21.9                             | 11.7           | 21.1           | 45.4           | 47.9           |
| <b>Automotive tooling</b>  | 15.8                             | 205.6          | 50.9           | 94.3           | 43.5           |
| <b>Brake parts</b>   | 26.3                             | 40.7           | 32.7           | 40.0           | 37.6           |
| <b>Shock absorbers / suspension parts</b>                        | 19.8                             | 21.5           | 29.8           | 30.2           | 31.7           |
| <b>Transmission shafts / cranks</b>                              | 17.8                             | 27.5           | 26.7           | 22.9           | 29.6           |
| <b>Gaskets</b>   | 5.1                              | 8.9            | 8.3            | 13.8           | 14.6           |
| <b>Stitched leather seats / parts</b>                            | 24.8                             | 24.5           | 21.9           | 18.0           | 13.2           |
| <b>Lighting equipment / parts</b>                                | 13.0                             | 13.8           | 14.9           | 12.1           | 12.7           |
| <b>Filters</b>   | 11.2                             | 13.0           | 15.7           | 12.2           | 12.6           |
| <b>Steering wheels / columns / boxes</b>                         | 8.9                              | 13.4           | 10.6           | 9.0            | 10.3           |
| <b>Clutches / shaft couplings</b>                                | 4.0                              | 4.6            | 4.8            | 6.7            | 9.4            |
| <b>Body parts / panels</b>                                       | 5.4                              | 6.2            | 8.0            | 7.7            | 8.8            |
| <b>Catalytic converters</b>                                      | 6.7                              | 5.7            | 8.6            | 8.4            | 8.8            |
| <b>Ignition / starting equipment</b>                             | 6.5                              | 6.5            | 8.0            | 8.8            | 8.1            |
| <b>Automotive glass</b>  | 10.0                             | 10.2           | 9.4            | 7.8            | 7.9            |
| <b>Seats</b>   | 4.4                              | 4.8            | 5.5            | 7.7            | 5.6            |
| <b>Radiators</b>   | 2.8                              | 5.5            | 3.8            | 7.0            | 5.2            |
| <b>Engines</b>   | 0.5                              | 3.0            | 3.0            | 5.0            | 4.0            |
| <b>Axles</b>   | 2.1                              | 2.6            | 3.6            | 3.2            | 3.0            |
| <b>Springs</b>   | 0.3                              | 1.5            | 1.4            | 5.4            | 2.3            |
| <b>Silencers / exhausts</b>                                      | 0.8                              | 1.4            | 1.2            | 3.0            | 2.1            |
| <b>Wiring</b>  | 2.2                              | 2.3            | 1.2            | 1.1            | 1.9            |
| <b>Gauges / instruments / parts</b>                              | 1.7                              | 1.7            | 1.8            | 1.8            | 1.5            |
| <b>Gear boxes</b>  | 1.0                              | 1.5            | 1.5            | 0.9            | 1.4            |
| <b>Air conditioners</b>  | 0.6                              | 2.5            | 0.1            | 0.1            | 1.3            |
| <b>Seatbelts</b>   | 0.3                              | 1.0            | 0.5            | 0.7            | 0.8            |
| <b>Jacks</b>   | 0.1                              | 0.8            | 0.9            | 1.9            | 0.6            |
| <b>Alarm systems</b>   | 0.1                              | 1.4            | 2.1            | 2.3            | 0.5            |
| <b>Car radios</b>  | 0.0                              | 0.4            | 0.0            | 0.0            | 0.0            |

## 22. PORTUGAL (Left-hand drive)

(Vehicle production 2020– 264 236 units) (Vehicle sales 2020 – 176 992 units)

| Portugal  | 2016               | 2017    | 2018    | 2019    | 2020    |
|---|--------------------|---------|---------|---------|---------|
| Total (R million)   | 1 092.3            | 1 139.4 | 1 259.1 | 1 779.1 | 1 566.2 |
| Light vehicles  | 616.5              | 611.7   | 685.6   | 802.7   | 747.0   |
| 2016 – 2020 main volume light vehicle imports from Portugal | VW Scirocco, T Roc |         |         |         |         |
| Original equipment components                               | 155.2              | 118.9   | 372.4   | 724.7   | 448.6   |
| Automotive tooling  | 22.7               | 182.0   | 22.3    | 49.7    | 219.9   |
| Other components  | 101.6              | 77.2    | 80.5    | 84.6    | 62.7    |
| Tyres   | 68.8               | 60.0    | 42.9    | 57.0    | 42.8    |
| Stitched leather seats / parts                              | 38.1               | 38.1    | 21.3    | 22.1    | 12.7    |
| Alarm systems   | 2.7                | 5.4     | 3.6     | 5.7     | 8.4     |
| Springs   | 6.2                | 4.3     | 5.0     | 2.9     | 4.4     |
| Radiators / parts   | 0.4                | 0.9     | 5.6     | 4.4     | 3.3     |
| Ignition / starting equipment                               | 1.6                | 10.4    | 2.8     | 3.1     | 3.1     |
| Gauges / instruments / parts                                | 0.5                | 0.6     | 1.2     | 1.7     | 2.2     |
| Engine parts  | 3.5                | 2.1     | 3.0     | 2.8     | 2.1     |
| Catalytic converters  | 0.0                | 1.3     | 0.5     | 2.1     | 1.6     |
| Wiring harnesses  | 1.1                | 1.6     | 1.4     | 1.6     | 1.6     |
| Lighting equipment / parts                                  | 0.2                | 0.4     | 2.4     | 2.2     | 1.3     |
| Brake parts   | 0.3                | 0.4     | 0.9     | 1.2     | 1.2     |
| Car radios  | 2.9                | 1.1     | 1.2     | 1.5     | 0.8     |
| Silencers / exhausts  | 0.8                | 0.7     | 2.0     | 2.7     | 0.7     |
| Body parts / panels   | 27.6               | 20.1    | 1.2     | 0.4     | 0.3     |
| Transmission shafts / cranks                                | 0.4                | 0.4     | 0.3     | 5.0     | 0.3     |
| Automotive glass  | 0.2                | 0.1     | 0.2     | 0.1     | 0.3     |
| Gear boxes  | 0.8                | 0.6     | 0.7     | 0.0     | 0.2     |
| Batteries   | 0.0                | 0.3     | 0.2     | 0.2     | 0.2     |
| Steering wheels / columns / boxes                           | 0.1                | 0.1     | 0.2     | 0.1     | 0.1     |
| Axles   | 39.7               | 0.0     | 0.0     | 0.1     | 0.1     |
| Gaskets   | 0.3                | 0.2     | 0.2     | 0.1     | 0.1     |
| Shock absorbers / suspension parts                          | 0.0                | 0.1     | 0.3     | 0.0     | 0.1     |
| Filters   | 0.0                | 0.0     | 1.0     | 0.1     | 0.0     |
| Air conditioners  | 0.1                | 0.1     | 0.0     | 0.0     | 0.0     |
| Road wheels / parts   | 0.0                | 0.0     | 0.2     | 0.0     | 0.0     |
| Seats   | 0.1                | 0.1     | 0.0     | 0.0     | 0.0     |



**23. BOTSWANA (Right-hand drive)**  
**(Vehicle sales 2020 – 5 364 units)**

| Botswana                                  | 2016           | 2017           | 2018           | 2019           | 2020           |
|---|----------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>                  | <b>1 635.9</b> | <b>1 598.9</b> | <b>1 727.5</b> | <b>1 790.6</b> | <b>1 303.6</b> |
| <b>Light vehicles</b>                     | 9.1            | 7.1            | 12.7           | 9.7            | 8.2            |
| <b>Medium / Heavy vehicles</b>            | 2.5            | 2.6            | 9.7            | 9.3            | 6.4            |
| <b>Wiring harnesses</b>                   | 1 558.8        | 1 507.3        | 1 623.3        | 1 682.8        | 1 152.8        |
| <b>Other components</b>                   | 17.3           | 26.0           | 16.6           | 16.1           | 51.7           |
| <b>Batteries</b>                          | 13.4           | 15.5           | 18.1           | 36.2           | 35.7           |
| <b>Catalytic converters</b>               | 0.2            | 0.0            | 0.0            | 0.4            | 26.8           |
| <b>Transmission shafts / cranks</b>       | 4.4            | 2.6            | 13.2           | 6.6            | 6.5            |
| <b>Gear boxes</b>                         | 5.4            | 1.4            | 1.5            | 3.3            | 2.9            |
| <b>Body parts / panels</b>                | 0.2            | 0.3            | 0.3            | 1.2            | 2.6            |
| <b>Engines</b>                            | 7.9            | 14.8           | 13.9           | 10.6           | 2.4            |
| <b>Engine parts</b>                       | 6.1            | 7.4            | 3.9            | 8.3            | 2.2            |
| <b>Automotive tooling</b>                 | 0.5            | 0.9            | 2.7            | 0.3            | 0.8            |
| <b>Gauges / instruments / parts</b>       | 0.3            | 0.7            | 0.3            | 0.4            | 0.8            |
| <b>Ignition / starting equipment</b>      | 0.6            | 1.1            | 0.5            | 0.5            | 0.6            |
| <b>Axles</b>                              | 3.5            | 1.5            | 4.3            | 1.3            | 0.6            |
| <b>Steering wheels / columns / boxes</b>  | 0.1            | 0.2            | 0.2            | 0.0            | 0.5            |
| <b>Radiators / parts</b>                  | 0.7            | 0.9            | 1.8            | 0.5            | 0.5            |
| <b>Clutches / shaft couplings</b>         | 0.2            | 0.3            | 0.3            | 0.4            | 0.4            |
| <b>Shock absorbers / suspension parts</b> | 0.5            | 1.2            | 0.6            | 0.5            | 0.3            |
| <b>Lighting equipment / parts</b>         | 0.2            | 0.2            | 0.4            | 0.4            | 0.2            |
| <b>Brake parts</b>                        | 0.3            | 0.2            | 0.2            | 0.1            | 0.2            |
| <b>Tyres</b>                              | 1.9            | 2.0            | 1.1            | 0.6            | 0.1            |
| <b>Gaskets</b>                            | 0.3            | 0.3            | 0.2            | 0.2            | 0.1            |
| <b>Seats</b>                              | 0.0            | 0.1            | 0.1            | 0.0            | 0.1            |
| <b>Springs</b>                            | 0.1            | 0.3            | 0.0            | 0.1            | 0.1            |
| <b>Air conditioners</b>                   | 0.2            | 0.0            | 0.2            | 0.0            | 0.1            |
| <b>Road wheels / parts</b>                | 0.7            | 3.8            | 0.5            | 0.1            | 0.1            |
| <b>Silencers / exhausts</b>               | 0.1            | 0.1            | 0.1            | 0.0            | 0.0            |
| <b>Automotive glass</b>                   | 0.1            | 0.1            | 0.2            | 0.1            | 0.0            |
| <b>Filters</b>                            | 0.1            | 0.1            | 0.4            | 0.1            | 0.0            |
| <b>Jacks</b>                              | 0.1            | 0.1            | 0.1            | 0.3            | 0.0            |
| <b>Car radios</b>                         | 0.0            | 0.0            | 0.1            | 0.0            | 0.0            |
| <b>Alarm systems</b>                      | 0.1            | 0.1            | 0.1            | 0.0            | 0.0            |



**24. TAIWAN (Left-hand drive)**  
**(Vehicle production 2020 – 245 615 units) (Vehicle sales 2020 – 226 870 units)**

| Taiwan                             | 2016           | 2017           | 2018           | 2019           | 2020           |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Total (R million)</b>           | <b>1 293.1</b> | <b>1 289.3</b> | <b>1 408.1</b> | <b>1 335.8</b> | <b>1 211.0</b> |
| Light vehicles                     | 0.0            | 0.1            | 0.0            | 0.0            | 0.0            |
| Other components                   | 402.2          | 409.9          | 420.0          | 447.4          | 353.3          |
| <b>Automotive tooling</b>          | <b>91.1</b>    | <b>57.9</b>    | <b>83.5</b>    | <b>99.0</b>    | <b>258.1</b>   |
| Lighting equipment / parts         | 203.5          | 201.1          | 190.7          | 188.7          | 149.0          |
| Original equipment components      | 198.8          | 223.4          | 206.3          | 196.5          | 146.0          |
| Engine parts                       | 111.7          | 112.8          | 102.7          | 75.7           | 91.5           |
| Body parts / panels                | 59.6           | 67.5           | 56.8           | 60.9           | 49.2           |
| Gaskets                            | 35.7           | 37.3           | 38.0           | 31.7           | 33.8           |
| Gauges / instruments / parts       | 26.1           | 18.2           | 19.1           | 19.2           | 21.1           |
| Transmission shafts / cranks       | 27.7           | 25.9           | 23.9           | 26.1           | 20.2           |
| Road wheels / parts                | 22.1           | 19.7           | 12.8           | 20.9           | 13.0           |
| Ignition / starting equipment      | 22.2           | 18.2           | 12.4           | 8.4            | 11.6           |
| Tyres                              | 12.9           | 19.0           | 14.7           | 14.4           | 8.5            |
| Alarm systems                      | 10.8           | 15.4           | 9.2            | 10.9           | 8.0            |
| <b>Car radios</b>                  | <b>0.0</b>     | <b>0.4</b>     | <b>166.5</b>   | <b>74.0</b>    | <b>7.1</b>     |
| Radiators / parts                  | 14.7           | 13.5           | 11.1           | 16.7           | 6.8            |
| Brake parts                        | 13.4           | 12.4           | 9.2            | 6.8            | 6.2            |
| Stitched leather seats / parts     | 8.2            | 10.0           | 9.3            | 10.4           | 5.5            |
| Clutches / shaft couplings         | 4.0            | 4.0            | 4.6            | 3.9            | 4.8            |
| <b>Batteries</b>                   | <b>0.9</b>     | <b>0.7</b>     | <b>0.5</b>     | <b>9.2</b>     | <b>4.0</b>     |
| Shock absorbers / suspension parts | 5.2            | 4.9            | 3.1            | 2.5            | 3.1            |
| Filters                            | 4.8            | 3.1            | 3.0            | 3.0            | 1.9            |
| Gear boxes                         | 2.0            | 1.4            | 1.2            | 2.2            | 1.9            |
| Steering wheels / columns / boxes  | 1.6            | 1.6            | 1.7            | 1.2            | 1.3            |
| Engines                            | 2.2            | 2.7            | 0.6            | 1.3            | 0.9            |
| Wiring harnesses                   | 1.0            | 0.8            | 0.6            | 0.5            | 0.9            |
| Catalytic converters               | 3.0            | 3.3            | 3.0            | 1.6            | 0.7            |
| <b>Springs</b>                     | <b>0.0</b>     | <b>0.1</b>     | <b>0.1</b>     | <b>0.4</b>     | <b>0.6</b>     |
| Axles                              | 6.7            | 1.5            | 1.7            | 1.3            | 0.6            |
| Silencers / exhausts               | 0.3            | 1.4            | 0.7            | 0.4            | 0.4            |
| <b>Jacks</b>                       | <b>0.1</b>     | <b>0.5</b>     | <b>0.4</b>     | <b>0.1</b>     | <b>0.3</b>     |
| Seatbelts                          | 0.5            | 0.5            | 0.6            | 0.4            | 0.3            |
| <b>Air conditioners</b>            | <b>0.0</b>     | <b>0.0</b>     | <b>0.0</b>     | <b>0.0</b>     | <b>0.3</b>     |
| Automotive glass                   | 0.1            | 0.0            | 0.1            | 0.1            | 0.0            |



**25. INDONESIA (Left-hand drive)**  
**(Vehicle production 2020 – 691 286 units) (Vehicle sales 2020 – 532 077 units)**

| Indonesia   | 2016           | 2017                | 2018           | 2019           | 2020           |
|---|----------------|---------------------|----------------|----------------|----------------|
| <b>Total (R million)</b>  | <b>1 208.6</b> | <b>1 247.6</b>      | <b>1 875.8</b> | <b>1 595.3</b> | <b>1 046.6</b> |
| <b>Light vehicles</b>   | 642.5          | 742.1               | 1 344.3        | 1 083.1        | 554.7          |
| <b>2016 – 2020 main volume light vehicle imports from Indonesia</b> |                | Toyota Avanza, Rush |                |                |                |
| <b>Original equipment components</b>                                | 256.7          | 229.4               | 225.1          | 207.5          | 254.6          |
| <b>Engines</b>  | 58.5           | 20.9                | 23.2           | 38.7           | 45.0           |
| <b>Tyres</b>  | 95.1           | 83.0                | 62.9           | 41.4           | 37.6           |
| <b>Filters</b>  | 5.1            | 7.3                 | 23.7           | 34.3           | 31.0           |
| <b>Other components</b>   | 81.9           | 89.4                | 118.1          | 107.5          | 29.9           |
| <b>Automotive tooling</b>   | 2.6            | 0.2                 | 0.0            | 0.6            | 22.8           |
| <b>Car radios</b>   | 21.2           | 28.1                | 26.0           | 26.3           | 18.1           |
| <b>Stitched leather seats / parts</b>                               | 3.0            | 3.7                 | 4.4            | 5.2            | 7.5            |
| <b>Ignition / starting equipment</b>                                | 0.8            | 8.2                 | 15.8           | 10.9           | 7.2            |
| <b>Clutches / shaft couplings</b>                                   | 10.4           | 4.8                 | 5.3            | 7.4            | 6.9            |
| <b>Lighting equipment / parts</b>                                   | 1.9            | 1.9                 | 2.8            | 3.7            | 3.8            |
| <b>Engine parts</b>   | 9.7            | 10.6                | 6.1            | 5.2            | 3.8            |
| <b>Gear boxes</b>   | 0.6            | 0.1                 | 0.3            | 0.4            | 2.7            |
| <b>Batteries</b>  | 0.8            | 1.5                 | 1.3            | 3.1            | 2.6            |
| <b>Brake parts</b>  | 2.0            | 2.8                 | 3.0            | 3.0            | 2.5            |
| <b>Body parts / panels</b>  | 1.5            | 1.9                 | 1.8            | 2.5            | 2.3            |
| <b>Gauges / instruments / parts</b>                                 | 0.3            | 0.5                 | 0.3            | 1.0            | 2.3            |
| <b>Air conditioners</b>   | 0.0            | 0.0                 | 2.7            | 3.2            | 1.8            |
| <b>Road wheels / parts</b>  | 1.8            | 1.7                 | 1.0            | 1.8            | 1.5            |
| <b>Radiators / parts</b>  | 4.3            | 2.3                 | 2.8            | 2.2            | 1.5            |
| <b>Transmission shafts / cranks</b>                                 | 1.1            | 1.3                 | 0.7            | 0.8            | 1.1            |
| <b>Wiring harnesses</b>   | 1.2            | 2.3                 | 1.0            | 1.0            | 0.9            |
| <b>Springs</b>  | 0.2            | 0.3                 | 0.6            | 0.4            | 0.7            |
| <b>Automotive glass</b>   | 0.6            | 0.8                 | 0.5            | 0.8            | 0.5            |
| <b>Axles</b>  | 0.3            | 0.1                 | 0.2            | 0.4            | 0.5            |
| <b>Alarm systems</b>  | 0.1            | 0.3                 | 0.4            | 0.5            | 0.5            |
| <b>Silencers / exhausts</b>   | 0.0            | 0.0                 | 0.0            | 0.1            | 0.5            |
| <b>Shock absorbers / suspension parts</b>                           | 2.8            | 0.3                 | 0.3            | 0.7            | 0.4            |
| <b>Jacks</b>  | 0.0            | 0.1                 | 0.1            | 0.1            | 0.3            |
| <b>Steering wheels / columns / boxes</b>                            | 0.4            | 0.3                 | 0.3            | 0.4            | 0.3            |
| <b>Catalytic converters</b>   | 0.8            | 1.2                 | 0.5            | 0.5            | 0.3            |
| <b>Gaskets</b>  | 0.2            | 0.2                 | 0.3            | 0.1            | 0.2            |
| <b>Seats</b>  | 0.0            | 0.1                 | 0.1            | 0.2            | 0.1            |
| <b>Seatbelts</b>  | 0.1            | 0.1                 | 0.1            | 0.1            | 0.1            |

**26. AUSTRIA (Left-hand drive)**  
**(Vehicle production 2020 – 104 544 units) (Vehicle sales 2020 – 301 723 units)**

| Austria   | 2016                             | 2017         | 2018         | 2019           | 2020         |
|---|----------------------------------|--------------|--------------|----------------|--------------|
| <b>Total (R million)</b>  | <b>1 157.3</b>                   | <b>890.7</b> | <b>865.0</b> | <b>2 536.6</b> | <b>882.9</b> |
| <b>Light vehicles</b>   | 0.2                              | 14.0         | 310.4        | 196.7          | 47.1         |
| <b>2016 – 2020 main volume light vehicle imports from Austria</b> | Jaguar E-Pace<br>Mini Countryman |              |              |                |              |
| <b>Original equipment components</b>                              | 859.6                            | 453.5        | 209.7        | 2 035.5        | 484.3        |
| <b>Engine parts</b>   | 39.7                             | 44.3         | 47.5         | 56.1           | 84.2         |
| <b>Other components</b>   | 120.0                            | 118.6        | 93.5         | 74.6           | 77.6         |
| <b>Automotive tooling</b>   | 7.2                              | 93.2         | 25.2         | 35.6           | 50.7         |
| <b>Filters</b>  | 38.6                             | 43.2         | 45.4         | 46.0           | 36.7         |
| <b>Transmission shafts / cranks</b>                               | 17.4                             | 22.1         | 29.7         | 19.0           | 33.7         |
| <b>Lighting equipment / parts</b>                                 | 24.0                             | 26.6         | 30.5         | 25.0           | 21.0         |
| <b>Batteries</b>  | 9.9                              | 19.3         | 18.0         | 7.4            | 10.4         |
| <b>Body parts / panels</b>  | 2.1                              | 2.6          | 4.2          | 6.2            | 7.9          |
| <b>Axles</b>  | 2.9                              | 4.0          | 4.1          | 4.6            | 4.6          |
| <b>Road wheels / parts</b>  | 11.1                             | 12.4         | 9.7          | 4.7            | 4.5          |
| <b>Engines</b>  | 0.2                              | 0.4          | 0.5          | 2.0            | 3.4          |
| <b>Gauges / instruments / parts</b>                               | 3.3                              | 3.5          | 5.1          | 5.3            | 3.3          |
| <b>Radiators</b>  | 7.2                              | 8.5          | 7.8          | 4.0            | 2.9          |
| <b>Silencers / exhausts</b>                                       | 1.7                              | 2.3          | 2.5          | 2.5            | 2.3          |
| <b>Gaskets</b>  | 1.5                              | 1.2          | 6.5          | 1.3            | 1.8          |
| <b>Springs</b>  | 0.9                              | 1.0          | 1.0          | 1.2            | 1.3          |
| <b>Gear boxes</b>   | 3.1                              | 3.3          | 2.6          | 1.4            | 1.2          |
| <b>Catalytic convertor</b>  | 3.0                              | 6.3          | 0.6          | 3.5            | 0.9          |
| <b>Brake parts</b>  | 0.6                              | 0.2          | 0.1          | 0.2            | 0.9          |
| <b>Alarm systems</b>  | 0.7                              | 0.9          | 0.6          | 0.5            | 0.6          |
| <b>Shock absorbers / suspension parts</b>                         | 0.2                              | 0.2          | 0.2          | 0.3            | 0.4          |
| <b>Ignition / starting equipment</b>                              | 0.2                              | 0.4          | 0.4          | 0.3            | 0.3          |
| <b>Clutches / shaft couplings</b>                                 | 0.2                              | 0.3          | 1.0          | 1.0            | 0.2          |
| <b>Wiring</b>   | 0.6                              | 1.6          | 0.3          | 0.2            | 0.2          |
| <b>Glass</b>  | 0.5                              | 0.4          | 0.3          | 0.1            | 0.2          |
| <b>Stitched leather seats / parts</b>                             | 0.2                              | 0.2          | 0.2          | 0.3            | 0.2          |
| <b>Steering wheels / columns / boxes</b>                          | 0.0                              | 0.0          | 0.3          | 1.0            | 0.2          |
| <b>Seats</b>  | 0.0                              | 0.0          | 0.0          | 0.2            | 0.0          |
| <b>Air conditioners</b>   | 0.1                              | 0.0          | 0.0          | 0.0            | 0.0          |
| <b>Jacks</b>  | 0.2                              | 5.2          | 7.4          | 0.0            | 0.0          |
| <b>Tyres</b>  | 0.1                              | 0.9          | 0.0          | 0.0            | 0.0          |



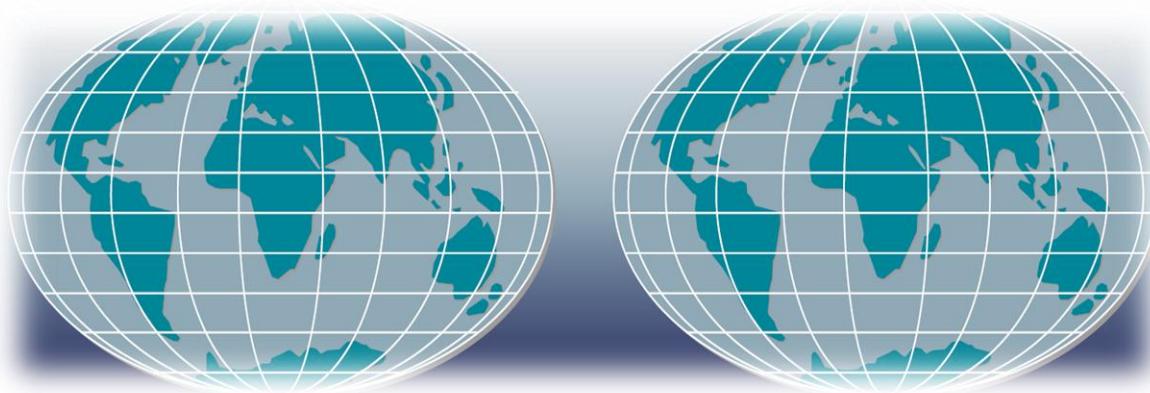
**27. ARGENTINA (Left-hand drive)**  
**(Vehicle production 2020 – 257 187 units) (Vehicle sales 2020 – 333 845 units)**

| Argentina   | 2016         | 2017           | 2018           | 2019           | 2020         |
|---|--------------|----------------|----------------|----------------|--------------|
| <b>Total (R million)</b>  | <b>986.3</b> | <b>1 069.8</b> | <b>1 565.7</b> | <b>1 685.9</b> | <b>838.9</b> |
| <b>Light vehicles</b>   | 678.8        | 906.2          | 1 182.9        | 989.3          | 338.1        |
| <b>2016 – 2020 main volume light vehicle imports from Argentina</b> |              | VW Amarok      |                |                |              |
| <b>Original equipment components</b>                                | 232.0        | 106.3          | 327.3          | 637.8          | 468.8        |
| <b>Other components</b>   | 52.3         | 39.1           | 35.7           | 39.2           | 14.5         |
| <b>Body parts / panels</b>  | 3.5          | 3.5            | 3.0            | 3.9            | 6.8          |
| <b>Gauges / instruments / parts</b>                                 | 1.5          | 2.4            | 3.3            | 4.5            | 3.4          |
| <b>Engine parts</b>   | 3.1          | 3.8            | 3.9            | 2.7            | 2.5          |
| <b>Automotive glass</b>   | 1.4          | 0.3            | 1.0            | 1.1            | 1.2          |
| <b>Transmission shafts / cranks</b>                                 | 0.9          | 1.4            | 0.9            | 0.8            | 0.9          |
| <b>Filters</b>  | 0.8          | 0.8            | 0.6            | 1.6            | 0.7          |
| <b>Lighting equipment / parts</b>                                   | 0.7          | 0.6            | 0.7            | 0.2            | 0.3          |
| <b>Stitched leather seats / parts</b>                               | 0.3          | 0.3            | 0.1            | 1.8            | 0.3          |
| <b>Gear boxes</b>   | 0.0          | 0.0            | 4.2            | 0.1            | 0.3          |
| <b>Car radios</b>   | 5.9          | 2.1            | 0.4            | 0.1            | 0.2          |
| <b>Springs</b>  | 0.0          | 0.0            | 0.0            | 0.2            | 0.2          |
| <b>Wiring harnesses</b>   | 0.0          | 0.1            | 0.0            | 0.3            | 0.2          |
| <b>Tyres</b>  | 0.6          | 0.7            | 0.5            | 1.6            | 0.2          |
| <b>Gaskets</b>  | 0.4          | 0.3            | 0.1            | 0.1            | 0.1          |
| <b>Shock absorbers / suspension parts</b>                           | 1.7          | 0.5            | 0.2            | 0.0            | 0.0          |
| <b>Axles</b>  | 0.1          | 0.0            | 0.0            | 0.1            | 0.0          |
| <b>Road wheels / parts</b>  | 0.4          | 0.1            | 0.1            | 0.0            | 0.0          |
| <b>Silencers / exhausts</b>   | 0.1          | 0.0            | 0.1            | 0.0            | 0.0          |
| <b>Catalytic converters</b>   | 0.6          | 0.0            | 0.0            | 0.1            | 0.0          |
| <b>Ignition / starting equipment</b>                                | 0.5          | 0.0            | 0.0            | 0.0            | 0.0          |
| <b>Steering wheels / columns / boxes</b>                            | 0.1          | 0.0            | 0.0            | 0.0            | 0.0          |
| <b>Clutches / shaft couplings</b>                                   | 0.0          | 0.1            | 0.0            | 0.0            | 0.0          |
| <b>Alarm systems</b>  | 0.4          | 0.1            | 0.0            | 0.0            | 0.0          |
| <b>Automotive tooling</b>   | 0.0          | 0.8            | 0.0            | 0.0            | 0.0          |
| <b>Engines</b>  | 0.3          | 0.2            | 0.5            | 0.4            | 0.0          |



**28. PHILIPPINES (Right-hand drive)**  
**(Vehicle production 2020 – 67 297 units) (Vehicle sales 2020 – 244 178 units)**

| Philippines                              | 2016           | 2017         | 2018         | 2019         | 2020         |
|--|----------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>                 | <b>1 019.6</b> | <b>854.3</b> | <b>859.6</b> | <b>923.6</b> | <b>767.6</b> |
| <b>Original equipment components</b>     | 959.1          | 810.3        | 808.2        | 865.8        | 736.7        |
| <b>Other components</b>                  | 28.2           | 22.7         | 24.9         | 22.0         | 17.0         |
| <b>Wiring harnesses</b>                  | 0.9            | 3.6          | 3.6          | 14.4         | 4.3          |
| <b>Gear boxes</b>                        | 3.7            | 2.3          | 7.1          | 2.9          | 2.7          |
| <b>Stitched leather seats / parts</b>    | 6.6            | 2.6          | 2.0          | 2.5          | 2.3          |
| <b>Tyres</b>                             | 16.7           | 7.0          | 8.3          | 11.8         | 0.9          |
| <b>Engine parts</b>                      | 0.6            | 0.8          | 0.6          | 0.8          | 0.9          |
| <b>Catalytic converters</b>              | 1.0            | 0.8          | 1.4          | 0.7          | 0.7          |
| <b>Automotive tooling</b>                | 0.0            | 0.0          | 0.6          | 0.8          | 0.5          |
| <b>Filters</b>                           | 1.3            | 1.6          | 1.3          | 0.9          | 0.5          |
| <b>Transmission shafts / cranks</b>      | 0.4            | 0.1          | 0.2          | 0.3          | 0.3          |
| <b>Steering wheels / columns / boxes</b> | 0.0            | 0.2          | 0.1          | 0.2          | 0.3          |
| <b>Alarm systems</b>                     | 0.0            | 0.1          | 0.0          | 0.1          | 0.1          |
| <b>Batteries</b>                         | 0.1            | 0.0          | 0.0          | 0.0          | 0.1          |
| <b>Clutches / shaft couplings</b>        | 0.1            | 0.1          | 0.1          | 0.1          | 0.1          |
| <b>Lighting equipment / parts</b>        | 0.2            | 0.1          | 0.0          | 0.1          | 0.1          |
| <b>Gauges / instruments / parts</b>      | 0.4            | 0.4          | 1.0          | 0.1          | 0.1          |
| <b>Radiators / parts</b>                 | 0.0            | 0.0          | 0.0          | 0.0          | 0.1          |
| <b>Car radios</b>                        | 0.1            | 1.4          | 0.2          | 0.0          | 0.0          |
| <b>Gaskets</b>                           | 0.0            | 0.1          | 0.1          | 0.0          | 0.0          |
| <b>Body parts / panels</b>               | 0.0            | 0.0          | 0.0          | 0.1          | 0.0          |
| <b>Axles</b>                             | 0.1            | 0.0          | 0.0          | 0.0          | 0.0          |



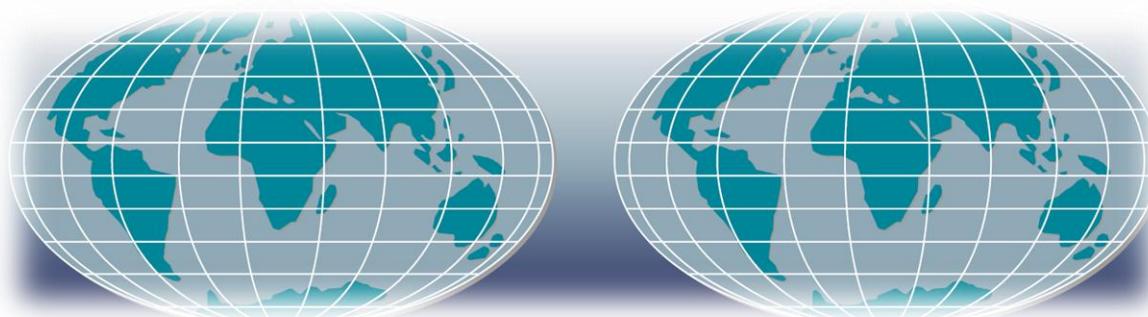
**29. NETHERLANDS (Left-hand drive)**  
**(Vehicle production 2020 – 127 058 units) (Vehicle sales 2020 – 430 211 units)**

| Netherlands   | 2016           | 2017           | 2018         | 2019           | 2020         |
|---|----------------|----------------|--------------|----------------|--------------|
| <b>Total (R million)</b>  | <b>1 213.7</b> | <b>1 503.9</b> | <b>977.6</b> | <b>1 081.9</b> | <b>717.0</b> |
| <b>Light vehicles</b>   | 0.3            | 0.0            | 2.2          | 0.3            | 0.5          |
| <b>Medium / Heavy vehicles</b>  | 297.4          | 316.3          | 290.8        | 562.5          | 109.8        |
| <b>2016 – 2020 main volume heavy vehicle imports from the Netherlands</b> | DAF XF         |                |              |                |              |
| <b>Original equipment components</b>                                      | 435.1          | 648.9          | 179.2        | 56.2           | 170.4        |
| <b>Other components</b>   | 186.5          | 171.1          | 185.9        | 186.5          | 149.0        |
| <b>Gauges / instruments / parts</b>                                       | 73.1           | 72.2           | 92.5         | 88.6           | 85.7         |
| <b>Automotive tooling</b>   | 73.3           | 148.4          | 105.3        | 64.5           | 82.8         |
| <b>Springs</b>  | 18.6           | 21.1           | 29.7         | 41.1           | 31.3         |
| <b>Engine parts</b>   | 30.3           | 47.1           | 20.1         | 26.9           | 28.2         |
| <b>Transmission shafts / cranks</b>                                       | 18.5           | 23.0           | 12.7         | 14.5           | 14.0         |
| <b>Engines</b>  | 3.0            | 4.2            | 7.7          | 1.2            | 6.8          |
| <b>Catalytic converters</b>   | 31.7           | 12.2           | 9.2          | 2.9            | 6.1          |
| <b>Tyres</b>  | 6.7            | 10.0           | 7.3          | 6.9            | 5.3          |
| <b>Gaskets</b>  | 3.5            | 1.2            | 1.8          | 2.3            | 4.4          |
| <b>Shock absorbers / suspension parts</b>                                 | 0.9            | 1.7            | 5.5          | 3.4            | 3.1          |
| <b>Batteries</b>  | 0.2            | 1.0            | 0.4          | 0.4            | 2.7          |
| <b>Radiators / parts</b>  | 7.5            | 3.6            | 6.3          | 5.7            | 2.5          |
| <b>Filters</b>  | 4.0            | 5.0            | 5.6          | 2.8            | 2.5          |
| <b>Body parts / panels</b>  | 1.7            | 3.6            | 3.8          | 2.8            | 1.7          |
| <b>Clutches / shaft couplings</b>   | 2.3            | 1.6            | 1.7          | 1.5            | 1.7          |
| <b>Brake parts</b>  | 2.3            | 2.0            | 2.2          | 2.0            | 1.4          |
| <b>Gear boxes</b>   | 0.4            | 0.1            | 0.2          | 1.2            | 1.3          |
| <b>Ignition / starting equipment</b>                                      | 2.6            | 0.9            | 1.4          | 1.1            | 1.0          |
| <b>Wiring harnesses</b>   | 0.5            | 0.8            | 1.0          | 0.7            | 0.9          |
| <b>Automotive glass</b>   | 0.9            | 0.9            | 0.9          | 0.6            | 0.8          |
| <b>Lighting equipment / parts</b>   | 0.7            | 0.6            | 0.6          | 0.8            | 0.8          |
| <b>Silencers / exhausts</b>   | 0.2            | 0.5            | 0.2          | 0.4            | 0.5          |
| <b>Axles</b>  | 0.1            | 0.2            | 0.1          | 1.1            | 0.4          |
| <b>Stitched leather seats / parts</b>                                     | 2.9            | 1.6            | 1.2          | 0.7            | 0.4          |
| <b>Road wheels / parts</b>  | 0.9            | 1.8            | 0.8          | 0.2            | 0.3          |
| <b>Alarm systems</b>  | 5.9            | 1.1            | 0.9          | 0.6            | 0.2          |
| <b>Steering wheels / columns / boxes</b>                                  | 0.2            | 0.3            | 0.3          | 0.3            | 0.2          |
| <b>Car radios</b>   | 0.0            | 0.0            | 0.0          | 0.0            | 0.1          |
| <b>Air conditioners</b>   | 1.2            | 0.6            | 0.0          | 0.0            | 0.0          |
| <b>Jacks</b>  | 0.1            | 0.3            | 0.2          | 1.1            | 0.0          |
| <b>Seatbelts</b>  | 0.1            | 0.0            | 0.0          | 0.0            | 0.0          |
| <b>Seats</b>  | 0.0            | 0.0            | 0.0          | 0.1            | 0.0          |



**30. MALAYSIA (Right-hand drive)**  
**(Vehicle production 2020 – 485 186 units) (Vehicle sales 2020 – 529 434 units)**

| Malaysia                                  | 2016         | 2017         | 2018         | 2019         | 2020         |
|---|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>                  | <b>608.6</b> | <b>602.5</b> | <b>705.8</b> | <b>608.7</b> | <b>627.8</b> |
| <b>Light vehicles</b>                     | 0.1          | 0.3          | 0.0          | 0.4          | 0.5          |
| <b>Medium / Heavy vehicles</b>            | 0.1          | 0.0          | 0.0          | 0.0          | 0.0          |
| <b>Original equipment components</b>      | 360.8        | 323.2        | 366.4        | 382.4        | 297.3        |
| <b>Other components</b>                   | 112.9        | 89.2         | 86.4         | 65.6         | 179.0        |
| <b>Car radios</b>                         | 9.3          | 34.8         | 33.7         | 30.6         | 30.6         |
| <b>Automotive tooling</b>                 | 10.2         | 36.9         | 78.2         | 13.3         | 27.5         |
| <b>Engines</b>                            | 15.6         | 15.1         | 22.2         | 16.1         | 17.2         |
| <b>Steering wheels / columns / boxes</b>  | 11.2         | 10.1         | 12.9         | 15.7         | 16.1         |
| <b>Body parts / panels</b>                | 7.3          | 7.4          | 8.6          | 11.6         | 10.5         |
| <b>Alarm systems</b>                      | 12.0         | 14.4         | 21.2         | 16.3         | 10.3         |
| <b>Ignition / starting equipment</b>      | 34.5         | 32.1         | 32.1         | 17.5         | 9.5          |
| <b>Catalytic converters</b>               | 2.4          | 3.2          | 5.2          | 9.7          | 9.4          |
| <b>Gauges / instruments / parts</b>       | 2.7          | 5.4          | 12.2         | 6.3          | 7.8          |
| <b>Tyres</b>                              | 10.0         | 11.3         | 10.6         | 11.9         | 3.4          |
| <b>Engine parts</b>                       | 4.8          | 3.9          | 3.4          | 1.9          | 2.6          |
| <b>Shock absorbers / suspension parts</b> | 1.1          | 1.5          | 1.1          | 1.1          | 1.9          |
| <b>Air conditioners</b>                   | 4.2          | 2.8          | 5.3          | 0.7          | 1.0          |
| <b>Lighting equipment / parts</b>         | 3.0          | 3.1          | 1.2          | 1.0          | 0.7          |
| <b>Transmission shafts / cranks</b>       | 0.6          | 0.6          | 0.2          | 0.7          | 0.6          |
| <b>Gear boxes</b>                         | 0.5          | 0.4          | 0.2          | 0.5          | 0.5          |
| <b>Gaskets</b>                            | 0.4          | 0.5          | 0.2          | 0.3          | 0.3          |
| <b>Filters</b>                            | 1.1          | 0.7          | 0.4          | 0.5          | 0.2          |
| <b>Batteries</b>                          | 2.3          | 3.6          | 2.0          | 0.3          | 0.2          |
| <b>Radiators / parts</b>                  | 0.5          | 0.3          | 0.4          | 0.1          | 0.1          |
| <b>Axles</b>                              | 0.1          | 0.2          | 0.2          | 0.1          | 0.1          |
| <b>Seats</b>                              | 0.0          | 0.0          | 0.0          | 0.1          | 0.1          |
| <b>Stitched leather seats / parts</b>     | 0.1          | 0.8          | 0.5          | 0.5          | 0.1          |
| <b>Springs</b>                            | 0.0          | 0.0          | 0.0          | 0.2          | 0.1          |
| <b>Wiring harnesses</b>                   | 0.2          | 0.3          | 1.1          | 3.0          | 0.1          |
| <b>Automotive glass</b>                   | 0.1          | 0.0          | 0.0          | 0.0          | 0.0          |
| <b>Brake parts</b>                        | 0.5          | 0.2          | 0.0          | 0.3          | 0.0          |



**31. DENMARK (Left-hand drive)**  
**(Vehicle sales 2020 – 233 248 units)**

| Denmark                           | 2016         | 2017         | 2018         | 2019         | 2020         |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>          | <b>215.1</b> | <b>306.2</b> | <b>434.9</b> | <b>511.5</b> | <b>473.6</b> |
| Light vehicles                    | 2.4          | 0.0          | 0.0          | 0.0          | 0.0          |
| Original equipment components     | 3.4          | 149.3        | 267.8        | 369.6        | 301.4        |
| Other components                  | 92.7         | 73.6         | 65.5         | 67.1         | 85.4         |
| Gauges / instruments / parts      | 8.2          | 10.3         | 24.5         | 22.2         | 27.0         |
| Automotive tooling                | 45.2         | 15.8         | 20.5         | 9.5          | 16.2         |
| Radiators / parts                 | 33.9         | 26.9         | 24.0         | 15.3         | 12.5         |
| Transmission shafts / cranks      | 11.5         | 6.3          | 8.6          | 7.1          | 8.5          |
| Silencers / exhausts              | 6.7          | 8.2          | 9.8          | 7.4          | 6.4          |
| Engine parts                      | 5.0          | 7.8          | 6.9          | 5.8          | 6.1          |
| Catalytic converters              | 1.9          | 3.8          | 1.7          | 2.8          | 5.8          |
| Gaskets                           | 1.9          | 2.2          | 2.0          | 2.2          | 2.2          |
| Springs                           | 0.1          | 0.2          | 0.1          | 0.1          | 0.3          |
| Road wheels / parts               | 0.1          | 0.0          | 0.0          | 0.0          | 0.2          |
| Seats                             | 0.0          | 0.0          | 0.8          | 0.3          | 0.2          |
| Alarm systems                     | 0.4          | 0.0          | 0.2          | 0.2          | 0.2          |
| Jacks                             | 0.0          | 0.1          | 0.0          | 0.0          | 0.2          |
| Lighting equipment / parts        | 0.8          | 0.7          | 1.0          | 0.7          | 0.2          |
| Automotive glass                  | 0.0          | 0.0          | 0.0          | 0.3          | 0.2          |
| Steering wheels / columns / boxes | 0.0          | 0.2          | 0.5          | 0.2          | 0.1          |
| Tyres                             | 0.0          | 0.0          | 0.0          | 0.0          | 0.1          |
| Wiring harnesses                  | 0.2          | 0.3          | 0.3          | 0.3          | 0.1          |
| Filters                           | 0.0          | 0.1          | 0.1          | 0.1          | 0.1          |
| Body parts / panels               | 0.0          | 0.0          | 0.0          | 0.0          | 0.1          |
| Clutches / shaft couplings        | 0.0          | 0.1          | 0.0          | 0.0          | 0.1          |
| Ignition / starting equipment     | 0.0          | 0.0          | 0.0          | 0.2          | 0.0          |
| Brake parts                       | 0.5          | 0.0          | 0.0          | 0.0          | 0.0          |
| Air conditioners                  | 0.0          | 0.0          | 0.1          | 0.0          | 0.0          |
| Engines                           | 0.0          | 0.1          | 0.0          | 0.0          | 0.0          |
| Batteries                         | 0.1          | 0.0          | 0.0          | 0.0          | 0.0          |



**32. SWITZERLAND (Left-hand drive)**  
**(Vehicle sales 2020 – 275 366 units)**

| Switzerland                               | 2016         | 2017         | 2018         | 2019         | 2020         |
|---|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>                  | <b>480.1</b> | <b>370.6</b> | <b>321.5</b> | <b>328.1</b> | <b>349.9</b> |
| <b>Light vehicles</b>                     | 0.2          | 0.6          | 0.1          | 0.5          | 0.0          |
| <b>Tyres</b>                              | 0.0          | 0.0          | 0.1          | 0.0          | 0.0          |
| <b>Automotive tooling</b>                 | 109.0        | 84.8         | 75.1         | 79.2         | 108.5        |
| <b>Other components</b>                   | 161.1        | 114.0        | 112.1        | 103.0        | 98.8         |
| <b>Gauges / instruments / parts</b>       | 64.9         | 61.8         | 62.4         | 53.2         | 53.1         |
| <b>Engine parts</b>                       | 78.3         | 42.2         | 28.4         | 34.2         | 41.4         |
| <b>Transmission shafts / cranks</b>       | 17.6         | 15.0         | 8.6          | 21.2         | 15.2         |
| <b>Gaskets</b>                            | 1.7          | 1.2          | 2.1          | 5.7          | 12.2         |
| <b>Clutches / shaft couplings</b>         | 0.3          | 0.0          | 0.0          | 0.1          | 4.1          |
| <b>Engines</b>                            | 19.3         | 16.4         | 6.7          | 4.8          | 3.7          |
| <b>Original equipment components</b>      | 7.4          | 4.4          | 5.5          | 4.7          | 3.4          |
| <b>Alarm systems</b>                      | 4.6          | 4.1          | 5.0          | 2.7          | 2.8          |
| <b>Steering wheels / columns / boxes</b>  | 0.0          | 0.3          | 0.8          | 9.4          | 1.3          |
| <b>Catalytic converters</b>               | 0.9          | 13.3         | 7.1          | 2.7          | 1.0          |
| <b>Radiators / parts</b>                  | 9.0          | 9.2          | 4.8          | 1.1          | 0.6          |
| <b>Brake parts</b>                        | 0.1          | 0.6          | 0.2          | 0.6          | 0.6          |
| <b>Ignition / starting equipment</b>      | 0.4          | 0.4          | 0.4          | 1.7          | 0.6          |
| <b>Springs</b>                            | 0.7          | 0.5          | 0.4          | 1.0          | 0.5          |
| <b>Filters</b>                            | 0.2          | 0.1          | 0.1          | 0.1          | 0.5          |
| <b>Car radios</b>                         | 0.2          | 0.0          | 0.1          | 0.9          | 0.2          |
| <b>Stitched leather seats / parts</b>     | 1.1          | 0.4          | 0.3          | 0.2          | 0.2          |
| <b>Wiring harnesses</b>                   | 0.2          | 0.0          | 0.5          | 0.3          | 0.2          |
| <b>Lighting equipment / parts</b>         | 0.2          | 0.2          | 0.2          | 0.1          | 0.2          |
| <b>Gear boxes</b>                         | 0.2          | 0.5          | 0.2          | 0.2          | 0.2          |
| <b>Shock absorbers / suspension parts</b> | 0.0          | 0.1          | 0.0          | 0.0          | 0.1          |
| <b>Seats</b>                              | 0.0          | 0.1          | 0.0          | 0.0          | 0.1          |
| <b>Axles</b>                              | 0.2          | 0.1          | 0.2          | 0.0          | 0.1          |
| <b>Batteries</b>                          | 0.5          | 0.0          | 0.0          | 0.1          | 0.1          |
| <b>Automotive glass</b>                   | 0.1          | 0.1          | 0.1          | 0.1          | 0.1          |
| <b>Jacks</b>                              | 0.0          | 0.1          | 0.0          | 0.0          | 0.1          |
| <b>Body parts / panels</b>                | 0.0          | 0.1          | 0.0          | 0.0          | 0.0          |
| <b>Air conditioners</b>                   | 1.7          | 0.0          | 0.0          | 0.0          | 0.0          |



**33. SLOVENIA (Left-hand drive)**  
**(Vehicle production 2020 – 141 714 units)**

| Slovenia                                  | 2016         | 2017         | 2018         | 2019         | 2020         |
|---|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>                  | <b>166.0</b> | <b>161.6</b> | <b>271.6</b> | <b>359.6</b> | <b>341.9</b> |
| Light vehicles                            | 0.0          | 0.0          | 0.0          | 0.0          | 5.9          |
| Tyres                                     | 44.6         | 39.6         | 47.6         | 54.3         | 64.5         |
| <b>Stitched leather seats / parts</b>     | <b>12.4</b>  | <b>14.9</b>  | <b>60.7</b>  | <b>86.7</b>  | <b>61.7</b>  |
| Batteries                                 | 0.0          | 2.5          | 12.0         | 37.9         | 60.7         |
| <b>Original equipment components</b>      | <b>8.5</b>   | <b>10.8</b>  | <b>38.0</b>  | <b>70.2</b>  | <b>59.4</b>  |
| Lighting equipment / parts                | 45.2         | 37.7         | 51.3         | 52.7         | 38.5         |
| Other components                          | 24.8         | 24.3         | 17.4         | 22.6         | 18.7         |
| Ignition / starting equipment             | 8.4          | 10.4         | 10.6         | 15.4         | 11.4         |
| Catalytic converters                      | 3.0          | 3.4          | 5.1          | 2.7          | 4.6          |
| <b>Automotive tooling</b>                 | <b>1.0</b>   | <b>1.4</b>   | <b>12.8</b>  | <b>1.6</b>   | <b>3.8</b>   |
| Silencers / exhausts                      | 3.3          | 3.2          | 2.7          | 2.1          | 3.0          |
| Engine parts                              | 3.9          | 3.3          | 5.1          | 5.6          | 3.0          |
| Alarm systems                             | 2.1          | 1.8          | 2.2          | 2.8          | 2.9          |
| Filters                                   | 2.0          | 2.6          | 2.8          | 1.8          | 1.5          |
| Gaskets                                   | 1.1          | 1.4          | 0.9          | 0.9          | 0.9          |
| Gauges / instruments / parts              | 0.6          | 1.2          | 1.0          | 1.0          | 0.5          |
| Transmission shafts / cranks              | 0.7          | 0.1          | 0.5          | 0.4          | 0.3          |
| Body parts / panels                       | 3.1          | 2.1          | 0.2          | 0.2          | 0.2          |
| Wiring harnesses                          | 0.4          | 0.3          | 0.2          | 0.2          | 0.2          |
| Axles                                     | 1.0          | 0.2          | 0.2          | 0.2          | 0.1          |
| <b>Clutches / shaft couplings</b>         | <b>0.0</b>   | <b>0.0</b>   | <b>0.0</b>   | <b>0.0</b>   | <b>0.1</b>   |
| <b>Shock absorbers / suspension parts</b> | <b>0.0</b>   | <b>0.1</b>   | <b>0.1</b>   | <b>0.0</b>   | <b>0.1</b>   |
| Springs                                   | 0.1          | 0.1          | 0.0          | 0.2          | 0.0          |
| Brake parts                               | 0.0          | 0.0          | 0.0          | 0.1          | 0.0          |



**34. CANADA (Left-hand drive)**  
**(Vehicle production 2020 – 1 376 623 units) (Vehicle sales 2020 – 1 527 580 units)**

| Canada                                    | 2016         | 2017         | 2018         | 2019         | 2020         |
|---|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>                  | <b>433.5</b> | <b>555.4</b> | <b>500.9</b> | <b>389.5</b> | <b>305.1</b> |
| <b>Light vehicles</b>                     | 0.3          | 0.2          | 0.1          | 0.0          | 0.0          |
| <b>Other components</b>                   | 141.7        | 124.7        | 137.1        | 140.2        | 88.6         |
| <b>Original equipment components</b>      | 0.4          | 120.6        | 134.2        | 80.0         | 55.0         |
| <b>Body parts / panels</b>                | 57.6         | 49.2         | 51.1         | 51.9         | 34.3         |
| <b>Automotive tooling</b>                 | 76.4         | 36.0         | 41.9         | 9.8          | 30.1         |
| <b>Engine parts</b>                       | 35.3         | 32.8         | 25.9         | 21.7         | 21.4         |
| <b>Transmission shafts / cranks</b>       | 21.4         | 17.1         | 14.0         | 24.9         | 20.9         |
| <b>Gauges / instruments / parts</b>       | 12.7         | 20.0         | 13.0         | 14.7         | 13.2         |
| <b>Road wheels / parts</b>                | 0.1          | 1.3          | 5.4          | 6.8          | 8.6          |
| <b>Alarm systems</b>                      | 43.0         | 52.9         | 49.8         | 5.7          | 6.3          |
| <b>Catalytic converters</b>               | 6.2          | 62.8         | 6.2          | 4.4          | 5.0          |
| <b>Silencers / exhausts</b>               | 0.3          | 1.5          | 1.9          | 1.8          | 4.3          |
| <b>Gaskets</b>                            | 1.5          | 2.2          | 1.7          | 4.3          | 3.9          |
| <b>Shock absorbers / suspension parts</b> | 2.4          | 3.2          | 3.6          | 5.2          | 3.2          |
| <b>Wiring harnesses</b>                   | 7.2          | 4.4          | 3.4          | 5.3          | 1.9          |
| <b>Automotive glass</b>                   | 1.2          | 1.1          | 0.4          | 0.9          | 1.9          |
| <b>Gear boxes</b>                         | 0.1          | 0.2          | 0.5          | 0.8          | 1.2          |
| <b>Ignition / starting equipment</b>      | 3.1          | 1.9          | 0.9          | 2.9          | 1.0          |
| <b>Lighting equipment / parts</b>         | 2.9          | 3.5          | 2.2          | 2.0          | 0.8          |
| <b>Tyres</b>                              | 1.7          | 2.9          | 0.7          | 0.5          | 0.6          |
| <b>Filters</b>                            | 1.1          | 0.9          | 0.9          | 0.3          | 0.5          |
| <b>Radiators / parts</b>                  | 0.2          | 0.9          | 0.7          | 0.8          | 0.4          |
| <b>Steering wheels / columns / boxes</b>  | 0.4          | 0.4          | 0.3          | 0.3          | 0.3          |
| <b>Springs</b>                            | 0.3          | 0.3          | 0.2          | 0.6          | 0.3          |
| <b>Axles</b>                              | 2.3          | 2.7          | 1.9          | 1.6          | 0.3          |
| <b>Brake parts</b>                        | 0.7          | 0.7          | 0.3          | 0.1          | 0.3          |
| <b>Engines</b>                            | 5.0          | 0.0          | 0.1          | 0.7          | 0.2          |
| <b>Stitched leather seats / parts</b>     | 1.0          | 0.7          | 0.8          | 0.6          | 0.1          |
| <b>Clutches / shaft couplings</b>         | 0.2          | 0.2          | 0.1          | 0.1          | 0.1          |
| <b>Jacks</b>                              | 0.1          | 0.4          | 0.3          | 0.1          | 0.0          |
| <b>Air conditioners</b>                   | 6.6          | 9.6          | 0.6          | 0.1          | 0.0          |
| <b>Seats</b>                              | 0.1          | 0.1          | 0.1          | 0.2          | 0.0          |
| <b>Batteries</b>                          | 0.1          | 0.1          | 0.1          | 0.0          | 0.0          |



**35. VIETNAM (Left-hand drive)**  
**(Vehicle production 2020 – 165 568 units) (Vehicle sales 2020 – 261 538 units)**

| Vietnam                              | 2016         | 2017         | 2018         | 2019         | 2020         |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>             | <b>103.6</b> | <b>112.4</b> | <b>132.9</b> | <b>207.9</b> | <b>254.5</b> |
| <b>Original equipment components</b> | 53.3         | 62.5         | 75.3         | 119.7        | 192.9        |
| Tyres                                | 38.2         | 38.4         | 33.5         | 34.0         | 18.7         |
| Wiring harnesses                     | 0.5          | 0.8          | 2.3          | 21.5         | 13.6         |
| Other components                     | 4.9          | 4.3          | 10.0         | 12.1         | 7.8          |
| Stitched leather seats / parts       | 2.6          | 1.2          | 1.3          | 1.9          | 5.4          |
| Automotive tooling                   | 0.7          | 0.8          | 2.4          | 4.3          | 5.1          |
| Radiators / parts                    | 0.0          | 0.0          | 1.1          | 1.1          | 2.5          |
| Engine parts                         | 0.6          | 0.4          | 2.4          | 1.7          | 2.4          |
| Batteries                            | 0.0          | 0.3          | 0.0          | 0.9          | 2.0          |
| Gauges / instruments / parts         | 1.1          | 0.7          | 1.1          | 1.4          | 1.4          |
| Car radios                           | 0.1          | 0.4          | 0.2          | 0.4          | 0.9          |
| Alarm systems                        | 0.3          | 0.2          | 0.1          | 0.4          | 0.6          |
| Gaskets                              | 0.1          | 0.3          | 0.2          | 0.4          | 0.4          |
| Springs                              | 0.3          | 1.4          | 2.5          | 0.0          | 0.4          |
| Automotive glass                     | 0.1          | 0.2          | 0.1          | 0.1          | 0.1          |
| Shock absorbers / suspension parts   | 0.1          | 0.0          | 0.0          | 0.0          | 0.1          |
| Transmission shafts / cranks         | 0.0          | 0.0          | 0.0          | 0.2          | 0.1          |
| Lighting equipment / parts           | 0.1          | 0.1          | 0.1          | 0.1          | 0.1          |
| Filters                              | 0.1          | 0.1          | 0.1          | 0.0          | 0.0          |
| Brake parts                          | 0.1          | 0.1          | 0.0          | 0.0          | 0.0          |
| Body parts / panels                  | 0.0          | 0.1          | 0.0          | 0.1          | 0.0          |
| Catalytic converters                 | 0.0          | 0.0          | 0.0          | 7.6          | 0.0          |
| Seats                                | 0.4          | 0.0          | 0.0          | 0.0          | 0.0          |



**36. AUSTRALIA (Right-hand drive)**  
**(Vehicle sales 2020 – 916 968 units)**

| Australia                           | 2016         | 2017         | 2018         | 2019         | 2020         |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>            | <b>320.2</b> | <b>300.8</b> | <b>332.8</b> | <b>309.3</b> | <b>246.5</b> |
| Light vehicles                      | 1.1          | 1.3          | 2.4          | 0.8          | 0.4          |
| Other components                    | 96.0         | 78.5         | 122.1        | 103.5        | 94.4         |
| Automotive tooling                  | 53.4         | 40.0         | 37.0         | 49.3         | 49.0         |
| <b>Transmission shafts / cranks</b> | <b>5.4</b>   | <b>15.8</b>  | <b>16.0</b>  | <b>30.1</b>  | <b>22.0</b>  |
| Gauges / instruments / parts        | 16.7         | 18.2         | 17.7         | 14.5         | 17.3         |
| Original equipment components       | 62.8         | 78.2         | 74.0         | 37.0         | 12.5         |
| Engine parts                        | 16.0         | 10.1         | 9.8          | 15.0         | 11.8         |
| Springs                             | 6.6          | 6.6          | 6.4          | 7.6          | 8.0          |
| Shock absorbers / suspension parts  | 8.8          | 9.0          | 9.3          | 7.4          | 5.6          |
| Lighting equipment / parts          | 4.2          | 3.3          | 4.5          | 6.8          | 4.6          |
| Brake parts                         | 9.7          | 4.7          | 3.7          | 4.8          | 3.7          |
| Engines                             | 3.1          | 2.7          | 3.9          | 6.3          | 3.5          |
| <b>Clutches / shaft couplings</b>   | <b>0.4</b>   | <b>0.8</b>   | <b>3.9</b>   | <b>2.6</b>   | <b>2.3</b>   |
| Body parts / panels                 | 3.4          | 2.3          | 2.6          | 5.4          | 2.0          |
| <b>Car radios</b>                   | <b>0.0</b>   | <b>0.8</b>   | <b>1.0</b>   | <b>1.4</b>   | <b>0.9</b>   |
| <b>Seatbelts</b>                    | <b>0.0</b>   | <b>0.0</b>   | <b>0.0</b>   | <b>1.9</b>   | <b>0.8</b>   |
| Steering wheels / columns / boxes   | 0.6          | 5.7          | 0.7          | 0.5          | 0.7          |
| Wiring harnesses                    | 1.0          | 0.9          | 1.1          | 1.0          | 0.7          |
| Gear boxes                          | 3.6          | 2.3          | 0.9          | 1.3          | 0.7          |
| Air conditioners                    | 0.4          | 0.7          | 0.4          | 0.6          | 0.6          |
| Filters                             | 3.7          | 0.5          | 0.2          | 0.1          | 0.5          |
| Gaskets                             | 1.2          | 0.7          | 0.6          | 0.9          | 0.5          |
| Alarm systems                       | 3.0          | 2.4          | 1.7          | 0.5          | 0.5          |
| Axles                               | 1.4          | 1.1          | 1.5          | 0.1          | 0.5          |
| <b>Silencers / exhausts</b>         | <b>0.1</b>   | <b>0.1</b>   | <b>0.1</b>   | <b>0.1</b>   | <b>0.5</b>   |
| Catalytic converters                | 8.2          | 4.9          | 4.8          | 5.7          | 0.5          |
| Ignition / starting equipment       | 1.0          | 0.2          | 0.5          | 0.1          | 0.4          |
| Radiators / parts                   | 1.1          | 0.4          | 0.3          | 0.8          | 0.4          |
| Stitched leather seats / parts      | 0.2          | 1.3          | 0.9          | 0.2          | 0.3          |
| Road wheels / parts                 | 0.5          | 0.3          | 0.5          | 0.7          | 0.3          |
| <b>Seats</b>                        | <b>0.0</b>   | <b>0.1</b>   | <b>0.0</b>   | <b>0.1</b>   | <b>0.2</b>   |
| Tyres                               | 6.3          | 5.4          | 4.4          | 1.6          | 0.2          |
| <b>Jacks</b>                        | <b>0.0</b>   | <b>0.3</b>   | <b>0.1</b>   | <b>0.4</b>   | <b>0.1</b>   |
| Batteries                           | 0.2          | 0.8          | 0.0          | 0.0          | 0.1          |
| Automotive glass                    | 0.1          | 0.5          | 0.0          | 0.1          | 0.1          |



**37. FINLAND (Left-hand drive)**  
**(Vehicle production 2020 – 86 270 units) (Vehicle sales 2020 – 112 947 units)**

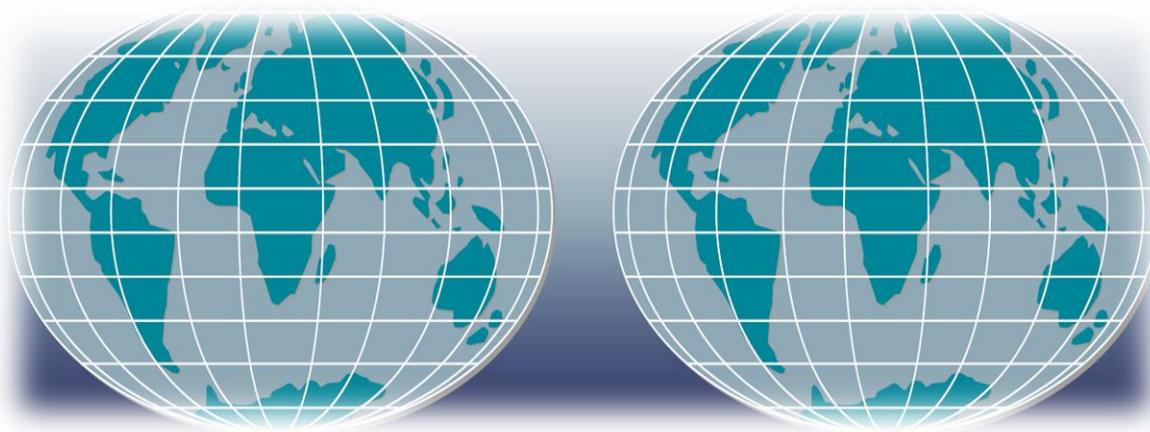
| Finland                               | 2016         | 2017         | 2018         | 2019         | 2020         |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>              | <b>159.6</b> | <b>210.9</b> | <b>225.9</b> | <b>180.6</b> | <b>241.6</b> |
| <b>Medium / Heavy vehicles</b>        | 0.0          | 0.0          | 0.0          | 0.0          | 5.8          |
| <b>Other components</b>               | 74.4         | 96.9         | 116.8        | 95.0         | 142.4        |
| <b>Transmission shafts / cranks</b>   | 31.4         | 36.9         | 29.2         | 29.8         | 30.4         |
| <b>Gauges / instruments / parts</b>   | 7.9          | 7.5          | 11.1         | 8.0          | 15.1         |
| <b>Automotive tooling</b>             | 7.2          | 11.2         | 8.7          | 6.4          | 14.9         |
| <b>Lighting equipment / parts</b>     | 6.3          | 8.7          | 10.6         | 8.5          | 10.5         |
| <b>Engine parts</b>                   | 14.2         | 32.8         | 24.8         | 16.9         | 9.2          |
| <b>Catalytic converters</b>           | 3.5          | 3.3          | 3.8          | 3.2          | 3.1          |
| <b>Automotive glass</b>               | 2.8          | 2.5          | 2.6          | 2.2          | 2.3          |
| <b>Gaskets</b>                        | 1.7          | 3.1          | 8.4          | 2.3          | 1.9          |
| <b>Ignition / starting equipment</b>  | 0.1          | 0.0          | 0.0          | 1.2          | 0.9          |
| <b>Engines</b>                        | 0.2          | 0.4          | 1.5          | 0.0          | 0.7          |
| <b>Gear boxes</b>                     | 0.0          | 0.1          | 1.0          | 0.2          | 0.7          |
| <b>Silencers / exhausts</b>           | 0.2          | 0.4          | 0.4          | 1.0          | 0.7          |
| <b>Wiring harnesses</b>               | 2.0          | 2.8          | 0.7          | 0.8          | 0.6          |
| <b>Radiators / parts</b>              | 0.1          | 0.3          | 0.1          | 0.3          | 0.5          |
| <b>Filters</b>                        | 0.7          | 0.1          | 0.5          | 0.8          | 0.4          |
| <b>Axles</b>                          | 0.0          | 0.2          | 3.6          | 0.5          | 0.4          |
| <b>Seats</b>                          | 0.1          | 1.2          | 0.1          | 0.0          | 0.3          |
| <b>Springs</b>                        | 0.4          | 0.3          | 0.4          | 0.6          | 0.3          |
| <b>Alarm systems</b>                  | 4.5          | 0.6          | 0.6          | 2.4          | 0.3          |
| <b>Road wheels / parts</b>            | 0.0          | 0.6          | 0.2          | 0.0          | 0.1          |
| <b>Seatbelts</b>                      | 0.0          | 0.1          | 0.0          | 0.1          | 0.1          |
| <b>Stitched leather seats / parts</b> | 0.1          | 0.0          | 0.1          | 0.1          | 0.0          |
| <b>Jacks</b>                          | 0.3          | 0.3          | 0.2          | 0.0          | 0.0          |
| <b>Car radios</b>                     | 1.5          | 0.1          | 0.0          | 0.0          | 0.0          |
| <b>Body parts / panels</b>            | 0.0          | 0.2          | 0.1          | 0.0          | 0.0          |
| <b>Brake parts</b>                    | 0.0          | 0.1          | 0.0          | 0.0          | 0.0          |
| <b>Air conditioners</b>               | 0.0          | 0.0          | 0.2          | 0.0          | 0.0          |
| <b>Original equipment components</b>  | 0.0          | 0.0          | 0.0          | 0.1          | 0.0          |



## 38. BULGARIA (Left-hand drive)

(Vehicle sales 2020 – 29 663 units)

| Bulgaria                           | 2016        | 2017        | 2018         | 2019         | 2020         |
|------------------------------------|-------------|-------------|--------------|--------------|--------------|
| <b>Total (R million)</b>           | <b>51.3</b> | <b>82.2</b> | <b>159.5</b> | <b>230.5</b> | <b>221.3</b> |
| Light vehicles                     | 0.3         | 0.2         | 0.0          | 0.0          | 0.0          |
| Batteries                          | 1.6         | 8.3         | 57.8         | 94.7         | 113.0        |
| Original equipment components      | 8.0         | 23.6        | 47.5         | 80.4         | 58.1         |
| Other components                   | 26.4        | 31.8        | 21.0         | 14.6         | 18.4         |
| Filters                            | 9.8         | 11.4        | 14.9         | 18.0         | 17.1         |
| Stitched leather seats / parts     | 0.1         | 2.1         | 11.0         | 16.5         | 8.0          |
| Alarm systems                      | 0.8         | 1.3         | 1.2          | 1.7          | 1.6          |
| Automotive tooling                 | 0.5         | 1.2         | 1.4          | 0.9          | 1.2          |
| Gauges / instruments / parts       | 1.6         | 1.3         | 0.8          | 0.9          | 0.9          |
| Jacks                              | 0.0         | 0.0         | 0.0          | 0.6          | 0.7          |
| Automotive glass                   | 0.1         | 0.2         | 0.8          | 0.8          | 0.5          |
| Transmission shafts / cranks       | 0.8         | 0.2         | 0.3          | 0.1          | 0.5          |
| Lighting equipment / parts         | 0.0         | 0.1         | 0.1          | 0.1          | 0.4          |
| Engine parts                       | 0.5         | 0.2         | 0.7          | 0.6          | 0.4          |
| Body parts / panels                | 0.0         | 0.0         | 0.0          | 0.0          | 0.3          |
| Steering wheels / columns / boxes  | 0.0         | 0.0         | 0.0          | 0.1          | 0.1          |
| Wiring harnesses                   | 0.5         | 0.2         | 1.7          | 0.1          | 0.1          |
| Gaskets                            | 0.0         | 0.0         | 0.1          | 0.0          | 0.1          |
| Springs                            | 0.0         | 0.0         | 0.1          | 0.2          | 0.0          |
| Shock absorbers / suspension parts | 0.0         | 0.0         | 0.1          | 0.0          | 0.0          |



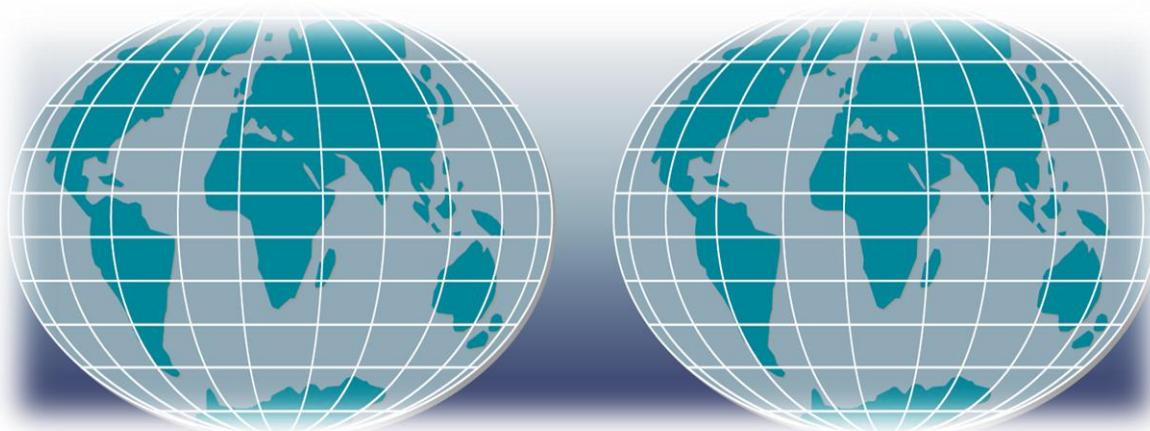
**39. UNITED ARAB EMIRATES (UAE) (Left-hand drive)**  
**(Vehicle sales 2020 – 158 711 units)**

| UAE                                | 2016         | 2017         | 2018         | 2019         | 2020         |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>           | <b>124.2</b> | <b>107.3</b> | <b>181.8</b> | <b>210.4</b> | <b>202.7</b> |
| Light vehicles                     | 0.3          | 0.0          | 17.7         | 0.2          | 4.1          |
| Medium / Heavy vehicles            | 0.0          | 1.4          | 0.0          | 1.7          | 0.0          |
| Other components                   | 31.8         | 36.5         | 53.4         | 66.6         | 58.3         |
| Engines                            | 29.1         | 30.2         | 31.0         | 50.9         | 58.0         |
| Automotive tooling                 | 1.8          | 1.8          | 6.7          | 6.4          | 19.8         |
| Alarm systems                      | 0.0          | 1.2          | 12.2         | 26.1         | 19.3         |
| Gauges / instruments / parts       | 15.0         | 20.2         | 48.1         | 33.7         | 12.0         |
| Tyres                              | 0.0          | 0.4          | 0.0          | 0.0          | 7.7          |
| Engine parts                       | 28.8         | 2.0          | 3.2          | 6.6          | 6.2          |
| Catalytic convertors               | 0.2          | 0.3          | 0.5          | 0.6          | 3.3          |
| Brake parts                        | 0.6          | 1.0          | 0.4          | 0.5          | 2.7          |
| Lighting equipment / parts         | 1.8          | 1.5          | 1.8          | 0.7          | 2.4          |
| Filters                            | 1.0          | 1.8          | 0.7          | 0.7          | 1.6          |
| Gear boxes                         | 1.0          | 0.8          | 1.0          | 1.4          | 1.4          |
| Transmission shafts / cranks       | 1.9          | 0.6          | 1.0          | 1.4          | 1.3          |
| Ignition / starting equipment      | 0.1          | 0.6          | 0.5          | 0.8          | 0.7          |
| Clutches / shaft couplings         | 0.7          | 0.6          | 0.5          | 0.9          | 0.7          |
| Car radios                         | 6.6          | 1.3          | 0.2          | 7.4          | 0.5          |
| Radiators / parts                  | 0.9          | 1.3          | 0.8          | 0.7          | 0.5          |
| Axles                              | 0.1          | 0.3          | 0.2          | 0.5          | 0.4          |
| Gaskets                            | 0.1          | 0.2          | 0.3          | 0.4          | 0.4          |
| Shock absorbers / suspension parts | 0.2          | 0.2          | 0.3          | 0.6          | 0.4          |
| Body parts / panels                | 0.6          | 1.0          | 0.7          | 0.0          | 0.3          |
| Wiring harnesses                   | 0.3          | 0.1          | 0.2          | 0.2          | 0.3          |
| Steering wheels / columns / boxes  | 0.0          | 0.2          | 0.3          | 0.3          | 0.2          |
| Automotive glass                   | 0.0          | 0.1          | 0.0          | 0.1          | 0.1          |
| Silencers / exhausts               | 0.0          | 0.0          | 0.0          | 0.0          | 0.1          |
| Springs                            | 0.1          | 0.3          | 0.1          | 0.0          | 0.1          |
| Stitched leather seats / parts     | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          |
| Air conditioners                   | 0.1          | 0.4          | 0.0          | 0.2          | 0.0          |
| Road wheels / parts                | 0.0          | 0.1          | 0.1          | 0.0          | 0.0          |
| Original equipment components      | 0.3          | 0.2          | 0.1          | 0.0          | 0.0          |
| Jacks                              | 0.0          | 0.1          | 0.0          | 0.1          | 0.0          |
| Batteries                          | 0.7          | 0.6          | 0.0          | 0.5          | 0.0          |



**40. ISRAEL (Right-hand drive)**  
**(Vehicle sales 2020 – 226 117 units)**

| Israel                               | 2016         | 2017         | 2018         | 2019         | 2020         |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>             | <b>152.7</b> | <b>150.7</b> | <b>134.1</b> | <b>131.6</b> | <b>144.8</b> |
| Other components                     | 100.6        | 95.2         | 72.9         | 78.8         | 73.1         |
| <b>Transmission shafts / cranks</b>  | 8.4          | 15.5         | 17.8         | 17.6         | 21.4         |
| Gauges / instruments / parts         | 12.3         | 13.7         | 13.0         | 10.5         | 12.0         |
| Alarm systems                        | 10.8         | 8.7          | 7.3          | 6.6          | 7.6          |
| <b>Ignition / starting equipment</b> | 0.0          | 0.0          | 0.0          | 0.0          | 7.0          |
| <b>Original equipment components</b> | 0.1          | 0.2          | 3.1          | 6.9          | 7.0          |
| Automotive tooling                   | 11.1         | 9.7          | 14.4         | 7.7          | 5.3          |
| <b>Lighting equipment / parts</b>    | 0.3          | 0.1          | 0.0          | 0.0          | 3.5          |
| <b>Tyres</b>                         | 0.4          | 3.1          | 2.8          | 2.4          | 2.8          |
| <b>Catalytic converters</b>          | 1.2          | 0.2          | 0.8          | 0.1          | 2.4          |
| Engine parts                         | 1.0          | 1.0          | 0.6          | 0.7          | 1.5          |
| <b>Engines</b>                       | 0.0          | 0.1          | 0.0          | 0.0          | 0.6          |
| <b>Seats</b>                         | 0.0          | 0.0          | 0.0          | 0.1          | 0.4          |
| Filters                              | 4.7          | 3.1          | 1.4          | 0.0          | 0.0          |
| Wiring harnesses                     | 0.0          | 0.0          | 0.0          | 0.1          | 0.0          |
| Air conditioners                     | 1.6          | 0.2          | 0.0          | 0.0          | 0.0          |



## 41. SINGAPORE (Right-hand drive)

| Singapore                                 | 2016        | 2017        | 2018        | 2019        | 2020         |
|---|-------------|-------------|-------------|-------------|--------------|
| <b>Total (R million)</b>                  | <b>87.1</b> | <b>63.8</b> | <b>72.6</b> | <b>88.4</b> | <b>118.3</b> |
| Light vehicles                            | 0.0         | 0.3         | 0.2         | 23.8        | 0.3          |
| Medium / Heavy vehicles                   | 0.0         | 0.0         | 0.0         | 1.1         | 0.0          |
| <b>Original equipment components</b>      | 13.3        | 0.3         | 4.7         | 9.2         | 61.9         |
| Automotive tooling                        | 26.5        | 20.1        | 38.0        | 11.2        | 23.6         |
| Engine parts                              | 6.9         | 7.1         | 3.5         | 8.5         | 9.2          |
| Other components                          | 15.8        | 8.2         | 6.4         | 8.8         | 7.7          |
| Gauges / instruments / parts              | 3.7         | 6.1         | 6.0         | 7.1         | 5.3          |
| Catalytic converters                      | 4.9         | 5.4         | 3.0         | 0.9         | 2.3          |
| Tyres                                     | 2.6         | 0.8         | 1.7         | 2.1         | 1.8          |
| Transmission shafts / cranks              | 1.6         | 3.3         | 2.2         | 1.2         | 1.2          |
| <b>Filters</b>                            | 0.1         | 0.2         | 0.8         | 2.8         | 1.1          |
| Engines                                   | 2.0         | 1.8         | 3.2         | 8.6         | 1.0          |
| Brake parts                               | 1.2         | 0.2         | 0.1         | 0.0         | 0.5          |
| Gaskets                                   | 0.7         | 0.6         | 1.0         | 1.3         | 0.4          |
| <b>Batteries</b>                          | 0.0         | 0.0         | 0.0         | 0.0         | 0.4          |
| Ignition / starting equipment             | 3.6         | 5.6         | 0.5         | 0.0         | 0.3          |
| <b>Body parts / panels</b>                | 0.0         | 0.1         | 0.2         | 0.0         | 0.2          |
| Air conditioners                          | 0.0         | 0.0         | 0.0         | 0.0         | 0.2          |
| Radiators / parts                         | 0.3         | 0.3         | 0.1         | 0.0         | 0.1          |
| <b>Automotive glass</b>                   | 0.0         | 0.0         | 0.0         | 0.0         | 0.1          |
| Clutches / shaft couplings                | 0.3         | 0.6         | 0.1         | 0.2         | 0.1          |
| <b>Shock absorbers / suspension parts</b> | 0.0         | 0.0         | 0.1         | 0.0         | 0.1          |
| Alarm systems                             | 0.3         | 0.1         | 0.1         | 0.4         | 0.1          |
| Lighting equipment / parts                | 0.2         | 0.0         | 0.2         | 0.1         | 0.1          |
| Axles                                     | 0.3         | 0.0         | 0.0         | 0.6         | 0.1          |
| <b>Steering wheels / columns / boxes</b>  | 0.0         | 0.0         | 0.0         | 0.0         | 0.1          |
| Wiring harnesses                          | 0.7         | 0.2         | 0.2         | 0.1         | 0.0          |
| Silencers / exhausts                      | 0.0         | 0.1         | 0.2         | 0.0         | 0.0          |
| Springs                                   | 1.8         | 1.7         | 0.0         | 0.0         | 0.0          |
| Car radios                                | 0.3         | 0.6         | 0.1         | 0.1         | 0.0          |
| Stitched leather seats / parts            | 0.0         | 0.0         | 0.0         | 0.1         | 0.0          |



**42. MOROCCO (Left-hand drive)**  
 (Vehicle production 2020 – 248 430 units) (Vehicle sales 2020 – 133 308 units)

| Morocco                              | 2016        | 2017        | 2018        | 2019         | 2020         |
|--------------------------------------|-------------|-------------|-------------|--------------|--------------|
| <b>Total (R million)</b>             | <b>45.6</b> | <b>71.1</b> | <b>87.7</b> | <b>128.5</b> | <b>108.9</b> |
| <b>Original equipment components</b> | 5.1         | 12.4        | 7.7         | 32.7         | 42.1         |
| Wiring harnesses                     | 38.8        | 50.8        | 53.6        | 60.5         | 34.2         |
| Stitched leather seats / parts       | 0.0         | 5.3         | 22.8        | 31.1         | 24.3         |
| Filters                              | 0.1         | 0.2         | 0.4         | 0.5          | 5.5          |
| Other components                     | 1.3         | 2.1         | 2.4         | 2.9          | 2.2          |
| Lighting equipment / parts           | 0.0         | 0.0         | 0.0         | 0.1          | 0.2          |
| Brake parts                          | 0.0         | 0.0         | 0.5         | 0.2          | 0.1          |
| Automotive glass                     | 0.0         | 0.1         | 0.1         | 0.0          | 0.1          |
| Engine parts                         | 0.0         | 0.0         | 0.0         | 0.1          | 0.1          |
| Gauges / instruments / parts         | 0.1         | 0.0         | 0.0         | 0.2          | 0.0          |
| Body parts / panels                  | 0.0         | 0.1         | 0.1         | 0.1          | 0.0          |
| Alarm systems                        | 0.1         | 0.1         | 0.1         | 0.1          | 0.0          |

**43. LUXEMBOURG (Left-hand drive)**

| Luxembourg                     | 2016         | 2017         | 2018         | 2019         | 2020         |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total (R million)</b>       | <b>227.2</b> | <b>140.4</b> | <b>126.4</b> | <b>136.7</b> | <b>107.1</b> |
| Tyres                          | 70.5         | 60.9         | 54.6         | 70.0         | 51.8         |
| Automotive tooling             | 69.5         | 32.2         | 49.6         | 15.9         | 26.2         |
| Other components               | 31.8         | 21.2         | 13.8         | 35.5         | 16.9         |
| Automotive glass               | 5.1          | 4.1          | 4.9          | 5.1          | 5.2          |
| Original equipment components  | 23.5         | 1.3          | 0.4          | 5.0          | 4.4          |
| Gauges / instruments / parts   | 0.6          | 0.6          | 0.5          | 0.8          | 1.2          |
| Batteries                      | 1.4          | 1.2          | 0.0          | 3.0          | 1.1          |
| Gaskets                        | 0.0          | 0.1          | 0.1          | 0.7          | 0.1          |
| Engine parts                   | 0.6          | 0.0          | 1.6          | 0.5          | 0.1          |
| Wiring harnesses               | 0.0          | 0.0          | 0.0          | 0.0          | 0.1          |
| Radiators / parts              | 0.0          | 0.0          | 0.0          | 0.0          | 0.1          |
| Transmission shafts / cranks   | 0.1          | 0.1          | 0.2          | 0.1          | 0.0          |
| Road wheels / parts            | 0.1          | 0.0          | 0.0          | 0.0          | 0.0          |
| Stitched leather seats / parts | 24.0         | 18.7         | 0.7          | 0.0          | 0.0          |



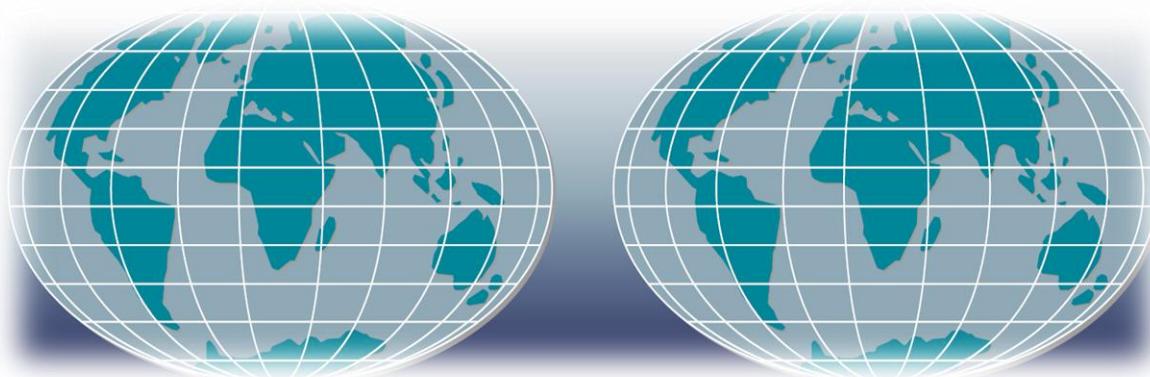
## 44. HONG KONG, CHINA (Right-hand drive)

| Hong Kong, China                   | 2016  | 2017 | 2018 | 2019 | 2020 |
|------------------------------------|-------|------|------|------|------|
| Total (R million)                  | 182.4 | 41.3 | 57.1 | 41.6 | 74.0 |
| Light vehicles                     | 0.0   | 0.0  | 0.1  | 0.0  | 0.2  |
| Car radios                         | 13.3  | 1.6  | 9.5  | 3.3  | 20.2 |
| Other components                   | 16.4  | 11.8 | 14.9 | 16.3 | 16.3 |
| Automotive tooling                 | 4.1   | 3.4  | 5.7  | 2.1  | 11.7 |
| Engines                            | 6.9   | 8.2  | 7.9  | 7.3  | 5.7  |
| Radiators / parts                  | 0.1   | 0.2  | 1.2  | 0.0  | 3.9  |
| Brake parts                        | 5.0   | 2.4  | 2.2  | 0.6  | 3.0  |
| Shock absorbers / suspension parts | 0.0   | 0.1  | 0.0  | 0.8  | 2.9  |
| Engine parts                       | 126.5 | 3.0  | 1.6  | 1.3  | 2.5  |
| Transmission shafts / cranks       | 0.3   | 0.5  | 1.4  | 1.0  | 1.4  |
| Clutches / shaft couplings         | 0.1   | 0.0  | 0.4  | 0.0  | 1.1  |
| Gauges / instruments / parts       | 1.1   | 1.6  | 1.4  | 1.5  | 1.0  |
| Catalytic converters               | 0.3   | 0.3  | 0.3  | 0.0  | 0.7  |
| Batteries                          | 2.5   | 1.5  | 0.8  | 2.4  | 0.6  |
| Lighting equipment / parts         | 0.8   | 0.5  | 0.9  | 1.2  | 0.5  |
| Tyres                              | 0.0   | 0.0  | 3.9  | 0.2  | 0.5  |
| Alarm systems                      | 1.4   | 2.5  | 1.2  | 0.6  | 0.4  |
| Gaskets                            | 0.0   | 0.1  | 0.1  | 0.1  | 0.3  |
| Wiring harnesses                   | 0.0   | 0.0  | 0.1  | 0.1  | 0.3  |
| Road wheels / parts                | 0.2   | 0.3  | 0.1  | 0.0  | 0.3  |
| Stitched leather seats / parts     | 0.4   | 1.2  | 0.2  | 0.1  | 0.2  |
| Gear boxes                         | 0.0   | 0.0  | 0.0  | 0.1  | 0.1  |
| Automotive glass                   | 0.6   | 0.6  | 0.0  | 0.4  | 0.1  |
| Body parts / panels                | 0.0   | 0.2  | 0.3  | 1.1  | 0.1  |
| Original equipment components      | 0.5   | 0.7  | 1.7  | 0.4  | 0.1  |
| Ignition / starting equipment      | 0.2   | 0.2  | 0.6  | 0.2  | 0.0  |
| Air conditioners                   | 0.9   | 0.0  | 0.0  | 0.0  | 0.0  |
| Jacks                              | 0.4   | 0.1  | 0.4  | 0.3  | 0.0  |
| Axles                              | 0.0   | 0.0  | 0.1  | 0.0  | 0.0  |
| Springs                            | 0.2   | 0.0  | 0.1  | 0.0  | 0.0  |
| Seatbelts                          | 0.1   | 0.0  | 0.0  | 0.0  | 0.0  |
| Steering wheels / columns / boxes  | 0.0   | 0.0  | 0.1  | 0.0  | 0.0  |



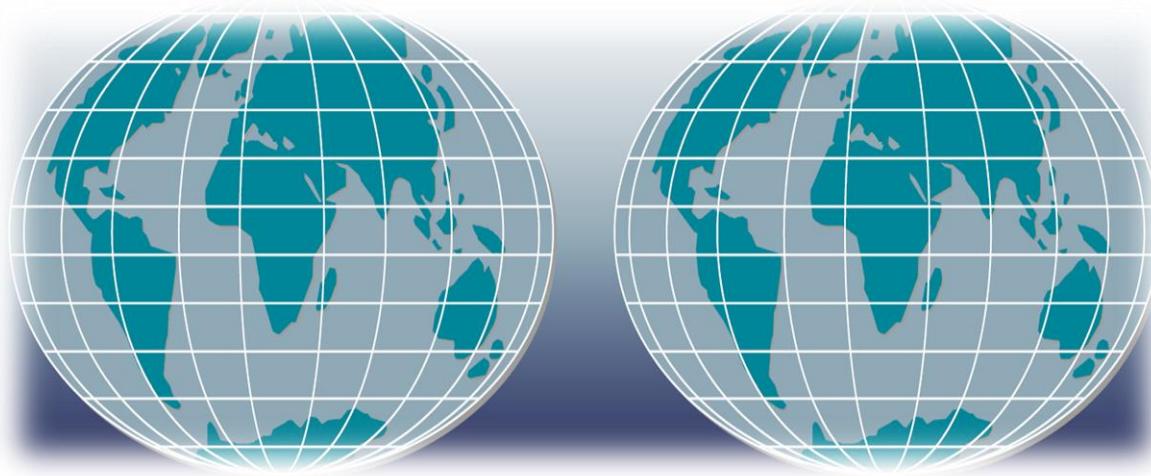
**45. NORWAY (Left-hand drive)**  
**(Vehicle sales 2020 – 160 563 units)**

| Norway                                    | 2016        | 2017        | 2018        | 2019        | 2020        |
|---|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>                  | <b>39.2</b> | <b>26.9</b> | <b>23.5</b> | <b>34.4</b> | <b>60.6</b> |
| <b>Light vehicles</b>                     | 0.0         | 0.2         | 0.4         | 0.0         | 0.0         |
| <b>Other components</b>                   | 17.4        | 15.3        | 11.7        | 13.2        | 15.6        |
| <b>Automotive tooling</b>                 | 1.7         | 0.5         | 0.5         | 0.5         | 11.0        |
| <b>Brake parts</b>                        | 1.7         | 0.9         | 0.2         | 4.0         | 7.2         |
| <b>Transmission shafts / cranks</b>       | 0.8         | 0.2         | 0.5         | 1.5         | 5.8         |
| <b>Catalytic converters</b>               | 0.1         | 0.1         | 0.0         | 0.1         | 5.4         |
| <b>Gauges / instruments / parts</b>       | 0.8         | 0.6         | 2.2         | 1.7         | 3.3         |
| <b>Engine parts</b>                       | 4.3         | 2.6         | 2.8         | 5.1         | 2.8         |
| <b>Body parts / panels</b>                | 2.2         | 1.9         | 1.9         | 2.5         | 2.4         |
| <b>Original equipment components</b>      | 3.5         | 0.3         | 0.0         | 1.4         | 1.4         |
| <b>Radiators / parts</b>                  | 0.0         | 0.0         | 0.2         | 0.0         | 1.3         |
| <b>Gaskets</b>                            | 0.2         | 0.5         | 0.0         | 0.3         | 1.2         |
| <b>Gear boxes</b>                         | 3.3         | 1.6         | 1.0         | 0.9         | 1.1         |
| <b>Clutches / shaft couplings</b>         | 1.6         | 1.3         | 1.4         | 1.4         | 0.9         |
| <b>Springs</b>                            | 1.0         | 0.2         | 0.3         | 0.5         | 0.9         |
| <b>Shock absorbers / suspension parts</b> | 0.2         | 0.2         | 0.3         | 0.3         | 0.2         |
| <b>Axles</b>                              | 0.2         | 0.3         | 0.1         | 0.1         | 0.1         |
| <b>Lighting equipment / parts</b>         | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |
| <b>Stitched leather seats / parts</b>     | 0.0         | 0.0         | 0.0         | 0.2         | 0.0         |
| <b>Alarm systems</b>                      | 0.0         | 0.1         | 0.0         | 0.1         | 0.0         |
| <b>Silencers / exhausts</b>               | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |
| <b>Tyres</b>                              | 0.0         | 0.0         | 0.0         | 0.5         | 0.0         |



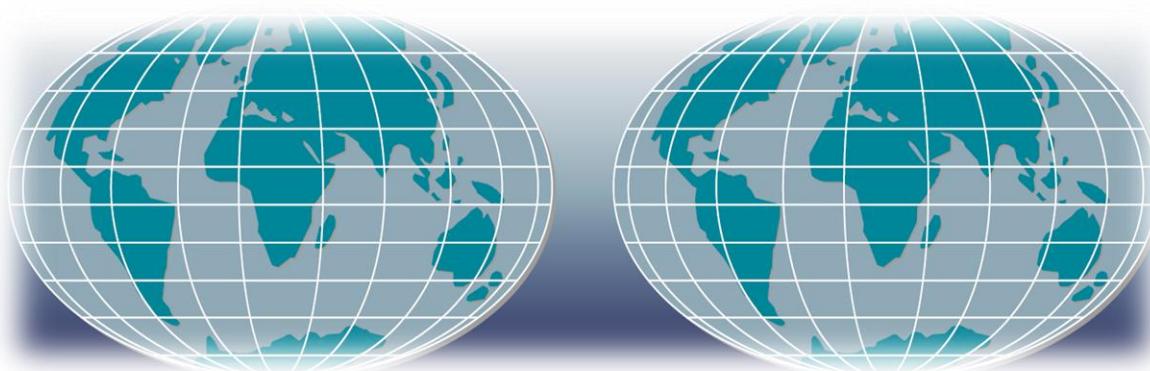
**46. LESOTHO (Right-hand drive)**  
**(Vehicle sales 2020 – 525 units)**

| Lesotho                               | 2016         | 2017         | 2018        | 2019        | 2020        |
|---------------------------------------|--------------|--------------|-------------|-------------|-------------|
| <b>Total (R million)</b>              | <b>547.5</b> | <b>277.9</b> | <b>23.5</b> | <b>33.3</b> | <b>43.6</b> |
| <b>Light vehicles</b>                 | 82.0         | 2.0          | 1.4         | 2.3         | 15.1        |
| <b>Medium / Heavy vehicles</b>        | 1.4          | 1.1          | 0.0         | 0.1         | 2.9         |
| <b>Engines</b>                        | 0.1          | 1.5          | 12.8        | 19.4        | 17.9        |
| <b>Engine parts</b>                   | 0.1          | 0.8          | 2.7         | 5.0         | 3.7         |
| <b>Axles</b>                          | 0.0          | 0.1          | 0.0         | 0.0         | 1.5         |
| <b>Other components</b>               | 129.1        | 1.9          | 3.5         | 3.9         | 1.1         |
| <b>Automotive tooling</b>             | 18.8         | 12.3         | 0.8         | 0.0         | 0.3         |
| <b>Transmission shafts / cranks</b>   | 1.8          | 1.5          | 1.7         | 1.5         | 0.3         |
| <b>Seats</b>                          | 0.0          | 0.0          | 0.0         | 0.2         | 0.2         |
| <b>Catalytic converters</b>           | 0.0          | 0.0          | 0.0         | 0.1         | 0.2         |
| <b>Lighting equipment / parts</b>     | 0.0          | 0.0          | 0.1         | 0.1         | 0.1         |
| <b>Tyres</b>                          | 0.2          | 0.1          | 0.2         | 0.1         | 0.0         |
| <b>Stitched leather seats / parts</b> | 313.7        | 255.4        | 0.0         | 0.1         | 0.0         |
| <b>Gear boxes</b>                     | 0.1          | 0.1          | 0.2         | 0.1         | 0.0         |
| <b>Gauges / instruments / parts</b>   | 0.1          | 0.0          | 0.0         | 0.1         | 0.0         |
| <b>Brake parts</b>                    | 0.1          | 0.8          | 0.0         | 0.0         | 0.0         |
| <b>Ignition / starting equipment</b>  | 0.0          | 0.1          | 0.0         | 0.0         | 0.0         |
| <b>Body parts / panels</b>            | 0.0          | 0.1          | 0.1         | 0.0         | 0.0         |
| <b>Wiring harnesses</b>               | 0.0          | 0.0          | 0.0         | 0.2         | 0.0         |



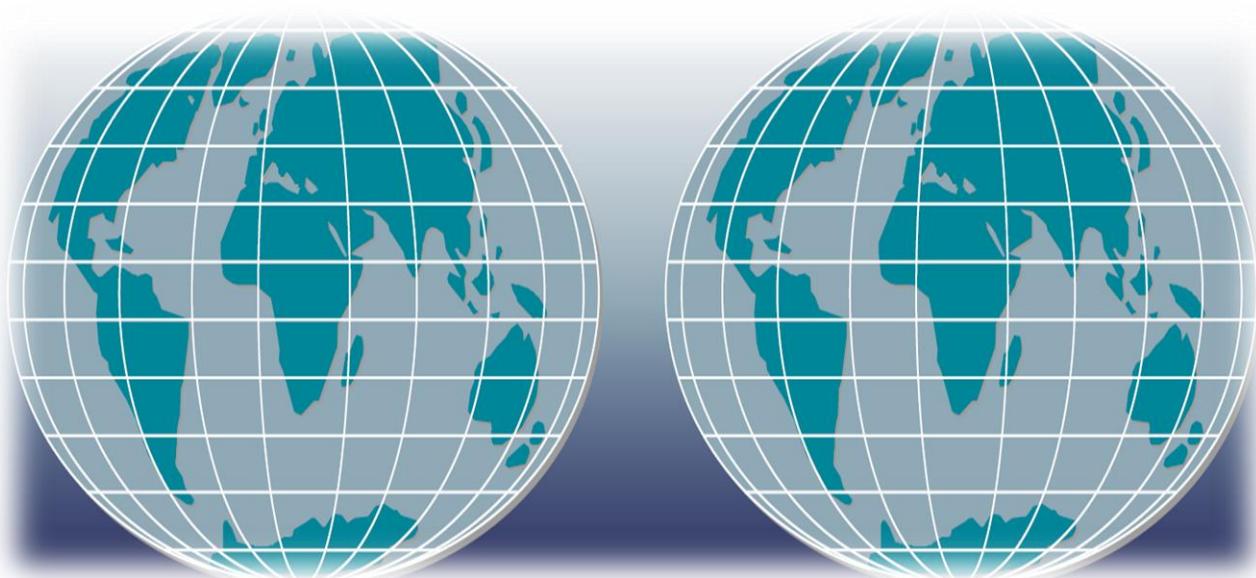
**47. RUSSIA (Left-hand drive)**  
**(Vehicle production 2020 – 1 435 335 units) (Vehicle sales 2020 – 1 631 163 units)**

| Russia                             | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>39.5</b> | <b>48.4</b> | <b>76.0</b> | <b>89.2</b> | <b>38.7</b> |
| Light vehicles                     | 0.0         | 0.3         | 0.0         | 0.1         | 0.0         |
| Medium / Heavy vehicles            | 2.0         | 0.0         | 29.8        | 14.5        | 2.6         |
| Ignition / starting equipment      | 18.0        | 19.7        | 23.3        | 23.1        | 17.7        |
| Wiring harnesses                   | 3.4         | 4.3         | 6.0         | 5.2         | 6.0         |
| Tyres                              | 6.1         | 11.3        | 3.1         | 2.0         | 3.6         |
| Engine parts                       | 2.2         | 4.2         | 2.8         | 0.9         | 2.0         |
| Gauges / instruments / parts       | 1.1         | 0.6         | 1.8         | 1.5         | 1.8         |
| Other components                   | 2.9         | 3.9         | 4.2         | 2.5         | 1.6         |
| Catalytic converters               | 0.0         | 0.1         | 0.1         | 0.0         | 1.4         |
| Original equipment components      | 0.0         | 0.0         | 2.5         | 25.7        | 0.7         |
| Lighting equipment / parts         | 0.0         | 0.1         | 0.2         | 9.4         | 0.2         |
| Automotive glass                   | 0.0         | 0.1         | 0.1         | 0.2         | 0.2         |
| Filters                            | 0.5         | 0.4         | 0.5         | 0.4         | 0.2         |
| Radiators / parts                  | 2.8         | 0.1         | 0.0         | 1.3         | 0.2         |
| Automotive tooling                 | 0.2         | 1.8         | 0.0         | 0.4         | 0.1         |
| Engines                            | 0.0         | 0.0         | 0.2         | 0.0         | 0.1         |
| Transmission shafts / cranks       | 0.0         | 0.1         | 0.3         | 0.4         | 0.1         |
| Springs                            | 0.0         | 0.0         | 0.0         | 0.1         | 0.1         |
| Axles                              | 0.1         | 0.1         | 0.0         | 0.0         | 0.0         |
| Clutches / shaft couplings         | 0.0         | 0.1         | 0.2         | 0.2         | 0.0         |
| Body parts / panels                | 0.0         | 0.8         | 0.3         | 1.0         | 0.0         |
| Alarm systems                      | 0.0         | 0.0         | 0.2         | 0.0         | 0.0         |
| Shock absorbers / suspension parts | 0.1         | 0.1         | 0.1         | 0.1         | 0.0         |
| Road wheels / parts                | 0.0         | 0.0         | 0.1         | 0.1         | 0.0         |
| Brake parts                        | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |
| Gear boxes                         | 0.1         | 0.1         | 0.1         | 0.0         | 0.0         |



## 48. BOSNIA &amp; HERCEGOVINA (Left-hand drive)

| Bosnia & Hercegovina           | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------------|------|------|------|------|------|
| Total (R million)              | 23.0 | 21.8 | 16.3 | 24.3 | 28.6 |
| Original equipment components  | 16.4 | 11.9 | 5.1  | 13.0 | 19.3 |
| Filters                        | 4.6  | 6.3  | 7.4  | 7.4  | 5.7  |
| Engine parts                   | 0.4  | 1.0  | 1.5  | 1.5  | 1.6  |
| Other components               | 1.4  | 1.1  | 1.2  | 1.4  | 0.9  |
| Catalytic converters           | 0.2  | 0.4  | 0.5  | 0.4  | 0.5  |
| Transmission shafts / cranks   | 0.0  | 0.1  | 0.1  | 0.2  | 0.3  |
| Axles                          | 0.0  | 0.0  | 0.0  | 0.2  | 0.2  |
| Stitched leather seats / parts | 0.0  | 0.9  | 0.5  | 0.1  | 0.0  |



**49. IRELAND (Right-hand drive)**  
**(Vehicle sales 2020 – 112 122 units)**

| Ireland                            | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>43.0</b> | <b>55.7</b> | <b>40.3</b> | <b>51.0</b> | <b>28.4</b> |
| Light vehicles                     | 0.0         | 0.2         | 0.2         | 0.0         | 0.0         |
| Other components                   | 25.1        | 18.2        | 21.6        | 18.0        | 17.7        |
| Gauges / instruments / parts       | 3.9         | 4.0         | 7.9         | 5.1         | 3.1         |
| Automotive tooling                 | 1.5         | 1.9         | 3.4         | 2.1         | 1.6         |
| Stitched leather seats / parts     | 1.3         | 1.6         | 0.6         | 1.3         | 1.4         |
| Original equipment components      | 1.9         | 22.1        | 1.1         | 1.1         | 1.0         |
| Transmission shafts / cranks       | 0.3         | 0.3         | 0.5         | 0.6         | 0.9         |
| Catalytic converters               | 0.7         | 1.0         | 0.1         | 0.2         | 0.8         |
| Engine parts                       | 6.1         | 1.0         | 2.4         | 20.5        | 0.7         |
| Automotive glass                   | 0.1         | 0.2         | 0.2         | 0.2         | 0.2         |
| Alarm systems                      | 0.2         | 3.3         | 0.9         | 0.2         | 0.2         |
| Shock absorbers / suspension parts | 0.0         | 0.0         | 0.0         | 0.1         | 0.2         |
| Gaskets                            | 0.1         | 0.7         | 0.6         | 0.4         | 0.2         |
| Radiators / parts                  | 0.1         | 0.1         | 0.2         | 0.6         | 0.2         |
| Body parts / panels                | 0.1         | 0.2         | 0.0         | 0.0         | 0.0         |
| Springs                            | 0.0         | 0.1         | 0.0         | 0.0         | 0.0         |
| Wiring harnesses                   | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |
| Steering wheels / columns / boxes  | 0.0         | 0.7         | 0.0         | 0.0         | 0.0         |
| Filters                            | 0.0         | 0.0         | 0.1         | 0.1         | 0.0         |
| Gear boxes                         | 0.1         | 0.0         | 0.0         | 0.1         | 0.0         |
| Ignition / starting equipment      | 0.2         | 0.0         | 0.2         | 0.0         | 0.0         |
| Axles                              | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |
| Lighting equipment / parts         | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |
| Air conditioners                   | 1.2         | 0.0         | 0.0         | 0.0         | 0.0         |
| Engines                            | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |

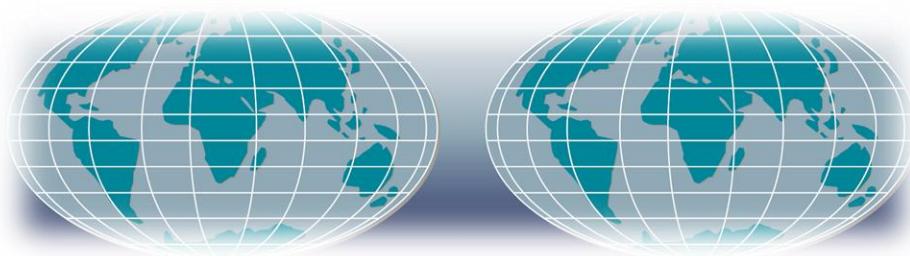


**50. PUERTO RICO (Left-hand drive)**  
**(Vehicle sales 2020 – 103 487 units)**

| Puerto Rico                  | 2016       | 2017       | 2018       | 2019       | 2020        |
|------------------------------|------------|------------|------------|------------|-------------|
| <b>Total (R million)</b>     | <b>2.0</b> | <b>1.7</b> | <b>1.2</b> | <b>2.2</b> | <b>28.0</b> |
| Light vehicles               | 0.0        | 0.0        | 0.0        | 0.0        | 26.8        |
| Catalytic converters         | 0.7        | 0.9        | 0.8        | 1.3        | 0.6         |
| Automotive glass             | 0.0        | 0.0        | 0.0        | 0.3        | 0.4         |
| Other components             | 0.3        | 0.7        | 0.3        | 0.6        | 0.2         |
| Transmission shafts / cranks | 0.0        | 0.0        | 0.1        | 0.0        | 0.0         |
| Gauges / instruments / parts | 0.1        | 0.0        | 0.0        | 0.0        | 0.0         |
| Tyres                        | 1.0        | 0.0        | 0.0        | 0.0        | 0.0         |

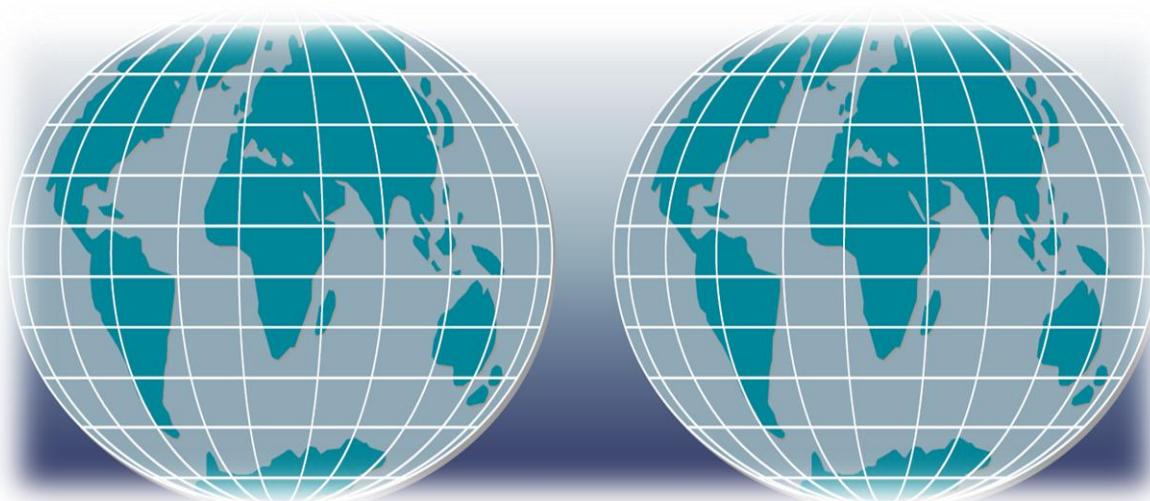
**51. TUNISIA (Left-hand drive)**

| Tunisia                            | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>73.5</b> | <b>69.0</b> | <b>35.2</b> | <b>29.9</b> | <b>26.8</b> |
| <b>Filters</b>                     | 4.3         | 6.9         | 7.6         | 10.0        | 11.3        |
| Original equipment components      | 7.4         | 11.8        | 11.8        | 10.7        | 6.1         |
| Other components                   | 38.6        | 28.2        | 6.1         | 3.5         | 3.2         |
| Wiring harnesses                   | 3.0         | 3.4         | 2.6         | 2.7         | 2.1         |
| Steering wheels / columns / boxes  | 0.2         | 0.1         | 0.2         | 0.2         | 1.1         |
| Gauges / instruments / parts       | 0.1         | 0.7         | 0.5         | 0.4         | 0.9         |
| Shock absorbers / suspension parts | 0.1         | 0.1         | 0.3         | 0.3         | 0.5         |
| Seats                              | 0.1         | 0.1         | 0.1         | 0.2         | 0.5         |
| Lighting equipment / parts         | 0.1         | 0.1         | 0.6         | 1.0         | 0.4         |
| Springs                            | 0.3         | 0.1         | 0.2         | 0.2         | 0.2         |
| Engine parts                       | 0.3         | 0.2         | 0.3         | 0.2         | 0.2         |
| Transmission shafts / cranks       | 0.3         | 0.5         | 0.3         | 0.1         | 0.1         |
| Seatbelts                          | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| Stitched leather seats / parts     | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| Alarm systems                      | 18.7        | 16.7        | 4.4         | 0.1         | 0.0         |
| Gear boxes                         | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |
| Batteries                          | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |
| Gaskets                            | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |



**52. UKRAINE (Left-hand drive)**  
**(Vehicle production 2020 – 4 952 units) (Vehicle sales 2020 – 98 986 units)**

| Ukraine                              | 2016        | 2017        | 2018        | 2019        | 2020        |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>             | <b>11.0</b> | <b>21.2</b> | <b>21.3</b> | <b>24.9</b> | <b>26.7</b> |
| <b>Original equipment components</b> | 0.4         | 4.0         | 8.6         | 12.4        | 14.6        |
| Engine parts                         | 3.9         | 4.2         | 2.3         | 3.9         | 4.2         |
| Wiring harnesses                     | 2.0         | 8.7         | 7.3         | 3.7         | 2.6         |
| <b>Other components</b>              | 0.2         | 0.3         | 0.9         | 1.3         | 1.8         |
| Gauges / instruments / parts         | 0.9         | 2.0         | 1.5         | 1.5         | 1.5         |
| <b>Gaskets</b>                       | 0.0         | 0.0         | 0.0         | 0.0         | 0.7         |
| <b>Ignition / starting equipment</b> | 0.0         | 0.0         | 0.0         | 0.3         | 0.5         |
| Filters                              | 0.3         | 0.4         | 0.4         | 0.5         | 0.4         |
| <b>Automotive tooling</b>            | 0.0         | 0.0         | 0.0         | 0.1         | 0.3         |
| Stitched leather seats / parts       | 3.0         | 1.5         | 0.0         | 0.1         | 0.1         |
| Radiators / parts                    | 0.1         | 0.0         | 0.0         | 0.0         | 0.1         |
| Alarm systems                        | 0.1         | 0.0         | 0.0         | 0.1         | 0.0         |
| Axles                                | 0.0         | 0.1         | 0.0         | 0.0         | 0.0         |
| Steering wheels / columns / boxes    | 0.0         | 0.0         | 0.2         | 0.1         | 0.0         |
| Batteries                            | 0.0         | 0.0         | 0.0         | 0.9         | 0.0         |



**53. eSWATINI (SWAZILAND) (Right-hand drive)**  
**(Vehicle sales 2020 – 1 106 units)**

| Swaziland                                | 2016        | 2017        | 2018        | 2019        | 2020        |
|--|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>                 | <b>20.5</b> | <b>14.3</b> | <b>39.1</b> | <b>40.4</b> | <b>26.3</b> |
| <b>Light vehicles</b>                    | 12.6        | 4.3         | 7.1         | 12.6        | 4.9         |
| <b>Medium / Heavy vehicles</b>           | 0.5         | 2.6         | 2.2         | 1.0         | 0.2         |
| <b>Other components</b>                  | 4.0         | 5.6         | 28.2        | 23.9        | 18.2        |
| <b>Automotive tooling</b>                | 0.8         | 0.2         | 0.1         | 0.2         | 0.7         |
| <b>Gauges / instruments / parts</b>      | 0.2         | 0.1         | 0.0         | 0.4         | 0.4         |
| <b>Engine parts</b>                      | 0.3         | 0.1         | 0.4         | 0.4         | 0.4         |
| <b>Catalytic converters</b>              | 0.0         | 0.0         | 0.0         | 0.0         | 0.3         |
| <b>Gear boxes</b>                        | 0.1         | 0.1         | 0.1         | 0.2         | 0.3         |
| <b>Transmission shafts / cranks</b>      | 0.1         | 0.1         | 0.2         | 0.4         | 0.3         |
| <b>Engines</b>                           | 0.4         | 0.1         | 0.1         | 0.2         | 0.3         |
| <b>Tyres</b>                             | 0.5         | 0.4         | 0.0         | 0.2         | 0.1         |
| <b>Axles</b>                             | 0.0         | 0.0         | 0.0         | 0.1         | 0.1         |
| <b>Radiators / parts</b>                 | 0.2         | 0.1         | 0.0         | 0.1         | 0.1         |
| <b>Batteries</b>                         | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| <b>Ignition / starting equipment</b>     | 0.1         | 0.1         | 0.1         | 0.0         | 0.0         |
| <b>Clutches / shaft couplings</b>        | 0.1         | 0.0         | 0.0         | 0.1         | 0.0         |
| <b>Brake parts</b>                       | 0.2         | 0.1         | 0.1         | 0.1         | 0.0         |
| <b>Body parts / panels</b>               | 0.2         | 0.1         | 0.1         | 0.1         | 0.0         |
| <b>Steering wheels / columns / boxes</b> | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |
| <b>Lighting equipment / parts</b>        | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |
| <b>Gaskets</b>                           | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |
| <b>Filters</b>                           | 0.0         | 0.0         | 0.0         | 0.1         | 0.0         |



**54. MOLDOVA (Left-hand drive)**

| Moldova                        | 2016       | 2017       | 2018        | 2019        | 2020        |
|--------------------------------|------------|------------|-------------|-------------|-------------|
| <b>Total (R million)</b>       | <b>0.3</b> | <b>3.6</b> | <b>16.9</b> | <b>19.9</b> | <b>24.1</b> |
| Stitched leather seats / parts | 0.3        | 3.6        | 16.6        | 17.2        | 14.6        |
| Wiring harnesses               | 0.0        | 0.0        | 0.3         | 2.7         | 9.0         |
| Original equipment components  | 0.0        | 0.0        | 0.0         | 0.0         | 0.4         |

**55. MALTA (Right-hand drive)**

| Malta                              | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>20.4</b> | <b>28.8</b> | <b>32.6</b> | <b>23.3</b> | <b>22.1</b> |
| Automotive tooling                 | 12.5        | 12.0        | 18.0        | 12.3        | 11.6        |
| Original equipment components      | 0.6         | 7.3         | 10.3        | 6.7         | 4.0         |
| Other components                   | 2.5         | 2.5         | 3.0         | 2.5         | 3.2         |
| Gaskets                            | 0.2         | 0.0         | 0.0         | 0.8         | 1.8         |
| Air conditioners                   | 4.1         | 6.5         | 0.9         | 0.6         | 1.2         |
| Alarm systems                      | 0.0         | 0.1         | 0.0         | 0.1         | 0.1         |
| Lighting equipment / parts         | 0.3         | 0.2         | 0.2         | 0.1         | 0.0         |
| Engine parts                       | 0.0         | 0.0         | 0.1         | 0.1         | 0.0         |
| Ignition / starting equipment      | 0.1         | 0.1         | 0.0         | 0.0         | 0.0         |
| Shock absorbers / suspension parts | 0.1         | 0.1         | 0.0         | 0.1         | 0.0         |

**56. EGYPT (Left-hand drive)**

(Vehicle production 2020 – 23 754 units) (Vehicle sales 2020 – 219 732 units)

| Egypt                         | 2016        | 2017        | 2018        | 2019        | 2020        |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>      | <b>12.2</b> | <b>15.8</b> | <b>27.1</b> | <b>21.6</b> | <b>21.4</b> |
| Medium / Heavy vehicles       | 0.0         | 0.0         | 0.0         | 0.3         | 0.0         |
| Original equipment components | 4.1         | 9.5         | 11.1        | 13.7        | 9.8         |
| Tyres                         | 1.1         | 1.6         | 1.0         | 3.7         | 4.8         |
| Other components              | 5.5         | 3.8         | 12.2        | 3.4         | 4.0         |
| Batteries                     | 0.0         | 0.3         | 0.0         | 0.0         | 2.3         |
| Wiring harnesses              | 0.6         | 0.4         | 0.5         | 0.5         | 0.3         |
| Silencers / exhausts          | 0.0         | 0.0         | 0.1         | 0.0         | 0.1         |
| Automotive tooling            | 0.0         | 0.0         | 0.4         | 0.0         | 0.0         |
| Brake parts                   | 0.8         | 0.0         | 0.0         | 0.0         | 0.0         |
| Engine parts                  | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |
| Gauges / instruments / parts  | 0.0         | 0.0         | 0.3         | 0.0         | 0.0         |
| Clutches / shaft couplings    | 0.0         | 0.0         | 1.1         | 0.0         | 0.0         |
| Gear boxes                    | 0.0         | 0.0         | 0.1         | 0.0         | 0.0         |

**57. CROATIA (Left-hand drive)**  
**(Vehicle sales 2020 – 44 082 units)**

| Croatia                              | 2016        | 2017        | 2018        | 2019        | 2020        |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>             | <b>17.8</b> | <b>18.6</b> | <b>26.9</b> | <b>31.2</b> | <b>20.3</b> |
| Other components                     | 15.9        | 15.7        | 20.0        | 21.2        | 10.2        |
| <b>Original equipment components</b> | 0.0         | 1.0         | 5.2         | 8.2         | 6.1         |
| <b>Transmission shafts / cranks</b>  | 0.0         | 0.2         | 0.1         | 0.5         | 2.7         |
| <b>Automotive tooling</b>            | 0.3         | 0.1         | 0.2         | 0.4         | 0.7         |
| Automotive glass                     | 0.5         | 0.4         | 0.8         | 0.4         | 0.4         |
| Stitched leather seats / parts       | 0.2         | 0.2         | 0.2         | 0.1         | 0.1         |
| Engine parts                         | 0.1         | 0.6         | 0.1         | 0.1         | 0.1         |
| <b>Alarm systems</b>                 | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| <b>Body parts / panels</b>           | 0.1         | 0.1         | 0.2         | 0.1         | 0.0         |
| Gauges / instruments / parts         | 0.5         | 0.2         | 0.1         | 0.1         | 0.0         |
| Road wheels / parts                  | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |
| Wiring harnesses                     | 0.1         | 0.1         | 0.0         | 0.0         | 0.0         |

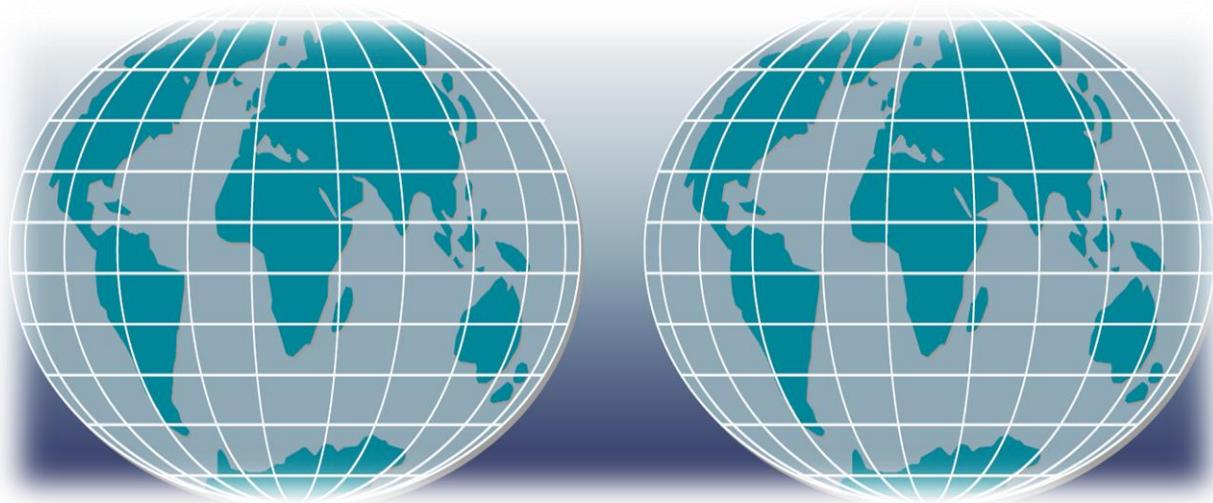
**58. BELARUS (Left-hand drive)**  
**(Vehicle production 2020 – 31 273 units)**

| Belarus                                  | 2016        | 2017       | 2018       | 2019       | 2020        |
|--|-------------|------------|------------|------------|-------------|
| <b>Total (R million)</b>                 | <b>12.4</b> | <b>3.3</b> | <b>5.3</b> | <b>6.0</b> | <b>20.1</b> |
| <b>Medium / Heavy vehicles</b>           | 3.1         | 0.0        | 0.0        | 0.0        | 0.0         |
| <b>Other components</b>                  | 1.6         | 0.9        | 0.5        | 1.7        | 15.4        |
| <b>Transmission shafts / cranks</b>      | 0.8         | 1.2        | 1.8        | 0.9        | 1.3         |
| <b>Body parts / panels</b>               | 1.2         | 0.0        | 0.0        | 0.0        | 1.1         |
| Gauges / instruments / parts             | 1.3         | 1.0        | 2.8        | 1.4        | 1.1         |
| <b>Road wheels / parts</b>               | 0.2         | 0.0        | 0.0        | 0.3        | 0.9         |
| <b>Silencers / exhausts</b>              | 0.0         | 0.0        | 0.0        | 0.1        | 0.1         |
| <b>Steering wheels / columns / boxes</b> | 0.0         | 0.0        | 0.0        | 0.0        | 0.1         |
| Wiring harnesses                         | 0.3         | 0.0        | 0.1        | 0.4        | 0.0         |
| <b>Radiators / parts</b>                 | 0.3         | 0.2        | 0.0        | 0.0        | 0.0         |
| <b>Lighting equipment / parts</b>        | 0.0         | 0.0        | 0.0        | 0.1        | 0.0         |
| <b>Engine parts</b>                      | 0.0         | 0.0        | 0.0        | 0.3        | 0.0         |
| <b>Gaskets</b>                           | 0.0         | 0.1        | 0.1        | 0.5        | 0.0         |
| <b>Tyres</b>                             | 3.5         | 0.0        | 0.0        | 0.4        | 0.0         |



## 59. LITUANIA (Left-hand drive)

| Lithuania                         | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------------------|------|------|------|------|------|
| Total (R million)                 | 21.7 | 16.7 | 16.8 | 20.5 | 19.2 |
| Original equipment components     | 0.0  | 0.0  | 0.0  | 0.0  | 6.9  |
| Other components                  | 2.3  | 3.6  | 4.3  | 3.4  | 3.3  |
| Wiring harnesses                  | 3.9  | 4.4  | 3.0  | 2.5  | 2.4  |
| Automotive tooling                | 14.9 | 1.6  | 6.7  | 12.1 | 2.3  |
| Stitched leather seats / parts    | 0.0  | 0.0  | 0.0  | 0.5  | 1.2  |
| Catalytic converters              | 0.2  | 6.4  | 0.6  | 0.4  | 0.9  |
| Gauges / instruments / parts      | 0.2  | 0.2  | 0.8  | 0.6  | 0.6  |
| Steering wheels / columns / boxes | 0.0  | 0.0  | 0.1  | 0.1  | 0.4  |
| Engine parts                      | 0.1  | 0.1  | 1.0  | 0.5  | 0.3  |
| Gear boxes                        | 0.0  | 0.1  | 0.0  | 0.4  | 0.3  |
| Radiators / parts                 | 0.0  | 0.0  | 0.0  | 0.0  | 0.3  |
| Batteries                         | 0.0  | 0.0  | 0.0  | 0.0  | 0.1  |
| Alarm systems                     | 0.0  | 0.1  | 0.0  | 0.0  | 0.0  |
| Transmission shafts / cranks      | 0.0  | 0.1  | 0.1  | 0.0  | 0.0  |



**60. NAMIBIA (Right-hand drive)**  
**(Vehicle sales 2020 – 7 612 units)**

| Namibia                            | 2016        | 2017         | 2018        | 2019        | 2020        |
|------------------------------------|-------------|--------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>89.7</b> | <b>102.5</b> | <b>71.7</b> | <b>76.0</b> | <b>17.6</b> |
| Light vehicles                     | 17.1        | 21.4         | 14.8        | 11.2        | 2.7         |
| Medium / Heavy vehicles            | 26.4        | 41.7         | 19.4        | 29.0        | 2.3         |
| Other components                   | 12.2        | 12.6         | 9.7         | 8.9         | 4.7         |
| Engine parts                       | 14.2        | 5.3          | 9.5         | 14.3        | 1.8         |
| Automotive tooling                 | 5.5         | 6.1          | 0.7         | 1.5         | 1.2         |
| Transmission shafts / cranks       | 4.3         | 6.2          | 4.8         | 4.5         | 1.2         |
| Engines                            | 3.3         | 4.1          | 5.0         | 2.5         | 0.8         |
| Gauges / instruments / parts       | 0.8         | 0.8          | 0.4         | 1.4         | 0.6         |
| Gaskets                            | 0.6         | 0.3          | 0.1         | 0.1         | 0.4         |
| Radiators / parts                  | 0.6         | 0.3          | 1.2         | 0.7         | 0.4         |
| Body parts / panels                | 0.3         | 0.1          | 0.1         | 0.2         | 0.3         |
| Catalytic converters               | 0.1         | 0.1          | 2.0         | 0.0         | 0.2         |
| Wiring harnesses                   | 0.1         | 0.0          | 0.0         | 0.0         | 0.2         |
| Gear boxes                         | 0.5         | 0.9          | 1.0         | 0.5         | 0.2         |
| Road wheels / parts                | 0.2         | 0.1          | 0.2         | 0.1         | 0.1         |
| Tyres                              | 0.7         | 0.2          | 0.1         | 0.1         | 0.1         |
| Batteries                          | 0.4         | 0.7          | 0.2         | 0.1         | 0.1         |
| Brake parts                        | 0.1         | 0.0          | 0.1         | 0.2         | 0.1         |
| Ignition / starting equipment      | 0.3         | 0.3          | 0.5         | 0.2         | 0.1         |
| Shock absorbers / suspension parts | 0.1         | 0.1          | 0.1         | 0.0         | 0.1         |
| Springs                            | 0.0         | 0.0          | 0.0         | 0.0         | 0.1         |
| Axles                              | 0.2         | 0.3          | 0.5         | 0.0         | 0.0         |
| Jacks                              | 0.0         | 0.1          | 0.5         | 0.0         | 0.0         |
| Lighting equipment / parts         | 0.1         | 0.0          | 0.1         | 0.0         | 0.0         |
| Clutches / shaft couplings         | 0.3         | 0.5          | 0.1         | 0.1         | 0.0         |
| Seats                              | 0.2         | 0.0          | 0.1         | 0.0         | 0.0         |
| Car radios                         | 0.0         | 0.0          | 0.1         | 0.0         | 0.0         |
| Steering wheels / columns / boxes  | 0.1         | 0.0          | 0.1         | 0.0         | 0.0         |
| Silencers / exhausts               | 0.1         | 0.0          | 0.2         | 0.0         | 0.0         |
| Alarm systems                      | 0.5         | 0.1          | 0.0         | 0.2         | 0.0         |



## 61. ZAMBIA (Right-hand drive)

| Zambia                             | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>40.5</b> | <b>37.2</b> | <b>39.1</b> | <b>41.0</b> | <b>15.9</b> |
| Light vehicles                     | 0.1         | 0.4         | 0.6         | 0.3         | 0.9         |
| Medium / Heavy vehicles            | 1.4         | 0.6         | 0.0         | 0.1         | 2.1         |
| Engines                            | 14.6        | 12.4        | 16.1        | 15.2        | 3.0         |
| <b>Automotive tooling</b>          | 0.5         | 0.0         | 0.2         | 2.1         | 2.1         |
| Engine parts                       | 8.8         | 7.9         | 8.8         | 6.9         | 2.1         |
| Transmission shafts / cranks       | 6.8         | 3.7         | 5.2         | 8.8         | 1.8         |
| Other components                   | 5.6         | 5.8         | 3.4         | 2.3         | 1.4         |
| Gear boxes                         | 0.8         | 3.8         | 3.5         | 1.8         | 1.2         |
| <b>Axles</b>                       | 0.0         | 0.0         | 0.1         | 1.9         | 0.4         |
| Jacks                              | 0.0         | 0.1         | 0.0         | 0.0         | 0.3         |
| <b>Clutches / shaft couplings</b>  | 0.1         | 0.0         | 0.0         | 0.0         | 0.3         |
| <b>Radiators / parts</b>           | 0.0         | 0.2         | 0.0         | 0.0         | 0.1         |
| <b>Brake parts</b>                 | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| Gauges / instruments / parts       | 0.7         | 1.3         | 0.6         | 0.3         | 0.1         |
| Ignition / starting equipment      | 0.1         | 0.1         | 0.1         | 0.1         | 0.0         |
| Tyres                              | 0.3         | 0.0         | 0.0         | 0.2         | 0.0         |
| Catalytic converters               | 0.0         | 0.1         | 0.2         | 0.7         | 0.0         |
| Gaskets                            | 0.2         | 0.2         | 0.1         | 0.0         | 0.0         |
| Springs                            | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |
| Lighting equipment / parts         | 0.3         | 0.0         | 0.0         | 0.0         | 0.0         |
| Shock absorbers / suspension parts | 0.0         | 0.5         | 0.0         | 0.4         | 0.0         |
| <b>Silencers / exhausts</b>        | 0.0         | 0.1         | 0.0         | 0.0         | 0.0         |

## 62. ESTONIA (Left-hand drive)

| Estonia                              | 2016        | 2017        | 2018        | 2019        | 2020        |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>             | <b>13.8</b> | <b>10.1</b> | <b>14.1</b> | <b>15.7</b> | <b>15.6</b> |
| Other components                     | 8.4         | 6.2         | 4.5         | 5.1         | 6.5         |
| <b>Original equipment components</b> | 0.0         | 0.8         | 5.0         | 6.3         | 5.4         |
| Automotive glass                     | 0.8         | 0.9         | 1.9         | 1.8         | 1.0         |
| <b>Catalytic converters</b>          | 0.0         | 0.2         | 0.4         | 0.4         | 0.8         |
| <b>Automotive tooling</b>            | 1.3         | 0.1         | 0.0         | 0.2         | 0.5         |
| <b>Engine parts</b>                  | 0.1         | 0.3         | 0.3         | 0.4         | 0.4         |
| Gauges / instruments / parts         | 0.7         | 0.5         | 0.5         | 0.9         | 0.3         |
| Transmission shafts / cranks         | 0.1         | 0.1         | 0.3         | 0.1         | 0.2         |
| Wiring harnesses                     | 1.8         | 0.5         | 0.4         | 0.1         | 0.1         |
| <b>Silencers / exhausts</b>          | 0.0         | 0.0         | 0.0         | 0.1         | 0.1         |
| Seatbelts                            | 0.1         | 0.1         | 0.1         | 0.1         | 0.1         |
| <b>Axles</b>                         | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| Road wheels / parts                  | 0.1         | 0.2         | 0.2         | 0.1         | 0.1         |
| Shock absorbers / suspension parts   | 0.1         | 0.0         | 0.1         | 0.0         | 0.0         |
| Gaskets                              | 0.1         | 0.1         | 0.0         | 0.0         | 0.0         |

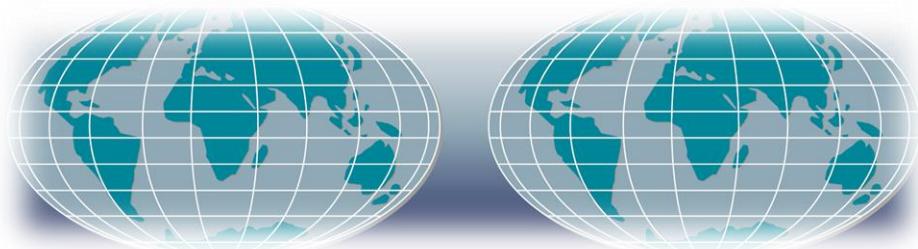
## 63. CHILE (Left-hand drive)

(Vehicle sales 2020 – 258 835 units)

| Chile                         | 2016       | 2017       | 2018       | 2019        | 2020        |
|-------------------------------|------------|------------|------------|-------------|-------------|
| <b>Total (R million)</b>      | <b>2.3</b> | <b>3.4</b> | <b>5.0</b> | <b>11.3</b> | <b>13.3</b> |
| Other components              | 2.1        | 3.0        | 4.5        | 9.8         | 11.5        |
| Automotive tooling            | 0.0        | 0.0        | 0.0        | 0.2         | 1.1         |
| Transmission shafts / cranks  | 0.0        | 0.1        | 0.4        | 0.5         | 0.2         |
| Engine parts                  | 0.0        | 0.0        | 0.0        | 0.0         | 0.2         |
| Gauges / instruments / parts  | 0.0        | 0.0        | 0.0        | 0.0         | 0.1         |
| Ignition / starting equipment | 0.0        | 0.0        | 0.0        | 0.3         | 0.1         |
| Wiring harnesses              | 0.0        | 0.0        | 0.0        | 0.0         | 0.1         |
| Tyres                         | 0.1        | 0.2        | 0.0        | 0.4         | 0.0         |
| Brake parts                   | 0.0        | 0.1        | 0.0        | 0.0         | 0.0         |

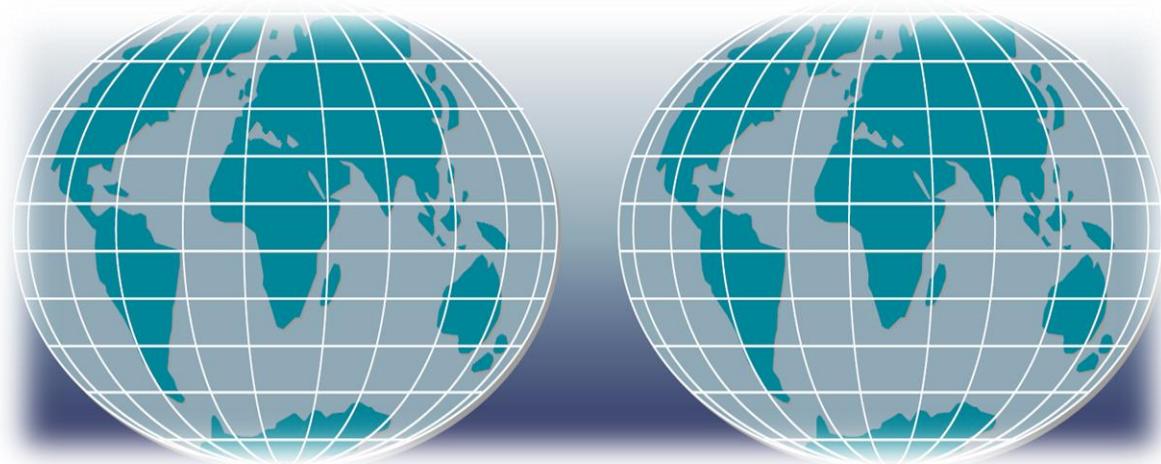
## 64. NEW ZEALAND (Right-hand drive)

| New Zealand                        | 2016        | 2017        | 2018        | 2019        | 2020        |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Total (R million)</b>           | <b>23.9</b> | <b>31.3</b> | <b>18.2</b> | <b>20.4</b> | <b>13.3</b> |
| Light vehicles                     | 0.0         | 0.1         | 0.0         | 0.2         | 0.0         |
| Other components                   | 4.5         | 5.7         | 4.8         | 4.1         | 3.5         |
| Transmission shafts / cranks       | 3.6         | 3.6         | 2.1         | 3.9         | 3.2         |
| Catalytic converters               | 0.2         | 0.2         | 0.2         | 0.1         | 2.0         |
| Automotive tooling                 | 6.5         | 11.1        | 1.3         | 2.2         | 1.2         |
| Lighting equipment / parts         | 6.1         | 8.3         | 7.7         | 1.2         | 1.1         |
| Alarm systems                      | 0.2         | 0.4         | 0.4         | 1.5         | 0.7         |
| Engine parts                       | 0.6         | 0.8         | 0.6         | 0.8         | 0.4         |
| Gauges / instruments / parts       | 1.3         | 0.7         | 0.8         | 1.6         | 0.3         |
| Original equipment components      | 0.0         | 0.0         | 0.0         | 4.6         | 0.3         |
| Shock absorbers / suspension parts | 0.0         | 0.0         | 0.0         | 0.0         | 0.2         |
| Batteries                          | 0.0         | 0.0         | 0.0         | 0.0         | 0.1         |
| Gaskets                            | 0.1         | 0.2         | 0.1         | 0.0         | 0.1         |
| Clutches / shaft couplings         | 0.3         | 0.0         | 0.1         | 0.1         | 0.0         |
| Tyres                              | 0.1         | 0.0         | 0.0         | 0.0         | 0.0         |



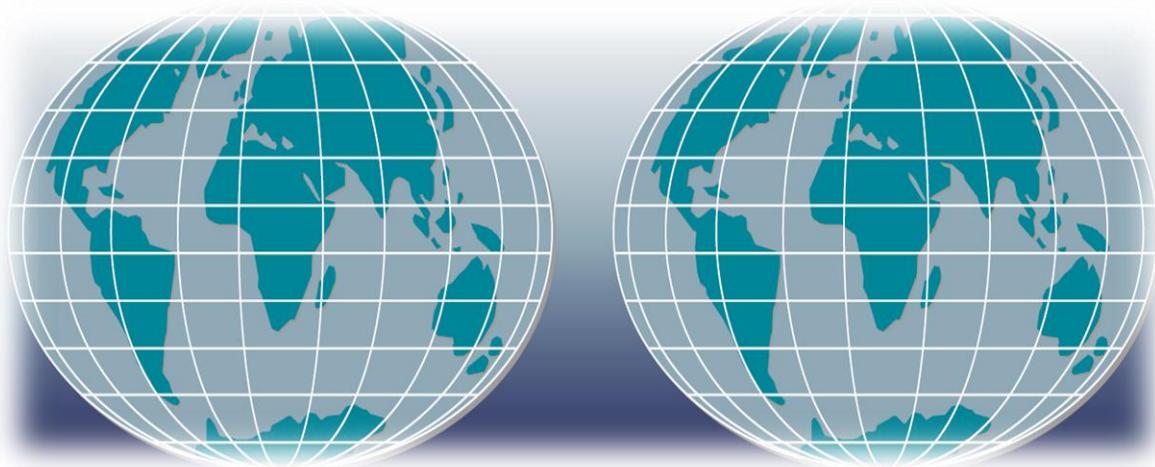
## 65. LATVIA (Left-hand drive)

| Latvia                         | 2016        | 2017        | 2018       | 2019        | 2020        |
|--------------------------------|-------------|-------------|------------|-------------|-------------|
| <b>Total (R million)</b>       | <b>54.3</b> | <b>44.5</b> | <b>9.6</b> | <b>31.9</b> | <b>11.7</b> |
| Original equipment components  | 2.1         | 8.3         | 6.8        | 9.4         | 7.4         |
| Other components               | 50.8        | 34.6        | 1.0        | 19.0        | 1.9         |
| Automotive tooling             | 0.0         | 0.0         | 0.0        | 1.2         | 1.8         |
| Silencers / exhausts           | 0.1         | 0.0         | 0.4        | 0.1         | 0.1         |
| Stitched leather seats / parts | 0.0         | 0.6         | 1.1        | 1.9         | 0.1         |
| Transmission shafts / cranks   | 0.2         | 0.2         | 0.0        | 0.0         | 0.1         |
| Catalytic converters           | 0.1         | 0.0         | 0.1        | 0.2         | 0.1         |
| Filters                        | 0.0         | 0.0         | 0.0        | 0.0         | 0.1         |
| Springs                        | 0.0         | 0.1         | 0.0        | 0.0         | 0.0         |
| Engine parts                   | 0.7         | 0.5         | 0.0        | 0.0         | 0.0         |
| Gaskets                        | 0.2         | 0.0         | 0.0        | 0.0         | 0.0         |
| Gear boxes                     | 0.1         | 0.1         | 0.1        | 0.0         | 0.0         |
| Radiators / parts              | 0.0         | 0.1         | 0.0        | 0.0         | 0.0         |



**Standard disclaimer**

The trade data is based on eligible APDP products. The AIEC cannot vouch for the accuracy of the information obtained from the sources. Due to certain limitations, Customs and Excise statistics cannot always distinguish between automotive components eligible in terms of the APDP and non-APDP components. The main purpose of this trade data is to discern trends in exports and export destinations, as well as imports and countries of origin.



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